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Behind THE Wheel

A Publication for the Employees of The Gillman Companies

August-September 2008

Student Dependents of Gillman Team Members Earn Outstanding Number of Houston Automobile Dealers Association Educational Scholarships!

For the period 2008-09, the Houston Automobile Dealers Association (HADA) awarded a total of 156 scholarships to worthy students in the Houston area. This exceptional program, funded and managed through HADA, extends the offer of scholarships to employees and dependents of employees working at member dealerships.

Candidates are required to submit an original written essay outlining their career goals. In addition, applicants for these competitive HADA educational awards must have earned a solid grade point average and provide recommendations from professors, employers, teachers, and other key individuals. Scholarships are available for both undergraduate and post-graduate studies.

Employees and dependents of Gillman Company team members in Houston received 11 of the total number of scholarships awarded.

A big Gillman "Well done" goes to these leaders of tomorrow: Mario M. Florete, Jr., son of Mario Florete, Sr.; Sylvia S. Flores, daughter of Francisco J. Flores; Maricruz Ramirez, employee; Bridget Akunna, daughter of Bridget Akunna; Poria Rafiei, daughter of Mohammad Rafiei; Shannon Smith, daughter of Steve Smith; Ashley Briley Waterwall, daughter of Daryl Waterwall; Ryan Hall, son of Rod Hall; Mohammad Khan, employee; Ashley Grubbs, daughter of Jody Valentine; and Kanyinsola Banigo, daughter of Paul Banigo.



Sylvia S. Flores



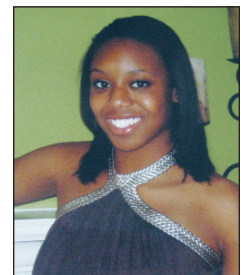
Maricruz Ramirez



Ryan Hall



Mohammad (Imran) Khan



Kanyinsola Banigo

From the desk of Ramsay Gillman

I want to pay a special tribute to the courage and fortitude of our Gillman team members in the Rio Grande Valley.

Those of us who live on the Gulf Coast know too well the destructive power of a hurricane. High winds, torrential rains, and the tornadoes which are often spun off from the main storm place both human lives and property at risk.

On July 23, after killing over a dozen people in Central America, Hurricane Dolly grew to become a Category Two event. Crossing South Padre Island, it slammed into the mainland with 100 mile per hour winds. It became the second most destructive storm in U.S. history during the month of July.

Needless to say, the new Gillman facilities in the Valley were in its path. Buildings suffered water as well as wind damage, signs were blown away, electricity failed, streets were flooded.

Within days, battered but not beaten, the Gillman dealerships were back in business. Scott Dupons, our operating partner in the Valley, captained his dedicated team as they dealt with the destruction. They worked under almost impossible conditions servicing customers' vehicles which had suffered storm damage. In addition to attending to their family needs, they individually performed any



number of valuable community services. It is almost unbelievable, but they were selling new cars and trucks within 48 hours of Dolly's passage.

I offer my utmost respect and the biggest possible "Way to go!" to each and every member of the Gillman Rio Grande Valley team. Yours was an exemplary performance under unimaginable duress.

On a happier note, Christopher Gillman has become General Manager of the Gillman Honda dealership in Fort Bend County. This is one of the fastest growing areas of the rapidly developing Houston metroplex.

We are approaching the end of the third quarter of 2008. Contrary to national economic trends, it has been a year of expansion and continued success for the Gillman Companies. Our Texas economy remains relatively strong and gasoline prices seem to be moderating. Our new vehicle sales meet or exceed levels attained in 2007, allowing us to end our model closeout activities from a position of strength. New model introductions are on the near horizon and once again our manufacturers are providing us with an exceptional array of exciting vehicles.

If we each continue to perform as we have in the past, and place our customers' satisfaction with every transaction at the top of our daily priority lists, we will finish the year in grand style.

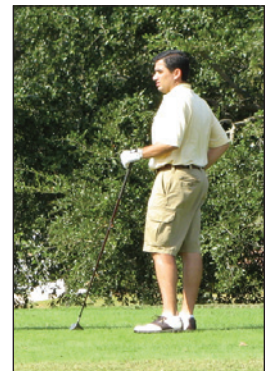
Put Your Team Together for Gillman Companies Annual Charity Golf Tournament

The annual Gillman Companies Charity Golf Tournament will be held at Sweetwater Country Club in Sugar Land, Texas, on Monday, November 10, 2008. Mark your calendars, start forming your foursomes, and get ready for a day of golfing fellowship and fun.

Proceeds from this great event benefit the Ft. Bend County Women's Center, an established and respected community service organization

that extends a helping hand to women in need.

So sharpen your shots and contact Julie Hoech for full information and tournament registration by calling 713-776-7005 or fax to 713-776-7057. It's a great way to help a worthy cause.



Letters From Loyal Customers

Mr. Gillman: I am writing to tell you about a very pleasant experience I recently had at your Gillman Acura dealership in Spring, Texas. The staff there—mostly Tony Webb, Kristen Chesley, and the technicians—were very helpful. I had a few things wrong with my Acura TL and they took care of all of them quickly and at a very reasonable price. Since then, the car has been running great. Acura makes terrific cars as it is, but the service and attention at this dealership are second to none. Overall, it was a great experience and I thought you should know.

—ANOTHER LOYAL AND SATISFIED GILLMAN ACURA CUSTOMER

Mr. Gillman: Just wanted to give kudos to one of your employees, Service Advisor Ramiro Salguero. He was quite helpful in getting my truck serviced, got it in and out quickly, did everything he promised, and explained all work done in detail. You guys did a good job in training him. He represents the dealership well. The San Benito location was without electric power (due to Dolly) and my problems needed immediate attention. Ernie Jaimes at that facility recommended I give you guys a try. Glad I did. Good job. Keep it up!

—ANOTHER LOYAL AND SATISFIED GILLMAN CHEVROLET OF HARLINGEN CUSTOMER

Dear Mr. York and Mr. Hall: I am writing to express my sincere thanks for the excellent service I received from Jeff Raval at Gillman Honda Southwest. Last week, I contacted approximately 20 Honda and Toyota dealerships across the greater Houston area in search of a Honda Civic Hybrid or Toyota Prius, models that are most certainly in high demand. In e-mailing back and forth with many dealers, I was incredibly impressed with Jeff Raval at your dealership. Jeff e-mailed me back in very short turnarounds (including responding to e-mails after 10:00 P.M.), provided clear, concise answers to my inquiries, and did not offer me the “runaround” in regard to any question I asked. In addition, Jeff was forthcoming with specifics concerning the availability of the model I was interested in and details regarding purchasing this model, without requiring me to come into the dealership at the front end—something that was very important to me with an incredibly busy work schedule. Jeff was the only salesperson out of the 20-plus people I corresponded with whom I felt responded with a high level of professionalism and who was responsive to my questions in all situations. After working out details over e-mail, Jeff was able to accommodate my visit at a time that was convenient for me. I test drove a standard Civic and Jeff explained the differences and similarities between that model and the Hybrid in which I was interested. In addition, Jeff allowed me to see a Hybrid that had come in for another customer. This flexibility was quite important to me and I appreciated Jeff’s transparency in what he was able to provide for me during my visit to the dealership. After talking with Jeff—in what I perceived to be a no pressure situation—I put a deposit down on a Civic Hybrid with an approximate arrival date of about six weeks. Jeff made that entire process incredibly easy, something I had not anticipated when I launched into the car buying process. Then, Jeff called me yesterday evening

when a customer who reserved a Hybrid with an earlier delivery date went with another model. He arranged for me to come into the dealership to purchase the model that evening. I appreciated his flexibility and willingness to accommodate my needs as I have very little free time. Again, Jeff made the purchasing process easy and stress-free. I felt as though he worked with me to get a fair amount for my trade-in and made the entire process easy. Even when small details did not work out, such as the car was not able to be washed and detailed because the employees had already left, Jeff washed the car himself and arranged for me to bring it back for the final wash. In addition, when this model had a feature I was not interested in (window tinting), Jeff worked this out in the total price so that I did not need to pay for that option. Small details like these made the process much more pleasant and easy to deal with. It also shows his willingness to make a customer feel like his/her needs are being met. When I embarked on purchasing a car, I anticipated it being a challenging and stressful situation. I was prepared to deal with salespeople that were unresponsive or were so focused on getting a great sale that they were not meeting my needs or being straightforward. None of this was the case working with Mr. Raval. I will definitely refer colleagues and friends to Mr. Raval at Gillman Honda Southwest if they are in the market for a new car. I hope you encourage your other salespeople to treat customers in the same manner that Jeff does to ensure their car buying experience is easy and enjoyable. Thank you so much for a wonderful car buying experience!

—ANOTHER LOYAL AND SATISFIED GILLMAN HONDA HOUSTON SOUTHWEST CUSTOMER

Hi, Matthew: I have recently bought a Mitsubishi Lancer from Gillman Motors. The transaction was smooth and I was really impressed with the services that were offered to me. In this regard, I would like to specially mention the efforts of your salesperson Ohannes. Ohannes has really gone out of the way in providing me with excellent service throughout the transaction. Apart from taking care of the actual deal, he has also taken good care of my pre- and post-sales needs.

I actually managed to lock my car just the second day after I bought the same. I contacted Ohannes and he directed me to the right authorities to get the car unlocked. He also made it a point to confirm with me that my issue had been resolved.

Just wanted to highlight good work.

—ANOTHER LOYAL AND SATISFIED GILLMAN MITSUBISHI HOUSTON SOUTHWEST CUSTOMER

Mr. Brewer: I sincerely appreciate meeting you and Brent last Saturday while my car was being serviced. I am equally appreciative of the level of service that I’ve been shown in my recent telephone conversations with you, Brent, others, and most recently, James, the service advisor who took care of me on Saturday. You have truly stepped up and made me feel much better about my decision to purchase a vehicle from Gillman in the future. I truly appreciate the effort that you have all put forth on my behalf. Thank you for caring about customer service. As I have mentioned previously, customer service is important to me because I am in that industry as well.

—ANOTHER LOYAL AND SATISFIED GILLMAN NISSAN FORT BEND CUSTOMER

Phong Bui Cited by Honda Automobile Division

Ronald S. Lybrook, Assistant Vice President, Parts & Service Operations for American Honda Motor Company, Inc., Honda Automobile Division, sent congratulations to Phong Bui, a Service Advisor for Gillman Honda in Houston. Phong was cited for achieving the highest levels of professional training in the automotive industry.

Great going, Phong Bui!

Karin Sabatini Named to Post of Executive Assistant



Born in Southern California, Karin Sabatini has been a Houston resident for almost 30 years. An Economics major in college, Karin owned and operated a travel agency and has 10 years'

experience as an Executive Assistant. Her daughter Jenna attends St. Edwards University in Austin. Alexander, her son, is a student at Texas State University in San Marcos.

Karin is stationed in the Gillman Companies Executive Offices in Houston. If you see her, please give her a big Gillman welcome.

A Proud Day for Waleed Elostaz

On Friday, July 25, 2008, Waleed (Wally) Elostaz, General Manager of Gillman Subaru in South Houston, fulfilled a decade-long goal. He earned his U.S. citizenship. Born in Kuwait and a citizen of Egypt, Wally came to the U.S. in 1993. He joined the Gillman Companies in 1996 and has done an outstanding job.

"It feels good," Wally said, "to be an American. To celebrate, one of my customers brought me hot dogs and apple pie!"

Congratulations and very best wishes, Wally.

401 (K) orner By Susan Elbel

Are you currently investing 5 percent or more? If not, you are missing out on free money.

FREE MONEY!

That's right. Gillman Companies will match 25 percent of the first 5 percent you contribute to your 401(k). That means if you're not contributing at least 5 percent, you are missing out on the free money. Think about it. In these times, maybe that little extra might not be such a bad idea.

Okay. Now, when is the last time you thought about your beneficiary choices? Maybe you don't even have one on file. Did you know that you can update your beneficiary election at any time? It is as easy as signing onto the NADART website. Go to the Library, click on Forms, select "Making Changes to an Existing Account?" and find the Beneficiary Designation Form (N30). Print it, fill it out, and give it to the Benefits Coordinator at your location. Voilà. You're updated.

Don't forget to surf through the NADART website while you're there. It has all sorts of interesting information about your 401(k) retirement account. Happy hunting.

If you would like more information about our 401(k) program, I welcome your e-mails at selbel@gillmanauto.com.

A Big Gillman Welcome to Caitlin Moore Wehe!

Chris Wehe, Gillman Subaru Service and Parts Manager in North Houston, and his wife,

Michelle, celebrated the birth of their new daughter, Caitlin, on Sunday, July 27, 2008, at 9:53 P.M. She was a hearty 7 pounds,

14 ounces and 21 inches tall. Congratulations, Chris and Michelle, and welcome, Caitlin!



Gillman Mitsubishi North Houston Promotes Child Safety

Child safety took center stage at Gillman Mitsubishi when the Gillman staff joined with Toys “R” Us and the Harris County Sheriff’s Department in a daylong child safety program. Parents assisted as their kids were fitted with bicycle helmets as well as child automobile booster seats. It was a great event and received significant local area attention!



Gillman Chevrolet Named Best Automobile Dealer in Rio Grande Valley! Herschel Zinn Best New and Used Car Salesperson

The annual *Valley Morning Star* newspaper Reader’s Choice Awards has become an area-wide institution throughout the Rio Grande Valley.

For 2008, Gillman Chevrolet in San Benito was named “Best Auto Dealer–New Car.”

Adding to the prestige of that accolade is the fact that Herschel Zinn was singled out as the “Best New and Used Car Salesperson.”

This is an outstanding tribute to the great Gillman team in the Valley and to Herschel for his exceptional performance.

Sidney Ortiz Marries Crystal Juarez

Sidney “Mike” Ortiz, a member of the Parts Department team at Gillman Honda of Fort Bend, had a day to remember on Saturday, August 16, 2008. He and his lovely betrothed, Crystal Juarez, were united in marriage at St. Alfonso Church in Houston. Congratulations, Mike and Crystal, and best wishes from the entire Gillman family.

Gillman San Antonio Dealerships Participate in Community Outreach

Gillman Honda and Gillman Mitsubishi dealerships in San Antonio participated in two important community outreach events held in their area.

Dealership employees assisted in the Time Warner School Supply Giveaway that helped numbers of children get the start they needed to enjoy a successful school year.

The New Braunfels Green Transportation event provided an opportunity to showcase Honda and Mitsubishi products and educate the public on vehicle-related environmental issues.

Way to go, guys and gals.

Jason Roe Named Top Mitsubishi Sales Consultant

In June 2008, Jason Roe, with Gillman Mitsubishi in San Antonio, was named a “Sales All Star!” Jason obtained this singular honor by being the second highest volume Mitsubishi salesperson in the entire nation. Great performance, Jason!

National Payroll Week Recognizes Gillman Payroll Professionals

Each year the American Payroll Association sets aside a week to salute and honor those hard working individuals who are responsible to fellow employees for accurate paychecks and to the U.S. government for their activities relating to the payroll tax withholding system.

These consummate Gillman professionals, led by Jody Valentine, Gillman Director of Human Resources, maintain a seamless flow of payroll information to a number of reporting entities.

A huge Gillman “Thanks” to each of you for a job well done.



Gillman Payroll Professionals: Jody Valentine, Elaine Drury, Maria Lopez, Malansey Lovell, Liz Carrillo, and Claire Mullins

Rob Aleman Searches for Joe Prado in Aftermath of Hurricane Dolly



With little regard for his personal safety, Rob Aleman, Sales Manager at Gillman

Chevrolet, Buick, Pontiac, GMC, searched, in the hours after Hurricane Dolly passed, through a hazardous material spill from a portable toilet, seeking Joe Prado, one of his sales representatives.

SIDEBAR!

Joe Prado is known as somewhat of a practical joker at Gillman Chevrolet, Buick, Pontiac, GMC in the Rio Grande Valley. In a “get even” mode, Scott Dupons, Gillman Companies partner in charge of the Valley operations, and Rob Aleman concocted the above story when they found a construction site portable toilet overturned. Searching for Joe became the theme of a long running joke that helped the Gillman team deal with the disaster. No, Joe was not really missing! And yes, hurricane humor can be an important part of dealing with the situation.

Mitsubishi Recognizes Gillman Mitsubishi South Parts and Service Personnel

Mitsubishi Parts and Service Manager Jason Glenn personally presented a number of important



awards to the Parts and Service staff of Gillman Mitsubishi in Southwest Houston.

Gillman Mitsubishi Parts Manager Randy Heidaker and Gillman Mitsubishi Service Manager Robert Jackson were given the Diamond Quality Awards for the second year in a row.

Alan Scott received the Triple Diamond Service Advisor Award, which is the highest level of recognition from Mitsubishi.

Peter Akinola was cited for achieving the level of Technician Specialist.

These are outstanding accomplishments and a big Gillman salute goes to each winner.

Gillman Mitsubishi in North Houston Earns Mitsubishi's Highest Awards

Mitsubishi Diamond Awards rained on the Gillman Mitsubishi team in North Houston. Steve Smith was awarded the Diamond Quality Sales Manager Award for 2008. Raheem Drummonds was recognized as a 2008 member of the Mitsubishi Diamond Sales Guild. Issac Khalaf, General Manager of Gillman Mitsubishi North Houston, ably led the group to the Diamond Chapter of Excellence Award for an outstanding dealership.

These are real honors. Way to go, Issac, Raheem, and Steve!



Issac Khalaf, Steve Smith, Raheem Drummonds, and Tony Titone with Mitsubishi of America

Donnie Hicks Named Gillman Mitsubishi North Employee of the Month

Shortly before Issac Khalaf, General Manager of Gillman Mitsubishi in North Houston, instituted that dealership's Employee-of-the-Month program, Donnie Hicks had performed above and beyond the call of duty.

A Gillman Mitsubishi customer, ill with cancer, was having a problem with his car, which was needed to take that individual to and from the hospital. In desperation, he called Gillman Mitsubishi in North Houston and explained his plight. He needed the vehicle fixed but could not pay until weeks later. Donnie Hicks handled the matter, telling the customer that at Gillman, customers are treated like family.

Congratulations, Donnie, for a job well done.

A Very Happy Birthday to:



September

Benavides, Francisco 09/01
 Ruiz, Jr., Jose 09/01
 Soliz, John 09/01
 Zhang, Sherman 09/01
 Perez, Arsenio 09/03
 Rodriguez, Richard 09/03
 Beikpour, Roya 09/04
 Jacquez, Rey 09/04
 Ruiz, Olga 09/04
 Cox, Devin 09/05
 Hernandez, David 09/06
 Jimenez, David 09/06
 Lopez-Quinonez, Jesus 09/06
 Hutto, Kathryn 09/07
 Leon, Julio 09/07
 Waterwall, Daryl 09/07
 Welsh, Justin 09/07
 Alisirat, Hassan 09/08
 Apao, Mark 09/08
 Nguyen, Thu 09/08
 Stover, Randall 09/08
 Tsai, Chien 09/08
 Vargas, Jose 09/08
 York, Patrick 09/08
 Flores, Joey 09/09
 Welch, Debbie 09/09
 Cao, Bao 09/10
 Erroh, Ochuko 09/10
 Martinez, Tomas 09/10
 Anguiano, Anayanci 09/11
 Dixson, Jamal 09/11
 Hovey, Cassidy 09/11
 Jones, Efton 09/11
 Martinez, Sr., Robert 09/11
 Guardado-Ovando, Virginia 09/12
 Pham, Tuan 09/12
 Tomlin, Bruce 09/12
 Alvarez, Alex 09/13
 Camacho, Robert 09/13
 Estrada, September 09/13
 Gonzalez, Jackie 09/13
 Kemp, Robyn 09/13
 Rafiei, Mohammed 09/14
 Rangel, III, Felipe 09/14
 Freele, Russell 09/15
 Kumar, Suman 09/15
 Neira, James 09/15
 Velasquez, Anna 09/15
 Cheung, Stanley 09/16
 Pham, Patrick 09/16
 Ward, Crystal 09/16
 Bonilla, Loly 09/17
 Cortez, Sonny 09/17
 Granillo, Rebecca 09/17
 Jacal, Roberto 09/17
 Khatri, Kirit 09/17
 Ali, Sadiq 09/18
 Bacani, Alma 09/18
 Bynum, Justin 09/18
 Davis, Hazel 09/18
 McVay, Harold 09/18
 Diaz, Salvador 09/19
 Gougherty, Mike 09/19
 Kemp, David 09/19
 White, Casey 09/19
 Matthews, Steven 09/20
 Miller, Reclusius 09/20
 Sierra, Robert 09/20
 Vuong, Wa 09/20
 Aguirre, Adrian 09/21
 Comeaux, Bryan 09/21
 Parks, Cynthia 09/21
 Foraker, Bill 09/23
 Miller, John 09/23
 Parrott, Joanna 09/23
 Cantu, Tiffany 09/24

Hegner, Eggar 09/24
 Mendez, Christine 09/24
 Salguero, Ramiro 09/24
 Arrona, Yolanda 09/25
 Barrera, Armando 09/25
 Foreman, III, Hubert 09/25
 Garcia, Jr., Jose 09/25
 Anzaldua, Johnny 09/26
 Jackson, Jr., Allen 09/26
 Marshall, Latarsha 09/26
 Powell, Timothy 09/26
 Thomas, Paul 09/27
 Asare, William 09/28
 Brown, Andre 09/28
 Griffin, Wendy 09/28
 Montes, Miguel 09/28
 Won, Yeong 09/28
 Aguilar-Valdez, Micaela 09/29
 Anderson, Lisa 09/29
 Cheng, Pin-Shan 09/29
 Lopez, Miguel 09/29
 Navarro, Jose E. 09/29
 Benito, John 09/30
 Cortez-Campos, Jose 09/30
 Dixon, Erika 09/30

October

Guardado, Michelle 10/01
 Gonzales, Rudolfo 10/02
 Tran, Thanh 10/02
 Cano, Jr., Gregorio 10/03
 Flores, Alfonso 10/03
 Jaramillo, Hermeliinda 10/03
 Kapitan, Sergie 10/03
 Mendez, Angel 10/03
 Ortiz, Francisco 10/04
 Pena, Rolando 10/04
 Kellogg, Jr., John 10/05
 Alvarez, Jesse 10/06
 Tims, Carey 10/06
 Gavarrete, Manuel 10/07
 Jimenez, Auncencio 10/07
 Maggard, Skip 10/07
 Smith, Samuel 10/07
 Wimbish, Stacey 10/07
 Hulett, Jinfrey 10/09
 Mata, Carlos 10/09
 Soliz, Ricardo 10/09
 Aimadeddine, Abdel 10/10
 Alfaro, Francisco 10/10
 Compean, Jr., Frank 10/10
 Kiang, Benjamin 10/10
 Kelso, Clara 10/11
 Maldonado, Enrique 10/11
 Turner, Al 10/11
 Dunn, Janice 10/12
 Robichau, Robin 10/12
 Adereti, Bolarinwa 10/13
 Enriquez, Jessica 10/14
 Patel, Nadirali 10/14
 Wordak, Mohammad 10/14
 Fuentes, III, Ramiro 10/15
 Gutierrez, Jason 10/15
 Rodriguez, Juan 10/15
 Torres, Ezequiel 10/15
 Hernandez, Edwin 10/16
 Hernandez, Salvador 10/16
 Absher, Charles 10/17
 Eliserio, Melinda 10/17
 Johnson, Martha 10/17
 Khan, Mushtaq 10/17
 Dill, Joseph 10/18
 Kiser, Pamela 10/18
 Valdez, Jaime 10/18
 Vukela, Barry 10/18
 Webb, Katie 10/18
 Zarate, Deborah 10/18
 Claudio, Anthony 10/19

Northum, Kyle 10/19
 Broussard, Jimmy 10/20
 Durrani, Rizwan 10/20
 Forehand, Keith 10/20
 Noesges, Sandra 10/20
 Sanders, Kenneth 10/20
 Adreon, Jarrod 10/21
 Confer, Richard 10/21
 Dickerson, Sharita 10/21
 Perkins, Kevin 10/21
 Vaesa, Clarissa 10/21
 Borjas, Steven 10/23
 Thomas, Tasha 10/23
 Jackson, Robert 10/24
 Sewell, Steve 10/24
 Carrasco, Humberto 10/25
 Zachary, James 10/25
 Flores, Diana 10/26
 Le, Minh Chieu 10/26
 Leonard, Christopher 10/26
 Rosales, Joe 10/26
 Webb, Lew 10/26
 Arenas, Marcos 10/27
 Houser, Gregory 10/27
 Silva, Fred 10/27
 Campbell, II, Earl 10/28
 Maysback, Serena 10/28
 Moreno, Jose 10/28
 Cooper, Kimono 10/29
 Archer, Valerie 10/30
 Pourassef, Afshin 10/31

November

Denning, David 11/01
 Hanson, Greg 11/01
 Osborne, Tony 11/01
 Pho, Devin 11/01
 Castillo, Jr., Frankie 11/02
 Celis, II, Ted 11/02
 Delgado, Erica 11/02
 Ramirez, Maricruz 11/02
 Silva, Nicho 11/02
 Williams, Kimberly 11/02
 Guerra, Sergio 11/03
 Jeter, Christopher 11/03
 Kromah, Mohamed 11/03
 Matheny, Christopher 11/03
 Zelaya, Jose 11/03
 Ezekiel, Michael 11/04
 Hughes, Brenda 11/04
 Schroeder, Troy 11/04
 Vazquez-Servin, Juan 11/04

Luna, Martha 11/05
 Resendez, Criselda 11/05
 Chira-Jaen, Oscar 11/06
 Barnett, Brad 11/07
 Caballero, Norma 11/08
 Cheng, Danny 11/08
 Gutierrez, Eddica Lee 11/09
 Lyke, Kacee 11/09
 Martinez, Danny 11/09
 Edwards, Cameron 11/10
 Garza, Danny 11/10
 Khan, Mohammad 11/10
 Ortega, Mirian 11/10
 Susen, Kayla 11/10
 Baradziej, Christina 11/11
 Clarkson, Robert 11/11
 Hileman, Kenneth 11/12
 Timney, Jerry 11/13
 Golsberry, Kelly 11/14
 Mendoza, Alfredo 11/14
 Standley, Bret 11/14
 Yu, Kin 11/14
 Ramirez, Nieto 11/16
 Rios, Lisa 11/16
 Rodriguez, Joe 11/16
 Rebolgar, Janet 11/17
 White, Charles 11/17
 Meyer, Bonnie 11/18
 Gibson, Debbie 11/19
 Aouad, Khaled 11/20
 Hernandez, Tino 11/21
 Ponce, Karina 11/21
 Earley, Peggy 11/22
 Perkins, Terrance 11/22
 Shahriari, Houshang 11/22
 Beaumont, Dee 11/23
 Hamilton, Venita 11/23
 Moreno, IV, Francisco 11/25
 Bliss, Teresa 11/26
 Cruz, Hector 11/26
 D'Aryani, Rocky 11/26
 McGinnes, Aaron 11/26
 DeLeon, Mary 11/27
 Massicot, Marcel 11/27
 Lemus, Alex 11/28
 Greenfield, William 11/29
 Akinola, Peter 11/30
 Arciniega, Fermin 11/30
 Cassidy, Joe 11/30
 Castillo, Raymond 11/30
 Dinsmore, Gregory 11/30
 Hodge, Dreike 11/30

Employee Anniversaries

Name	Company	Hire Date	Years
Devlin, Marina M.	Gillman Services	09/19/1988	20
Marshall, Latarsha	Subaru	09/01/1993	15
Lemus, Ofilio A.	Honda Ft. Bend	09/01/1998	10
Pham, Capt D.	Honda South	09/29/1998	10
Thomas, Paul W.	Acura	10/01/1998	10
Duran, Edwin M.	Honda South	11/01/1998	10
Romero-Montesinos, Rolando E.	Acura	11/06/1998	10
Dickerson, Sharita L.	Gillman Services	11/17/1998	10
Khalaf, Randy N.	Acura	09/01/2003	5
Castaneda, Miguel	Honda South	09/16/2003	5
Taha, Emad T.	Acura	10/07/2003	5
Socarras, Jesus	Honda South	10/25/2003	5
Gavarrete, Manuel E.	Mitsubishi San Antonio	10/27/2003	5
Cobb, Sandra S.	Mitsubishi North	11/14/2003	5

A special salute to Rosemary Herrera for 10 years' service with the Knapp/Kellogg/Gillman organizations.

Eight Service Group Management Training Program Graduates Honored in Special Recognition Ceremony



Graduating from the Service Corp. Management Training program requires 18 months of intense study and effort. Each student in this powerful course has a vested financial interest in completing the required work and earning a diploma. Completion of Masters Level work delivers a substantial cash incentive.

Designed to build management skills and discipline, the course gives undergraduates an opportunity to test many of the lessons during real-life conditions as they continue to work in their normal capacities.

A very big Gillman “Way to go!” to the four 2008 graduates: Jed Assed, Sergio Guerra, Charles White, and Paul Hopkins.

And another “Way to go!” to the four Masters Level graduates: Danny Tran, K.C. Cooper, Pete Harvey, and Stacie Thomas.

Stacey Gillman Wimbish Named to Subaru South Central Region - Dealer Advisory Board



Stacey Gillman Wimbish, President of the Gillman Companies, has accepted an appointment by Subaru of America to sit on the Subaru South Central-Dealer Advisory Board. In that capacity, Stacey becomes the dealer’s voice to Subaru and will serve as the District 2 representative at the Dealer Advisory Board meeting in Orlando. Way to go, Stacey!

Gillman Subaru in Southwest Houston Hosts Highly Successful Shop Day

Subaru owners tend to be passionate about their favorite vehicle. Many of them express that fervor through taking a personal interest in the mechanics of their Subaru and adding accessories to enhance performance or comfort.

On Saturday, August 23, 2008, Gillman Subaru in Southwest Houston opened its shop and parts operations to interested Subaru owners. According to Wally Elostaz, Gillman Subaru General Manager, “Over 200 people came for this daylong event.”

In addition to service tips and hands-on assistance, owners exchanged information and stories about their favorite vehicle. Comments posted on the Web, including one which said, “Always amazed at what Gillman does for us,” blended with the enthusiastic praise of those in attendance.

Great job and “Way to go!” to the Gillman Subaru team.

Gillman Employees Eligible for Discounts on General Motors Vehicles

Gillman employees who have been on the job for at least three months are eligible for special pricing on General Motors vehicles. This is the same price GM factory workers and executives pay for their cars or trucks. The discount is well below triple net invoice and buyers receive all current incentives. This makes GM products purchased through the Gillman dealerships in the Rio Grande Valley an outstanding value.

A Special Thanks for Contributing to This Issue of the Gillman Newsletter Goes to:

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Gillman Subaru Southwest Teams with M.D. Anderson Cancer Center for Blood Drive

Wally Elostaz, General Manager, Gillman Subaru, working with staff members from M.D. Anderson Cancer Center, headed a Gillman team that produced a highly successful blood drive at the dealership on Saturday, August 23, 2008. A great event for a fine cause.
