

Milestone Motoring

Call Now: 877-725-4567



Thank you for reading the [Milestone Motoring](#) newsletter for June 2008.

When most people are considering leasing or buying a new or pre-owned car, they are often deterred by the negative experiences they have endured through the traditional retail dealership process. At [Milestone Motoring](#), we believe that this experience should always be a positive one by providing car leasing and buying clients with a good value and excellent customer service which is expertly delivered by knowledgeable, customer focused people.

[Milestone Motoring's](#) approach makes the automobile leasing/sales experience simple, stress-free and haggle-free! We handle every manufacturer and model. You tell us the car you want and we go to work on your behalf to obtain the best possible price, with the least amount of effort on your part.

We operate with integrity and honesty. We believe once we have earned the opportunity to help with your next car lease/purchase, we will be your source of leasing and buying cars for life.

Hybrid Hysteria

The demand for hybrid automobiles is at an all time high. As a new and used car broker/dealer in the Los Angeles area, we are fielding calls daily from clients who want to lease or buy a hybrid. Toyota has done an excellent job marketing the Prius but Toyota's supply cannot meet the demand and the result has been Toyota dealers selling the Prius above the MSRP/sticker price. Thus, part of the fuel savings are diminished by the additional cost of the car. We are still securing hybrids like the Prius and others but we wanted to offer some other solutions to consider.

Other hybrids to consider include, Honda Civic (\$23,500), Lexus GS450h (\$55,650), Lexus RX400h (\$41,945), Nissan Altima (\$25,615), Toyota Camry (\$25,860) and the Toyota Highlander \$34,385).

Alternative sedan solutions to hybrids include, Toyota Corolla and Honda Civic (below \$18,000), Toyota Camry and Honda Accord (\$18,000-\$25,000), Volvo S series, Toyota Avalon, Nissan Maxima, Mercedes Benz C-Class, Lexus IS250/IS350, Lexus ES350, Jaguar X-Type and Infinity G35, BMW 3 series, Audi A4 and Acura

TL and TSX (\$25,000-\$40,000) and over \$40,000 there are various models from BMW, Lexus, Mercedes Benz, Porsche, Jaguar, Audi, Infinity and others.

Gasoline

It is nearly impossible to watch or read any type of media without getting inundated with information about the high cost of gasoline. Because gas has reached an all time high, we wanted to bring you some tips about ways to maximize your gasoline usage/expenses and information about making informed choices about where you buy your gas..

Earlier this year I received an article allegedly written by a long time (30+ years) employee from the petroleum pipeline business (Kinder Morgan) about tips on getting more value from the gasoline we buy. In the article the writer claims that the firm he works for delivers about 4 million gallons in a 24-hour period from their pipeline; one day it's diesel, the next day it's jet fuel and gasoline. The writer goes on to say that the firm has 34 storage tanks with a total capacity of 16,800,000 gallons. Here are a few suggestions offered by the author of this article,

1. Fill up in the morning when the temperature is still cool. All service stations have their storage tanks buried below ground; and the cooler the ground, the denser the gasoline. When it gets warmer gasoline expands, so if you're filling up in the afternoon or in the evening, what should be a gallon is not exactly a gallon. In the petroleum business, the specific gravity and temperature of the fuel (gasoline, jet fuel, diesel, ethanol and other petroleum products) are significant. Every truck load is temperature-compensated so that the indicated gallons is actually the amount pumped. A one-degree rise in temperature is a big deal for businesses, but service stations don't have temperature compensation at their pumps.
2. If a tanker truck is filling the station's tank at the time you want to buy gas, do not fill up; most likely dirt and sludge in the tank is being stirred up when gas is being delivered, and you might be transferring that dirt from the bottom of their tank into your car's tank.
3. Fill up when your gas tank is half-full (or half empty), because the more gas you have in your tank the less air there is and gasoline evaporates rapidly, especially when it's warm (gasoline storage tanks have an internal floating roof membrane to act as a barrier between the gas and the atmosphere, thereby minimizing evaporation).
4. If you look at the gasoline pump trigger you'll see that it has three delivery settings: slow, medium and high. When you are filling up don't squeeze the trigger of the nozzle to the high setting. You should be pumping at the slow setting, thereby minimizing vapors created while you are pumping. Hoses at the pump are corrugated; the corrugations act as a return path for vapor recovery from gas that already has been

metered. If you are pumping at the high setting, the agitated gasoline contains more vapor, which is being sucked back into the underground tank so you're getting less gas for your money.

Kinder Morgan has denied that these tips were provided by one of their employees. Although there may or may not be significant savings in these tips, every little bit counts in today's tough economy.

We hope this will help ease a little of your pain at the pump.

You may want to know where the gas you are buying is coming from. We looked into where the data is published that reported information from the Department of Energy regarding oil companies that buy gasoline from Middle Eastern countries and companies that don't.

If you log onto the Energy Information Administration web site you can learn a lot about energy statistics from the U.S. Government.

Here are the steps to follow to review a report that was released June 13, 2008, showing where companies bought their petroleum products in April 2008. In the face of our rising gasoline prices and struggles with some foreign countries, this may change your decision on where you buy your gas.

1. log onto <http://www.eia.doe.gov/>
2. In the "search" box enter, "company level petroleum imports".
3. Click the top listing which reads, "company level imports".
4. Click on "company level imports" on the next screen (XLS format).

Book Recommendation

"The Four Agreements" by Don Miguel Ruiz.

1. Be Impeccable With Your Word.

Speak with integrity. Say only what you mean. Avoid using the word to speak against yourself or to gossip about others. Use the power of your word in the direction of truth and love.

2. Don't Take Anything Personally.

Nothing others do is because of you. What others say and do is a projection of their own reality, their own dream. When you are immune to the opinions of others, you won't be the victim of needless suffering.

3. Don't Make Assumptions.

Find the courage to ask questions and to express what you really want. Communicate with others as clearly as you can to avoid misunderstandings, sadness and drama. With just one agreement, you can completely transform your life.

4. Always Do Your Best.

Your best is going to change from moment to moment; it will be different when you are healthy as opposed to sick. Under any circumstances, simply do your best, and you will avoid self-judgment, self-abuse and regret.

Quote

"Most of our limitations are self-imposed. Roger Bannister was the first human to run a sub-four minute mile - a barrier that was previously deemed insurmountable. Immediately after Bannister proved it was "possible," runners all over the world repeated his feat.

-Bob Moawad

Thank you for reading the [Milestone Motoring](#) newsletter. Please feel free to forward it along to anyone who you believe would derive benefit from its content.

Please call or email us when you or someone you know is in the market to lease or buy a new or pre-owned car. We handle all manufacturers and models.

Thank you for your support and loyalty!

Daryl Wizelman

MILESTONE
MOTORING

- daryl@milestonemotoring.com

- Ph: 877-725-4567 ext. 222

Fax: 818-991-2812

5740 Corsa Avenue #108

Westlake Village, CA 91362

www.milestonemotoring.com

"Driven by Excellence"