

March 22, 2010

**Attention Business/Financial Editors:**

**AutoCanada Inc. releases financial results for the reporting period ended December 31, 2009:**

A conference call to discuss the results for the year and three month period ended December 31, 2009 will be held on March 23, 2010 at 10:00 a.m. Eastern time. To participate in the conference call, please dial 1-888-231-8191 or (647) 427-7450 approximately 10 minutes prior to the call. A live and archived audio webcast of the conference call will also be available on the Company's website [www.autocan.ca](http://www.autocan.ca).

EDMONTON, Alberta, March 22, 2010/CNW - AutoCanada Inc. (the "Company" or "AutoCanada") (TSX: ACQ) today announced financial results for the year ended December 31, 2009 and the three month period ended December 31, 2009.

**2009 Fourth Quarter Operating Results**

- Revenue increased 3.6% or \$6.6 million
- Gross profit increased by 1.5% or \$0.5 million
- Same store revenue increased by 1.3%
- Same store gross profit decreased by 1.1%
- EBITDA was \$3.3 million vs. \$3.9 million in Q4 of 2008, a 15.4% decrease
- The number of new and used vehicles retailed increased by 3.4%
- Repair orders completed for the quarter were up 10.5%

In commenting on the financial results for the three month period ended December 31, 2009, Pat Priestner, Chairman and CEO of AutoCanada Inc. stated that, "We are pleased to see improvements in our sales volumes in the fourth quarter of 2009 when compared to the fourth quarter of 2008. We also experienced an increase in our gross profit which is a great accomplishment for our Company, given the tough market conditions. Although our EBITDA for the quarter was down 15.4%, the Company experienced some one-time expenses relating to dealership relocations and our conversion to a corporate structure that, had they not been incurred, would have allowed us to exceed our EBITDA for the fourth quarter of 2008."

**2009 Annual Operating Results**

- Revenue decreased by 6.0% or \$49.6 million
- Gross profit decreased by 3.5% or \$5.1 million
- Same store revenue decreased by 10.5%
- Same store gross profit decreased by 7.8%
- EBITDA was \$18.4 million vs. \$24.5 million in 2008, a 24.7% decrease
- The number of new and used vehicles retailed decreased by 2.9%
- Repair orders completed for the year were up 8.7%

In commenting on the financial results for the year ended December 31, 2009, Pat Priestner, Chairman and CEO of AutoCanada Inc. stated that, "Undoubtedly 2009 was one of the most challenging years in retail automotive history in recent memory. Many of these challenges were a direct result of the credit crisis that impacted all sectors of the world economy in 2009. The year was marked by both Chrysler and General Motors filing for bankruptcy in the United States in the spring and then re-emerging from bankruptcy in the summer. One of our long term business partners, Chrysler Financial Canada, exited the automotive business, a decision which left us without a floor plan financing provider at all of our dealerships, and the loss of a significant source of financing for our customers when purchasing new and used vehicles. Through the efforts of management, and much hard work by our new floor plan lender, we successfully replaced Chrysler Financial Canada with a long term partner, General Motors Acceptance Corporation of Canada. In addition, management replaced its Chrysler Financial Canada term financing with term financing from HSBC. Finally, at year end, we successfully converted from an income trust to a corporation, and acquired the two managed Nissan dealerships that were previously included in our financial results as they were considered to be variable interest entities. By any measure, it was a year of uncertainty and challenge. Despite the turmoil that resulted from the all of the

above, management is proud of the fact that its team remained intact, and that notwithstanding the challenges, we generated EBITDA of \$18.4 million in 2009.

It is management's view that the tight credit markets will continue to impact our business into 2010. In late 2008, the automotive leasing business was significantly reduced as the ability for captive finance companies to securitize asset backed loans was eliminated. The absence of leasing will impact how we do business in the future as consumer lease returns provided significant sales opportunities to dealerships as well as a significant source of nearly new vehicles that could be offered for sale on our used vehicle lots. The credit crisis has also restricted our ability to obtain financing through third parties to facilitate our customers' purchase of vehicles as well as restricted the amount that each customer can finance when purchasing a vehicle. From a financial perspective, this has resulted in a significant drop in our finance and insurance income in 2009 and will most likely continue through-out 2010 until credit conditions return to normal.

Although Chrysler's progress remains not certain, we are pleased that in our major markets there has been continued strong demand for the core product offerings from Chrysler Jeep Dodge namely, Dodge Ram and Dodge Caravan, both of which were redesigned in 2009 and are competitive."

#### **Fourth Quarter 2009 Highlights**

- For the fourth quarter of 2009, the Company generated net earnings of \$1.7 million or basic earnings per share of \$0.084 and free cash flow of \$0.084 per share.
- Same store revenue increased by 1.3% in the fourth quarter of 2009, compared to the same quarter in 2008. Same store gross profit decreased by 1.1% in the fourth quarter of 2009, compared to the same quarter in 2008.
- Revenue from existing and new dealerships increased 3.6% to \$189.0 million in the fourth quarter of 2009 from \$182.4 million in the same quarter in 2008.
- Gross profit from existing and new dealerships increased 1.5% to \$34.1 million in the fourth quarter of 2009 from \$33.6 million in the same quarter in 2008.
- EBITDA decreased 15.4% to \$3.3 million in the fourth quarter of 2009 from \$3.9 million in the same quarter in 2008.
- On December 7, 2009 the Company completed the transfer of ownership of Grande Prairie Nissan and Northland Nissan (the "Managed Dealerships") from CAG (a related party with a 46.8% interest in AutoCanada) to full ownership by AutoCanada.
- On December 17, 2009, unitholders of AutoCanada Income Fund (the "Fund") approved the conversion of the Fund into a corporation, AutoCanada Inc., pursuant to a plan of arrangement ("the Conversion") involving, among others, the Fund, AutoCanada and securityholders of the Fund. The conversion was completed on December 31, 2009.

#### **2009 Highlights**

- For the year ended December 31, 2009, the Company generated net earnings of \$12.6 million, or basic earnings per share of \$0.633 and free cash flow of \$0.353 per share.
- Same store revenue and gross profit decreased by 10.5% and 7.8% respectively in the year ended December 31, 2009, compared to the results of the Company to the 2008 year.
- Revenue from existing and new dealerships decreased 6.0% to \$776.9 million in the year ended December 31, 2009 from the \$826.5 million that was generated by the Company in 2008.
- Gross profit from existing and new dealerships decreased by 3.5% to \$142.0 million in the year ended December 31, 2009 from the \$147.1 million that was generated by the Company in the 2008 year.
- EBITDA decreased 24.7% to \$18.4 million for the year ended December 31, 2009 from the \$24.5 million that was generated by the Company in the 2008 year.
- As a result of market conditions, the Company did not complete any acquisitions during the year ended December 31, 2009.

## Distributions / Dividends

Management reviews the Company's financial results on a monthly basis. The Board of Directors reviews the financial results on a quarterly basis, or as requested by Management, and determine whether a dividend shall be paid based on a number of factors.

On February 13, 2009, in view of the continued market unpredictability, general economic deterioration both within the auto industry and generally, rising unemployment, and tight credit markets, the Board of Trustees of the Fund had concluded that it was prudent to reduce monthly distribution from \$0.0833 per unit (\$1.00 per unit annually) to \$0.0417 per unit (\$0.50 per unit annually), commencing February 2009, in order to provide additional financial flexibility.

On March 14, 2009, in response to the continued deteriorating retail credit markets and continued economic decline, the Board of Trustees of the Fund determined it would be prudent to temporarily suspend distributions until such time as market conditions stabilize.

The following table summarizes the distributions declared by the Company for the period from January 1, 2009 to December 31, 2009.

(In thousands of dollars)

Record date	Payment date	Fund Units		Exchangeable Units		Total	
		Declared \$	Paid \$	Declared \$	Paid \$	Declared \$	Paid \$
January 30, 2009	February 16, 2009	881	881	775	775	1,656	1,656
February 27, 2009	March 16, 2009	441	441	388	388	829	829
N/A <sup>(1)</sup>	N/A <sup>(1)</sup>	-	-	-	-	-	-
		1,322	1,322	1,163	1,163	2,485	2,485

<sup>1</sup> No further distributions since those disclosed above have been declared as at the date of this MD&A. No record date or payment date is applicable.

Distributions were paid on Fund Units and Exchangeable Units. Prior to the conversion to a corporation on December 31, 2009 the following numbers of units were outstanding:

Fund Units	10,573,430
Exchangeable Units	<u>9,307,500</u>
	<u>19,880,930</u>

During the year ended December 31, 2009, the Company declared distributions of \$0.125 per Fund Unit and Exchangeable Unit to Unitholders. AutoCanada converted to a corporation on December 31, 2009 and as a result, the total number of Class A common shares outstanding at December 31, 2009 was 19,880,930. There are no other classes or types of shares outstanding at December 31, 2009.

## SELECTED ANNUAL FINANCIAL INFORMATION

The following table shows the audited results of the Company for the years ended December 31, 2007, December 31, 2008 and December 31, 2009. The results of operations for these periods are not necessarily indicative of the results of operations to be expected in any given comparable period.

(In thousands of dollars except Operating Data and gross profit %)	The Fund	The Fund	The Company
	(Audited)	(Audited)	(Audited)
	2007	2008	2009
<b>Income Statement Data</b>			
Revenue	834,815	826,494	776,933
New vehicles	472,602	451,501	415,750
Used vehicles	224,991	222,329	209,169
Parts, service & collision repair	92,140	103,743	108,383
Finance, insurance & other	45,082	48,921	43,631
Gross profit	138,892	147,052	141,976
New vehicles	32,512	32,706	29,940
Used vehicles	19,685	18,400	19,540
Parts, service & collision repair	44,289	50,358	53,340
Finance, insurance & other	42,406	45,588	39,156
Gross profit %	16.6%	17.8%	18.3%
Sales, general & admin expenses	103,715	114,881	118,141
Floorplan interest expense	9,594	7,065	4,855
Other interest & bank charges	1,250	1,551	2,281
Future income taxes	9,385	(9,970)	449
Net earnings	11,738	(95,175)	12,578
EBITDA <sup>1</sup>	25,077	24,486	18,352
Basic earnings (loss) per share	0.579	(4.711)	0.633
Diluted earnings (loss) per share	0.578	(4.711)	0.633
<b>Operating Data</b>			
Vehicles (new and used) sold	23,296	23,714	23,083
New retail vehicles sold	11,135	11,554	11,117
New fleet vehicles sold	2,521	2,244	2,233
Used retail vehicles sold	9,640	9,916	9,733
Number of service & collision repair orders completed	231,723	277,256	301,282
Absorption rate <sup>2</sup>	98%	96%	89%
# of dealerships	19	22	22
# of same store dealerships <sup>3</sup>	11	14	19
# of service bays at period end	260	284	331
Same store revenue growth <sup>3</sup>	11.3%	(9.9)%	(10.5)%
Same store gross profit growth <sup>3</sup>	12.1%	(2.6)%	(7.8)%

<sup>1</sup> EBITDA has been calculated as described under "NON-GAAP MEASURES".

<sup>2</sup> Absorption has been calculated as described under "NON-GAAP MEASURES".

<sup>3</sup> Same store revenue growth & same store gross profit growth is calculated using franchised automobile dealerships that we have owned for at least 2 full years.

## SELECTED QUARTERLY FINANCIAL INFORMATION

The following table shows the unaudited results of the AutoCanada for each of the eight most recently completed quarters. The results of operations for these periods are not necessarily indicative of the results of operations to be expected in any given comparable period.

(In thousands of dollars except  
Operating Data and gross profit %)

	Q1 2008	Q2 2008	Q3 2008	Q4 2008	Q1 2009	Q2 2009	Q3 2009	Q4 2009
<b>Income Statement Data</b>								
New vehicles	107,688	128,371	118,807	96,634	87,176	108,181	117,513	102,880
Used vehicles	55,712	61,223	57,790	47,605	49,550	55,098	56,386	48,135
Parts, service & collision repair	23,536	26,610	26,492	27,105	26,390	27,322	26,941	27,730
Finance, insurance & other	11,180	13,121	13,597	11,023	9,683	11,669	12,027	10,252
Revenue	198,116	229,325	216,686	182,367	172,799	202,270	212,867	188,997
<b>Operating Data</b>								
New vehicles	7,012	9,699	9,266	6,729	5,828	7,951	9,003	7,157
Used vehicles	4,393	5,180	5,156	3,671	3,810	5,677	5,744	4,309
Parts, service & collision repair	11,082	12,896	13,290	13,090	12,811	13,708	13,374	13,447
Finance, insurance & other	10,579	12,244	12,629	10,137	8,732	10,489	10,717	9,218
Gross profit	33,066	40,019	40,341	33,627	31,181	37,825	38,838	34,131
Gross profit %	16.7%	17.5%	18.6%	18.4%	18.0%	18.7%	18.3%	18.1%
Sales, general & admin expenses	26,317	29,916	30,491	28,157	27,813	30,450	30,565	29,313
SG&A exp. as % of gross profit	79.6%	74.8%	75.5%	83.7%	89.2%	80.5%	78.7%	85.9%
Floorplan interest expense	2,034	1,895	1,693	1,443	970	1,104	1,399	1,382
Other interest & bank charges	256	396	458	441	375	552	802	552
Future income taxes	330	148	(1,869)	(8,579)	97	67	37	449
Net earnings <sup>4</sup>	3,358	6,906	(38,318)	(67,121)	1,054	4,750	5,099	1,675
EBITDA <sup>1,4</sup>	4,621	8,022	7,975	3,868	2,230	6,135	6,716	3,271
<b>Balance Sheet Data</b>								
Cash and cash equivalents	15,298	18,459	19,194	19,592	12,522	14,842	23,224	22,465
Accounts receivable	36,411	35,374	39,390	31,195	33,821	27,034	38,134	35,388
Inventories	132,549	135,447	134,565	139,948	116,478	90,141	107,431	108,324
Revolving floorplan facilities	134,023	131,505	135,562	137,453	114,625	73,161	105,254	102,650

<sup>1</sup> EBITDA has been calculated as described under "NON-GAAP MEASURES".

<sup>2</sup> Absorption has been calculated as described under "NON-GAAP MEASURES".

<sup>3</sup> Same store revenue growth & same store gross profit growth is calculated using franchised automobile dealerships that we have owned for at least 2 full years.

<sup>4</sup> The results from operations have been lower in the first and fourth quarters of each year, largely due to consumer purchasing patterns during the holiday season, inclement weather and the reduced number of business days during the holiday season. As a result, our financial performance is generally not as strong during the first and fourth quarters than during the other quarters of each fiscal year. The timing of acquisitions may have also caused substantial fluctuations in operating results from quarter to quarter.

The following table summarizes the results for the year ended December 31, 2009 on a same store basis by revenue source and compares these results to the same period in 2008.

### Same Store Gross Profit and Gross Profit Percentage

(In thousands of dollars except % change and gross profit %)	For the Year Ended					
	Gross Profit			Gross Profit %		
	Dec. 31, <u>2009</u>	Dec. 31, <u>2008</u>	% <u>Change</u>	Dec. 31, <u>2009</u>	Dec. 31, <u>2008</u>	% <u>Change</u>
<b>Revenue Source</b>						
New vehicles	26,478	30,924	(14.4)%	7.2%	7.3%	(0.1)%
Used vehicles	18,434	17,996	2.4%	9.4%	8.4%	11.9%
Finance, insurance and other	<u>36,240</u>	<u>44,346</u>	<u>(18.3)%</u>	92.0%	94.0%	(2.1)%
Subtotal	81,152	93,266	(13.0)%			
Parts, service and collision repair	<u>48,863</u>	<u>47,796</u>	<u>2.2%</u>	<u>49.6%</u>	<u>48.6%</u>	<u>2.1%</u>
<b>Total</b>	<u>130,015</u>	<u>141,062</u>	<u>(7.8)%</u>	<u>18.6%</u>	<u>18.0%</u>	<u>3.3%</u>

The following table summarizes the results for the three-month period ended December 31, 2009 on a same store basis by revenue source and compares these results to the same period in 2008.

### Same Store Gross Profit and Gross Profit Percentage

(In thousands of dollars except % change and gross profit %)	For the Three-Month Period Ended					
	Gross Profit			Gross Profit %		
	Dec. 31, <u>2009</u>	Dec. 31, <u>2008</u>	% <u>Change</u>	Dec. 31, <u>2009</u>	Dec. 31, <u>2008</u>	% <u>Change</u>
<b>Revenue Source</b>						
New vehicles	6,407	6,248	2.5%	7.0%	7.1%	(1.4)%
Used vehicles	4,099	3,582	14.4%	9.1%	7.9%	15.2%
Finance, insurance and other	<u>8,438</u>	<u>9,654</u>	<u>(12.6)%</u>	<u>92.5%</u>	<u>93.4%</u>	<u>(1.0)%</u>
Subtotal	18,944	19,484	(2.8)%			
Parts, service and collision repair	<u>12,234</u>	<u>12,031</u>	<u>1.7%</u>	<u>48.9%</u>	<u>48.3%</u>	<u>1.2%</u>
<b>Total</b>	<u>31,178</u>	<u>31,515</u>	<u>(1.1)%</u>	<u>18.3%</u>	<u>18.7%</u>	<u>(2.1)%</u>

## **About AutoCanada**

AutoCanada is one of Canada's largest multi-location automobile dealership groups, currently operating 22 franchised dealerships in British Columbia, Alberta, Manitoba, Ontario, New Brunswick and Nova Scotia. In 2009, the 22 franchised automobile dealerships owned by the Company, sold approximately 23,000 vehicles and processed approximately 300,000 service and collision repair orders in our 331 service bays. We have grown, and intend to continue to grow, our business through the acquisition of franchised automobile dealerships in key markets, the organic growth of our existing dealerships, the opening of new franchised automobile dealerships, or "Open Points", and the management of franchised automobile dealerships.

Our dealerships derive their revenue from the following four inter-related business operations: new vehicle sales; used vehicle sales; parts, service and collision repair; and finance and insurance. While new vehicle sales are the most important source of revenue, they generally result in lower gross profits than used vehicle sales, parts, service and collision repair operations and finance and insurance sales. Overall gross profit margins increase as revenues from higher margin operations increase relative to revenues from lower margin operations. We earn fees for arranging financing on new and used vehicle purchases on behalf of third parties and therefore we do not have an in-house lease program and as a result we do not have exposure to residual value risk of returned lease vehicles.

## **Forward Looking Statements**

Certain statements contained in this press release are forward-looking statements and information (collectively "forward-looking statements"), within the meaning of the applicable Canadian securities legislation. We hereby provide cautionary statements identifying important factors that could cause our actual results to differ materially from those projected in these forward-looking statements. Any statements that express, or involve discussions as to, expectations, beliefs, plans, objectives, assumptions or future events or performance (often, but not always, through the use of words or phrases such as "will likely result", "are expected to", "will continue", "is anticipated", "projection", "vision", "goals", "objective", "target", "schedules", "outlook", "anticipate", "expect", "estimate", "could", "should", "expect", "plan", "seek", "may", "intend", "likely", "will", "believe" and similar expressions are not historical facts and are forward-looking and may involve estimates and assumptions and are subject to risks, uncertainties and other factors some of which are beyond our control and difficult to predict. Accordingly, these factors could cause actual results or outcomes to differ materially from those expressed in the forward-looking statements. Therefore, any such forward-looking statements are qualified in their entirety by reference to the factors discussed throughout this document.

In particular, material forward-looking statements in this press release include:

- our plans for future growth and effects of future growth on financial performance;
- the impact of general credit conditions on the Company;
- the impact of the absence of automotive leasing on our business;
- management's anticipation of increased sales opportunities from newly redesigned vehicles; and
- our expectations of sales opportunities from the redesigned Jeep Grand Cherokee.
- our assumption on the amount of time it take take for an acquisition or open point to achieve normal operating results;

The foregoing factors are further discussed in the Company's Annual Information Form dated March 22, 2010 which is filed on SEDAR at [www.sedar.com](http://www.sedar.com).

Further, any forward-looking statement speaks only as of the date on which such statement is made, and, except as required by applicable law, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events. New factors emerge from time to time, and it is not possible for management to predict all of such factors and to assess in advance the impact of each such factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statement.

## **NON-GAAP MEASURES**

Our press release contains certain financial measures that do not have any standardized meaning prescribed by Canadian GAAP. Therefore, these financial measures may not be comparable to similar measures presented by other issuers. Investors are cautioned these measures should not be construed as an alternative to net earnings (loss) or to cash provided by (used in) operating, investing, and financing activities determined in accordance with Canadian GAAP, as indicators of our performance. We provide these measures to assist investors in determining our ability to generate earnings and cash provided by (used in) operating activities and to provide additional information on how these cash resources are used. We list and define these “NON-GAAP MEASURES” below:

### ***EBITDA***

EBITDA is a measure commonly reported and widely used by investors as an indicator of a company’s operating performance and ability to incur and service debt, and as a valuation metric. The Company believes EBITDA assists investors in comparing a company’s performance on a consistent basis without regard to depreciation and amortization and asset impairment charges which are non-cash in nature and can vary significantly depending upon accounting methods or non-operating factors such as historical cost. References to “EBITDA” are to earnings before interest expense (other than interest expense on floorplan financing and other interest), income taxes, depreciation, amortization and asset impairment charges.

### ***Free Cash Flow***

Free cash flow is a measure used by management to evaluate its performance. While the closest Canadian GAAP measure is cash provided by operating activities, free cash flow is considered relevant because it provides an indication of how much cash generated by operations is available after capital expenditures. It shall be noted that although we consider this measure to be free cash flow, financial and non-financial covenants in our credit facilities and dealer agreements may restrict cash from being available for distributions, re-investment in the Company, potential acquisitions, or other purposes. Investors should be cautioned that free cash flow may not actually be available for growth or distribution of the Company. References to “Free cash flow” are to cash provided by (used in) operating activities (including the net change in non-cash working capital balances) less capital expenditure.

### ***Cautionary Note Regarding Non-GAAP Measures***

EBITDA and Free Cash Flow are not earnings measures recognized by GAAP and do not have standardized meanings prescribed by GAAP. Investors are cautioned that these non-GAAP measures should not replace net earnings or loss (as determined in accordance with GAAP) as an indicator of the Company's performance, of its cash flows from operating, investing and financing activities or as a measure of its liquidity and cash flows. The Company's methods of calculating EBITDA and Free Cash Flow may differ from the methods used by other issuers. Therefore, the Company's EBITDA and Free Cash Flow may not be comparable to similar measures presented by other issuers.

Additional information about AutoCanada Inc. is available at the Company’s website at [www.autocan.ca](http://www.autocan.ca) and [www.sedar.com](http://www.sedar.com).  
For further information contact:

Tom Orysiuk, CA

*Executive Vice-President and Chief Financial Officer*

Phone: (780) 732-3139 Email: [torysiuk@autocan.ca](mailto:torysiuk@autocan.ca)

**AutoCanada Inc.**  
Consolidated Balance Sheet  
As at December 31, 2009

(expressed in Canadian dollar thousands)

	<b>2009</b>	<b>2008</b>
	\$	\$
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	22,465	19,592
Restricted cash	-	3,238
Accounts receivable	35,388	31,195
Inventories (note 8)	108,324	139,948
Prepaid expenses	1,649	1,565
Future income taxes (note 20)	500	-
	<u>168,326</u>	<u>195,538</u>
<b>Property &amp; equipment</b> (note 9)	17,794	17,227
<b>Intangible assets</b> (note 10)	43,700	43,700
<b>Future income taxes</b> (note 20)	1,647	585
<b>Leasehold inducements</b> (note 19)	2,142	-
<b>Other assets</b>	<u>56</u>	<u>54</u>
	<u>233,665</u>	<u>257,104</u>
<b>LIABILITIES</b>		
<b>Current liabilities</b>		
Accounts payable and accrued liabilities	25,556	21,990
Revolving floorplan facilities (note 12)	102,650	137,453
Distributions payable (note 18)	-	1,656
Current portion of long-term debt (note 13)	271	570
Future income taxes (note 20)	<u>2,012</u>	<u>-</u>
	130,489	161,669
<b>Long-term debt</b> (note 13)	<u>23,074</u>	<u>25,522</u>
	<u>153,563</u>	<u>187,191</u>
<b>Economic dependence</b> (note 3)		
<b>Contingencies</b> (note 15)		
<b>SHAREHOLDERS' EQUITY</b>		
<b>Shareholders' capital</b> (note 16(a))	190,435	-
<b>Fund Units</b> (note 16(b))	-	101,588
<b>Exchangeable Units</b> (note 16(c))	-	88,847
<b>Contributed surplus</b> (note 17)	3,918	3,822
<b>Deficit</b>	<u>(114,251)</u>	<u>(124,344)</u>
	<u>80,102</u>	<u>69,913</u>
	<u>233,665</u>	<u>257,104</u>

**Approved on behalf of the Company:**

(Signed) "Gordon R. Barefoot"

Director

(Signed) "Robin Salmon"

Director

# AutoCanada Inc.

## Consolidated Statement of Operations, Comprehensive Income (Loss) and Deficit For the years ended December 31, 2009 and December 31, 2008

(expressed in Canadian dollar thousands except share and per share amounts)

	<i>Year ended December 31, 2009</i>	<i>Year ended December 31, 2008</i>
	\$	\$
<b>Revenue</b>		
Vehicles	666,850	720,541
Parts, service and collision repair	108,448	103,743
Other	1,635	2,210
	<hr/>	<hr/>
	776,933	826,494
<b>Cost of sales</b> (note 8)	634,957	679,442
	<hr/>	<hr/>
<b>Gross profit</b>	141,976	147,052
	<hr/>	<hr/>
<b>Expenses</b>		
Selling, general and administrative	118,141	114,881
Interest (note 21)	7,136	8,615
Amortization	3,672	3,319
Asset impairments (notes 10 & 11)	-	125,382
	<hr/>	<hr/>
	128,949	252,197
	<hr/>	<hr/>
<b>Earnings (loss) before income taxes</b>	13,027	(105,145)
<b>Future income taxes expense (recovery)</b> (note 20)	449	(9,970)
	<hr/>	<hr/>
<b>Net earnings (loss) &amp; comprehensive income (loss) for the year</b>	12,578	(95,175)
<b>Deficit, beginning of year</b>	(124,344)	(8,989)
Distributions declared (note 18)	(2,485)	(20,180)
	<hr/>	<hr/>
<b>Deficit, end of year</b>	(114,251)	(124,344)
	<hr/>	<hr/>
<b>Earnings (loss) per share/unit</b>		
Basic	0.633	(4.711)
	<hr/>	<hr/>
Diluted	0.633	(4.711)
	<hr/>	<hr/>
<b>Weighted average shares/units</b>		
Basic	19,880,930	20,201,744
	<hr/>	<hr/>
Diluted	19,880,930	20,201,744
	<hr/>	<hr/>

# AutoCanada Inc.

## Consolidated Statement of Cash Flows

### For the years ended December 31, 2009 and December 31, 2008

(expressed in Canadian dollar thousands)

	<i>Year ended December 31, 2009</i>	<i>Year ended December 31, 2008</i>
<b>Cash provided by (used in)</b>	<b>\$</b>	<b>\$</b>
<b>Operating activities</b>		
Net earnings (loss) for the period	12,578	(95,175)
Items not affecting cash		
Future income taxes expense (recovery) (note 20)	449	(9,970)
Unit-based compensation (note 17)	96	169
Amortization	3,672	3,319
Loss (gain) on disposal of property & equipment	308	(1)
Asset impairments (notes 10 & 11)	-	125,382
	17,103	23,724
Net change in non-cash working capital balances	(5,767)	10,590
	11,336	34,314
<b>Investing activities</b>		
Business acquisitions (note 7)	-	(23,705)
Purchase of property & equipment	(4,312)	(3,938)
Disposal (purchase) of other assets	-	24
Payment of leasehold inducements (note 19)	(2,142)	-
Proceeds on sale of property & equipment	88	117
Restricted cash	3,238	1,118
	(3,128)	(26,384)
<b>Financing activities</b>		
Proceeds from long-term debt	20,286	15,496
Repayment of long-term debt	(23,136)	(750)
Repurchase of Fund Units	-	(918)
Distributions paid to Unitholders	(2,485)	(20,180)
	(5,335)	(6,352)
<b>Increase in cash</b>	<b>2,873</b>	<b>1,578</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>19,592</b>	<b>18,014</b>
<b>Cash and cash equivalents, end of period</b>	<b>22,465</b>	<b>19,592</b>
<b>Supplementary information</b>		
Cash interest paid	7,047	8,775
Transfer of inventory to property & equipment	1,362	1,416
Transfer of property & equipment to inventory	1,140	851

The accompanying notes are an integral part of these consolidated financial statements.