

Milestone Motoring

Call Now: 877-725-4567



Thank you for reading the Milestone Motoring newsletter.

When most people are considering leasing or buying a new or pre-owned car, they are often deterred by the negative experiences they have endured through the traditional retail dealership process. At Milestone Motoring, we believe that this experience should always be a positive one by providing car leasing and buying clients with a good value and excellent customer service which is expertly delivered by knowledgeable, customer focused people.

Milestone Motoring's approach makes the automobile leasing/sales experience simple, stress-free and haggle-free! You tell us the car you want and we go to work on your behalf to obtain the best possible price, with the least amount of effort on your part.

We operate with integrity and honesty and we offer our clients a haggle-free and stress-free car leasing and buying experience. We believe once we have earned the opportunity to help you once, we will be your source of leasing and buying cars for life.

Manufacturer Specials

Mercedes Benz is offering to forgive up to five lease payments on a current Mercedes Benz lease if you lease another Mercedes Benz. There are some restrictions including when the lease matures and model restrictions. Other restrictions apply, so please call us, share your specific situation with us and we will give you all of the details on the options that you have using this program.

CHP Wireless Telephone Laws Effective July 1, 2008

Drivers 18 and Over.

- *Drivers 18 and over must use a hands-free device to talk on their wireless telephones while driving.
- *The new law does not prohibit dialing, but drivers are strongly urged not to dial while driving.
- *The driver, while driving, may use a telephone without a hands free device in an emergency situation to call police, fire, medical providers or other emergency services.
- *It is legal to use a Blue Tooth or other earpiece as long as one ear is uncovered.
- *Speakerphone is acceptable to use while driving. The law does not specifically prohibit it's use, but an officer can pull over the vehicle and issue a citation to a driver of any age if, in the officer's opinion, the driver was distracted and not operating the vehicle safely. Text messaging and emailing while driving is unsafe at any speed and is strongly discouraged.

Drivers Under 18

- *No drivers under the age of 18 may use a wireless telephone, pager, laptop or any other electronic communication or mobile service device to speak or text while driving in any manner, even hands free.
- *The driver may use a wireless telephone in an emergency situation to call police, fire, medical providers or other emergency services.
- *Statistics show that teen drivers are more likely than older drivers to be involved in accidents because they lack driving experience and tend to take greater risks. Teen drivers are vulnerable to driving distractions such as talking with passengers, eating, drinking or texting on the wireless phones, which increase the chance of getting involved in several crashes.
- *Parents cannot grant permission to allow the use of wireless devices while driving.
- *For drivers under the age of 18, this is considered a SECONDARY violation meaning that a law

enforcement officer may cite you for using a hands-free device if you were pulled over for another violation.

Fines

*First Offense base fine is \$20.00 with the additional penalty assessment, a first offense is \$76.

*Second Offense base fine is \$50.00 with the additional penalty assessment, a second offense is \$190.

Lease Return Inspections

*If you have a leased car where the lease end date is approaching, it is a best practice to have that car inspected 30-60 days before the lease expiration. This way if there are any repairs that need to be completed, you will have time to have the work done before the end of the lease term. In many cases you can have the repairs completed cheaper on your own then if the leasing company were to make the repairs and charge you after the lease expires. Our advice is to review your copy of the lease agreement and/or get a written guideline for what is required at the end of the lease term. If you decide to make the repairs yourself, please ensure that you take the vehicle to a high quality repair shop.

Book Recommendation

"The Last Lecture" by Randy Pausch is a very moving and inspiration book about life lessons and making the most out of our lives. Randy Pausch shares his view on the importance of having dreams, how to achieve your dreams and how to enable others to achieve their dreams. Many people have viewed Randy's lecture on the internet but the book is much more powerful and detailed.

Quote

After many years in the mortgage banking industry our team chose to follow our passions of customer service and automobiles and combine them to create Milestone Motoring. We want to conclude this newsletter with a quote about excellence and passion. At Milestone Motoring it is our vision to be passionate about our clients and the automobiles they lease or buy.

*"If there is no passion in your life,
Then have you really lived?
Find your passion, whatever it may be.
Become it, and let it become you
And you will find great things happen
FOR you, TO you
And BECAUSE of you."
T. Alan Armstrong*

Thank you for reading this newsletter. Please feel free to forward it along to anyone who you believe would derive benefit from its content.

Please call or email us when you or someone you know is in the market to lease or buy a new or pre-owned car.

Thank you for your support and loyalty!

Daryl Wizelman

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