

CLASSIC AUTO APPRAISER



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Appraisal Report

1964 Volkswagen Samba 21-Window Sunroof Deluxe

PREPARED FOR:

AutoLinx Inc

BY



A PROFESSIONAL VALUATION SERVICE FOR <u>ALL</u> TYPES OF SPECIALTY & COLLECTOR VEHICLES SINCE 1989

Салліс Лита Дррлаілел

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A professional service that has been evaluating all types of collector vehicles since 1989

9/29/2020

AutoLinx Inc. 4325 Sonoma Blvd. Vallejo, CA 94589

Re: Appraisal Report: 1964 Volkswagen Samba 21-Window Sunroof Deluxe

To Whom It May Concern,

In compliance with the recent request, we have appraised the above referenced vehicle.

We have enclosed the appraisal report that constitutes our analysis and conclusion of the research completed on this classic automobile.

Classic Auto Appraiser, has established that the Fair Market Value of the appraised automobile at the time of our inspection was, **\$125,000.00**.

Thank you very much for your business and if you should have any further questions, please do not hesitate to call or email us.

Very truly yours,

OO ON

Carlo Di Marco,

Салыс Анта Аррлаилег_

PURPOSE AND SCOPE OF REPORT

PURPOSE

The purpose of this report is to estimate the combined Fair Market Value of the classic automobile described herein at the time of our inspection.

FAIR MARKET VALUE

The Fair Market Value of the vehicle is the highest price on the date of valuation that would be agreed to by a seller, being willing to sell, and a buyer, being willing to buy, under no particular necessity for so doing, each dealing with the other's full knowledge of all the uses and purposes for which the property is reasonable, adaptable and available.

METHOD OF VALUATION

Unless customized, the value is estimated by current market data comparison, supplemented by cost information. The vehicle is compared, when possible, with others for sale and that have sold in the general time period. Adjustments are made for differences in equipment, mileage, cosmetics, conversions, originality, condition as well as sale terms and current economic conditions at time of sale.

ASSUMPTIONS AND LIMITING CONDITIONS

Information including vehicle identification numbers, serial numbers, engine numbers, engine size, component serial numbers, color codes, paint codes, trim codes, component stampings, door tags, fender tags, cowl tags, date codes, badges, emblems, owner history and mileage provided by the owners or parties to sell or others, or displayed on the appraised vehicle or components are assumed to be reliable, correct and truthful, as accuracy is not checked or guaranteed for originality or authenticity.

All information, either supplied or stated to Classic Auto Appraiser by the vehicle owner/agent/seller, including history, prior ownership, production figures, accomplishments, awards, certification, race results etc. are assumed to be truthful and accurate and not checked by the appraiser.

Although the *Classic Auto Appraiser* has an extensive library, we do not have direct access to specific manufacturer's records, logbooks, files, computer data bases or other non-published information.

Unless the client particularly asks for this in writing, and agrees to absorb any additional cost in obtaining, no such effort will be made in contacting manufacturers, automotive groups, clubs, historians etc. in order to acquire such information.

IDENTIFICATION AND DESCRIPTION OF VEHICLE AUTHORIZED FOR APPRAISAL

This narrative is an attempt to determine a valuation of this vehicle at the time of our inspection.

Inspection Date:	9/23/2020
Report Date:	9/29/2020
Inspection Location:	Vallejo, CA

VEHICLE IDENTIFICATION:

Vehicle Make:	Volkswagen
Model year:	1964
Model:	Samba 21-Window Sunroof Deluxe
Body Style:	Microbus
Vehicle Type:	Classic
VIN:	1305364
License plate #:	OWM 551 (Black and Yellow Plates)
Tab Expiration Date:	N/A
Odometer reading:	3,043
Other ID's (If available)	See ID TAG photos

VEHICLE DESCRIPTION

Exterior Color:	Mouse Grey w/White
Interior Color:	Grey
Equipment:	See Equipment pages

EQUIPMENT

Stock painted front bumper w/guard, Stock Amber indicator lamps, Halogen headlamps w/glass covers, Stock chrome headlamp bezels, Stock wipers, Swing out front glass, Manual steering, Manual brakes, Front drum brakes, Stock side-view mirrors, Wing windows, Sliding door glass, Stock rear view mirror, Stock overhead vent console, Stock dome lamp, **Reconditioned headliner**, **Reconditioned sun visors,** Stock dash, Stock instrumentation, Radio delete plate, In dash clock, Stock steering column and steering wheel, Grey vinyl upholstery,

Front bucket seats,

Reconditioned door and interior panels,

Stock door hardware,

Rubber and vinyl floor matting,

Rear bench seating,

Rear cargo weaved carpeting,

Stock spare tire,

Sliding ragtop sunroof,

Dual side pivot doors,

8 rooftop panoramic windows,

H-code 1500cc flat-4 air-cooled motor,

Solex 1-bbl carburetor,

Stock air cleaner assembly,

Standard ignition distributor,

Stock exhaust,

Stock 4-speed manual transmission,

Rear drum brakes,

15" painted steel wheels w/chrome VW center caps and trim rings,

Firestone Deluxe Champion 5.40-15 tires,

Stock rear taillamps,

Stock painted rear bumper w/bumper guards,

Mouse Grey and White exterior paint.

CONDITION REPORT

EXTERIOR:

	POOR	FAIR	AVERAGE	GOOD	VERY GOOD	EXCELLENT
Body:						X
Paint:						X
Panel Fit:						X
Trim:						X
Emblems:						X
Front Bumper:					X	
Rear Bumper:					X	
Soft Top:						X
Hard Top:						N/A
Wheels:						X
Tires:					X	
Lights:						X
Glass:						X

INTERIOR:

	POOR	FAIR	AVERAGE	GOOD	VERY GOOD	EXCELLENT
Dash:						X
Instrument Panel:						X
Gauges:						X
Steering Wheel/Column:					Х	
Front Seats:					Х	
Rear Seats:						X
Door Panels:						X
Interior Trim:						X
Overhead Console:					Х	
Headliner:						X
Weather stripping:					Х	
Mats:						X
Compartment/Cargo:						X
Trunk:						N/A

CONDITION REPORT CONTINUED

	POOR	FAIR	AVERAGE	GOOD	VERY GOOD	EXCELLENT
Radiator:						N/A
Fan:						X
Alternator / Generator:					Х	
A/C Compressor:						N/A
Steering System:						X
Air Cleaner:						X
Intake Manifold:					Х	
Distributor:					Х	
Valve Covers:					Х	
Headers / Ex. Manifold:						X
Engine Block:					X	
Steering Linkage:						X
Wiring:						X
Brake System:						X
Firewall:						Х

ENGINE COMPARTMENT:

UNDERSIDE:

	POOR	FAIR	AVERAGE	GOOD	VERY GOOD	EXCELLENT
Front Brakes:						Х
Front Suspension:						X
Front Sway Bar:						N/A
Oil Pan:						N/A
Frame:						X
Transmission:				X		
Exhaust System:				X		
Rear Suspension:						X
Rear Brakes:						X
Rear End:						N/A
Gas Tank:						X

ADDITIONAL COMMENTS

NOTES:

At the time of the recent inspection, this 1964 Volkswagen Samba 21-Window Sunroof Deluxe represented an excellent overall example of this classic German Microbus.

As noted on the prior Equipment and Condition pages, and as depicted on the many enclosed digital photographs, this now 56 year old 1964 Volkswagen 21-Window was found to have undergone a professional rotisserie restoration, leaving this vehicle virtually as it was when first manufactured.

This Volkswagen features a 1500cc flat-4 air-cooled motor, 4-speed manual transmission, manual steering, 4-wheel manual drum brakes, panoramic roofline windows, and cloth sunroof.

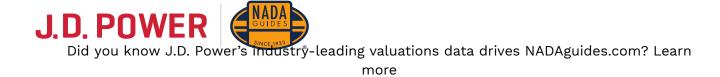
Finished in a two-tone Mouse Grey with White color combination, current market and value guides demonstrate the popularity and high demand for this rare and desirable Volkswagen.

MECHANICAL

Unless otherwise arranged, the Appraiser does not, and will not test drive this vehicle. As such, no deductions are included for operability. Rather, credit has been given for the vehicle reported performing with no operational defects when last operated, except as noted in this report.

If mechanical or other diagnostic checks are required to be performed on this vehicle the customer requesting this report must consult and retain a qualified ASE Certified or other specific mechanic trained for that purpose.

Unless the availability of an automobile lift or hoist has been previously arranged by the client or customer, a detailed inspection of the vehicle frame, lower unibody, suspension, brakes, steering, exhaust system, lower motor or transmission areas cannot be properly performed, expected or attempted.



1964 Volkswagen Transporter Prices and Values Deluxe Wagon Sunroof (*)

Values [•]

Original MSRP

Base Price	\$2,605
	\$2,605
Low Retail	
Base Price	\$28,700
Options	
	\$28,700
Average Retail	
Base Price	\$60,800
Options	
	\$60,800
High Retail	
Base Price	\$141,700
Options	
	\$141,700



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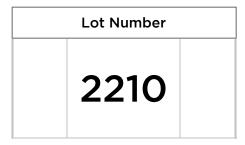
Description

1964 Volkswagen 21-Window Deluxe Samba Bus Showroom MINT Condition 1st year of the 21 Window Samba!

In the world of the Classic VW Bus, its all about the windows. Each Bus was specifically named based on the windows. The basic 11 window bus was called the Kombi or Microbus. The 13 window bus was named the Deluxe Bus from '64-'67. Prior to '64, it was a 15 window bus. In 1964, the first 21 window Samba was produced until 1967. Prior to '64, the 23 window Samba had 2 small curved corner windows in the back of the bus which were deleted in '64 and replaced with a large canvas sunroof on the roof of the Deluxe Bus. Today, the 21 window Samba is now the most highly sought after and most collectible VW Bus in existence. This VW 21-Window Deluxe Samba Bus has undergone a complete rotisserie restoration back to its original condition. It stands today in the best shape of its life. The engine is an upgraded 1835cc dual carburetor flat 4 cylinder, 4 speed transmission and a 12 volt electrical system. This VW starts, runs and drives beautifully. This factory original German built bus has new German Haartz cloth interior, Safari style rear window and deluxe trim. It still retains its original data tag. The canvas sunroof was a deluxe feature only available on the Samba. This bus comes complete with the rear tent and side curtains as shown. The side step is included as well. We are not sure if the side step was a factory feature or an aftermarket addition. Either way, it is easily removable, looks great and makes



1966 Volkswagen Deluxe '21-Window' Microbus ©2019 Courtesy of RM Sotheby's



1966 Volkswagen Deluxe '21-Window' Microbus

\$100,000 - \$130,000 Offered Without Reserve
 Chassis No.
 256111411

 Engine No.
 H1185002

✓ Desirable and iconic '21-window' model

- High-quality restoration, well maintained
- ✓ Attractive Cumulus White-and-Sea Blue livery

Volkswagen's Beetle-based Transporter first arrived on the American continent in 1950. Competition was nonexistent, as there was nothing else like it on the market. Utilizing standard VW components as its basis, it was at once familiar and easy to maintain, as parts were already readily available. It quickly became popular and evolved into multiple variations, including the more comfortable Microbus model, which itself was offered in multiple configurations, including with Deluxe trim and various window and roof options. The rarest and arguably most collectable of these is the '21-window' model.

The example offered here is identified by its "M-Plate" tag as a Deluxe Microbus delivered to US specifications, with sealed-beam headlights and six pop-out side windows, as well as a walk-through split front seat. Beautifully restored throughout, it presents well in year-correct Cumulus White and Sea Blue, with grey vinyl and mesh upholstery, and typical of the automobiles in this collection, it has been well maintained both cosmetically and mechanically. At the time of cataloguing, it had recorded 33,808 miles.

The Microbus has become one of those automobiles that no collection is complete without—so goodnatured is it in its appearance and charm that everyone who sees it automatically falls in love with it and wants to ride in it. This much-sought-after '21-window' model, in gorgeous colors, would be a delightful and joy-bringing acquisition for the new owner—whether on their way to Cars & Coffee or Woodstock.

LOOKING FOR DOCUMENTATION AND INVENTORY?

LOG IN or Create an Account for further information such as history files, production certificates, restoration documentation, service invoices, owners' manuals, and accompanying parts, please click the button below to view any additional documentation and parts included with this lot.





This **Volkswagen Bus** got away, but there are more like it here.

(!)

1967 Volkswagen Type 2 21-Window Sunroof Deluxe

SEE RESULT



BaT Essentials

Lot #36547 Seller: Wob Location: Los Angeles, California 90025 Chassis: 247024665 130 Miles Shown, TMU 1,500cc Flat-Four 4-Speed Manual Transaxle Cosmetic Restoration 2015-2018 Stiftung AutoMuseum Volkswagen Certificates Restoration Records Private Party or Dealer: Dealer Additional Charges From This Dealer: USD \$0

Model Page: Volkswagen Bus Category: German

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This 1967 Volkswagen Type 2 is a 21-window Sunroof Deluxe model which was first sold in New York, came to California in the mid-1990s, and moved to Washington with its current owner in 2014 according to the seller. The bus comes from the final year of 21-window production, and a cosmetic restoration was performed by Classic Garage of Coeur d'Alene, Idaho from 2015 to 2018 at a cost of more than \$150k, including a two-tone repaint over new white and green vinyl upholstery. Power is provided by a replacement 1,500cc flat-four paired with a four-speed manual transaxle and reduction boxes. A valve adjustment, brake work, fluid changes, and other service were performed in preparation for the sale. This Type 2 is offered by the seller on behalf of its current owner, a California wholesale dealer, and should the winning bidder be a California private party the transaction will be processed through a licensed retail dealership. The sale includes refurbishment records and photos, a Stiftung AutoMuseum Volkswagen certificate, a roof rack, and a clean Washington State title.



Finished in Sea Blue (L360) and Cumulus White (L680) from the factory, the van was sandblasted and fitted with new rear quarter panels in 2015 prior to being repainted. Small parts were refinished by Classic Garage, and new body seals, headlight

AUCTION RESULT

Winning Bid	USD \$140,000 by <mark>ylachapelle</mark>
Auction Ended	Thursday, September 17 at 12:35pm
Bids	42

39,501 views | 2,096 watchers

142 COMMENTS

SOLD FOR \$140,000 ON 9/17/20

Keep me in this conversation via email

Sep 17 at 7:25 PM

bfaught 🖞 187

Almost \$6,700 per window....wow.....surf's up! Enjoy!!

🖒 0 Flag as not constructive

Sep 17 at 4:52 PM

21window 🖒 43

Like I said, beautiful work.

I repeat myself, but people don't realize how much work there is in these buses. The headliner alone, took my restorer more than 96 man hours to complete. Luck with the bus ...errr investment!

🖒 0 Flag as not constructive

Sep 17 at 1:39 PM

eima77 🖒 13,760

SUBMIT





































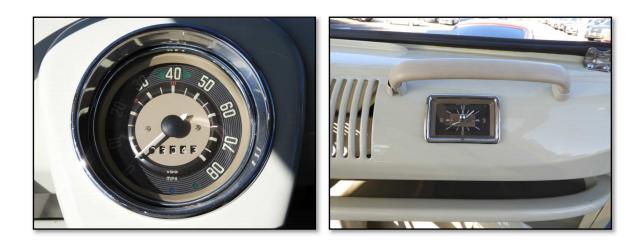












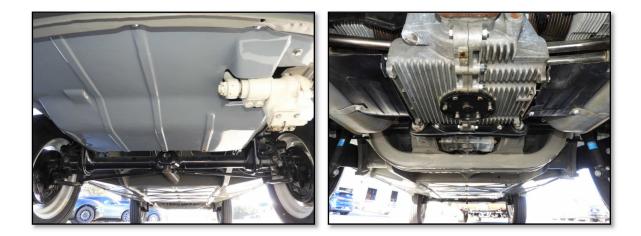














STATEMENT OF APPRAISAL & OTHER LIMITING CONDITIONS

The undersigned hereby declares that:

- A physical inspection of the stated vehicle appraised was actually performed.
- In this report the term automobile and vehicle are synonymous.
- Because of ever changing market trends, auction results, value guides, component and labor costs, a potentially changed vehicle condition, etc, the appraised value established in this report must only be assumed to be accurate for a period of 60 days from the date appraised or noted.
- The appraised value noted in this report was established exclusively for the party named on the inside page of this report, solely for the purpose requested by that client, and should not be used, or assumed accurate by any other party or entity for that, or any other purpose.
- Obviously Customized Vehicle, Street Rods, Hot Rods, Show Bikes, Show Cars, Show Trucks, Retro-Rods, Kustoms, etc. <u>cannot</u> be appraised or evaluated by using any type of value guides or by finding comparable vehicles for sale in the market place as they are all so unique. These vehicles can <u>only</u> be appraised using experience, estimated build or replacement cost or the opinions of others who either build or buy and sell this type of vehicle on a regular basis.
- There is no undisclosed personal interest, presently or contemplated in the future, in the vehicle appraised or the proceeds to be derived there from.
- Neither the employment nor the compensation for this report is contingent upon the value estimated herein.
- To the best of my knowledge, as noted under 'Assumptions and Condition' report the statements in this report are correct and the opinions stated are based on a full and fair consideration of all the available facts, information and conditions as reported to us.
- The findings reported herein will not be revealed to anyone other than the named recipient without permission or until required to do so by due process of the law.
- A copy of this appraisal is kept in our files for a period of five years, together with the original notes from which it was prepared.
- The fee for the appraisal is not contingent upon values reported.
- No investigation of legal title to the appraised vehicle has been made and owners claim to the property has been assumed to be valid. No consideration has been given to liens, salvage or junk title or other encumbrances that may be against the property except as specifically stated in the appraisal report.

FURTHER STATEMENTS OF APPRAISAL & OTHER LIMITING CONDITIONS

- In the event that our appraiser is needed in any action, such as but not limited to court action, contact with a public agency, or involvement in any arbitration process (appraisal clause hearing), it will first require the consent of the appraiser. Should our appraiser be required to appear in connection with this report document, an additional minimum fee starting at \$750.00 (Seven hundred & fifty dollars) will be charged and is due for payment *prior to service*.
- Any required umpire fee is also due prior to any arbitration hearing. Due to the complex nature of this service and the number of parties involved, our appraiser does not accept responsibility for any delays incurred. For any travel outside of the Contra Costa County California region, separate and additional fees will be charged for any rental car, airline, lodging and any additional travel expense.
- Should this report become the subject of an insurance dispute that results in any form of mediation or arbitration hearing, the vehicle owner or client named in this report agrees to pay the appraiser \$750.00 in advance, to prepare for, and attend on their behalf the mediation/arbitration hearing
- Unless otherwise arranged by the client, should a mediation/arbitration hearing take place, the vehicle owner or client named in this report also agrees to pay half of the mediator/arbitrator's fee.
- Additional consultations, negotiations or other time related activities incurred in lieu of an appearance will be billed by our office at \$350.00 (*Three hundred & fifty dollars*) per hour fee.

APPRAISAL PROVISIONS AND STIPULATIONS

- Unless noted or acknowledged elsewhere, the vehicle valuation and/or the physical damage report describes the condition of the appraised vehicle as it was at the time of the inspection by the appraiser or agent thereof, or as described by the owner of record or the agent thereof as it appeared immediately prior to the loss.
- This appraisal represents only the areas of the vehicle that could be physically viewed when the inspection actually takes place, and of the components and equipment described herein.
- No disassembly or removal of any areas, bodywork, upholstery, trim, mechanical, electrical or hydraulic components, or computers and/or any other systems of the vehicle is performed by the appraiser during the inspection.
- All specialized considerations that are deemed correct and relevant in the reporting for the noted appraised vehicle were taken.
- This appraisal reflects the reported and obtained information, pursuant to Professional Appraisal industry standards and guidelines set forth by the *International Automotive Appraiser Association* and the USAAP.
- This appraisal was prepared exclusively for the Client of *Classic Auto Appraiser* and should only be used and/or referred to by that particular client, and only for the specific purpose requested, when complete, in its entirety, signed, not copied and as originally spiral bound by the appraiser.

After having considered all the relevant factors, it is the opinion of the appraiser that the Fair Market Value of the subject classic vehicle at the time of our inspection was;

ONE HUNDRED AND TWENTY-FIVE THOUSAND DOLLARS (\$125,000.00)

Respectfully submitted,

Carlo Di Marco,

Салліс Анта Аррланлег

For further information, please visit our website at classicautoappraiser.com

SUMMATION OF VALUE

Our conclusion as to the dollar value is based on one or more of the following:

- The overall cosmetic and mechanical condition of the appraised vehicle.
- The demand and available supply of comparables.
- Dollar amounts indicated by the value guides.
- The expertise of the appraiser.
- The estimated cost to replace or rebuild.
- Opinions of others who have handled similar models in the past, and market similar vehicles currently.
- Auction results listing actual cars sold or the highest dollar amount bid against owner's reserve.

The appraised vehicle, at the time of our inspection, represented an excellent overall example of a classic; **1964 Volkswagen Samba 21-Window Sunroof Deluxe**.

Mechanically, the appraised vehicle, as noted under 'Additional Comments', is credited as performing with no operational malfunctions and or driving problems, when last operated except as noted.

Additionally, contained in this report might be 'comparable available' and 'for sale at the marketplace' information. Asking prices fluctuate depending upon the overall cosmetic appearance and condition, originality, the mechanical history and performance, recorded mileage, configuration of powertrain, custom conversions, options and accessories.

Based upon the on-site inspection of this vehicle and with consideration for all the information and dollar amounts determined as relevant to this report, the appraiser has established that the Fair Market Value of this vehicle, at the time of our inspection was,

ONE HUNDRED AND TWENTY-FIVE THOUSAND DOLLARS (\$125,000.00)

The Fair Market Value is the opinion of the appraiser, the staff and the management of *Classic Auto Appraiser* and is arrived at after careful study of information observed or supplied to us that we assume to be both accurate and reliable. As described under both the prior written '*Assumptions and Other Limiting Conditions*' and the '*Appraisal Provisions and Stipulations*', we assume no responsibility for inaccuracies or errors.

Салліс Анто Аррлаілел

302 Rappahannock Court, Danville, CA. 94526 Phone (925) 208-9035 Website; classicautoappraiser.com Email; CarloTheCarAppraiser@gmail.com

A professional service that has been evaluating all types of collector vehicles since 1989

ABOUT THE APPRAISER:

I have over 35 years' experience in the Automotive Industry. My experience ranges from hands on diagnostics and repair, rebuilding, restoring and inspecting all makes and models of foreign and domestic vehicles including hot rods. I began going into the shop with my father when I was very young. My father was a foreign car specialist from Italy. I learned the ins and outs from this man. When he came to the US he began working for Toyota then in a very short time owned independent shops and gas stations, this is where I grew up, at the shop.

At a very young age I learned all the tools and what they were used for, then spent time in the solvent tank, cleaning parts, learning their names and function. Until I learned, I wasn't allowed to touch a vehicle. I started from the bottom up as my father's apprentice, fixing tires, services and assisting. From classic American and Foreign cars to building my first car at the age 13. A 1970 Pontiac Firebird Formula 400, my first opportunity to rebuild an engine, transmission, suspension and brake system along with having the body, paint and interior done and road ready by 16.

At 17 I finished High School and moved to Buenos Aires Argentina, where my mother is from, to study Mechanical Engineering. While attending school I worked for a long-term friend of the family also from Italy who owned an automotive repair shop. There I learned more than I ever thought I would about Foreign cars and some American Classics. Renaults, Peugeots, Citroens, Fiats (including the original 500s), Alfa Romeos, Lancias to name a few then onto 1940s Cadillacs, 1960s Ford Falcons and Fairlanes and Chevy Novas. We became quite creative with the American cars as parts were hardly ever available. Those experiences really helped me in the future to think before shooting from the hip when it came to cars.

I returned to the US in the late 80s and enthusiastically rekindled the family name reopening independent repair shops. I labeled myself as a Foreign Car Specialist, which I was, yet my love has always been American Classics and Muscle Cars. I continued to make a name for myself. Over the years I worked on Rolls Royces belonging to the Alioto's, Ferraris including a barn find Dino but the most memorable was rebuilding 1955, 56, 57 TBirds, a 1962 Chevy II, a 1970 Barracuda, a 1970 Plymouth Superbird and numerous Fords from the 1960s.

Some of my own vehicles over the years, partial to complete rebuilds or modified were 1928 Dodge Fast Four, 1949 Ford Bullet Nose, 1964 El Camino, 1964 ½ Mustang, 1967 Mustang GT, 1967 GTO, 1969 Buick Riviera a completely modified 1959 Chevy Apache Fleetside, and most recently own a custom modified 1929 Ford Roadster which sits upon a '32 frame.

I sold my last automotive shop in July of 2015. It was the largest I had owned over the years. It consisted of 10-12 employees at any given time. I was hands on and at the same time trained many apprentices including my son.

Please visit our website, www.classicautoappraiser.com



Serving the collector car hobby since 1989