

WHICH OPTION IS RIGHT FOR YOUR FINANCIAL NEEDS?

LEASING vs. FINANCING

PROS

- Monthly payments are typically lower than financing
- The dealership is responsible for most maintenance and repairs
- Flexible terms – return or trade in the vehicle with minimal penalties
- Lower Initial capital investment

CONS

- The lender owns the vehicle, but you have the option to purchase at the end of the term
- You are required to keep the vehicle in good condition to avoid penalties

PROS

- Borrow money to purchase a vehicle and pay back the loan over time
- You own the vehicle once all payments have been made
- Financing rates and terms are fixed

CONS

- Monthly payments are typically higher
- The vehicle is yours, so maintenance and repairs are your responsibility
- Must pay off your loan before you can sell or trade-in your vehicle
- Initial capital investment is typically higher



BZ ADVANTAGE

WHY LEASE WITH BZ FORD?

When you lease with BZ Ford, you'll enjoy many complimentary services and warranties, plus a 3-day Love it or Leave it Guarantee. Our leasing experts will find flexible terms that suit your needs and budget.