



...IN LOVING MEMORY OF...  
**LESTER B. BERGEY**

It is with sadness we announce the passing of Lester Bergey on Monday, September 17, 2018. Lester served Bergey's for over 60 years with dedication, passion and humility. He was a former President of Bergey's, charter member of the board of directors, and led the Tire Division for many years. He was on the Boards of the American Retreading Association and also the National Tire Dealers and Retreaders Association. He was a role model of servant leadership to his family and team members.

He was a hardworking, generous, caring man who had a servant's heart, a good sense of humor, and enjoyed growing up and being part of his family's business. Lester leaves behind many loved ones including family members that currently work at Bergey's - Duane Bergey and Ruth Ann Bergey (children) and Henry Bergey (brother) as well as many other beloved nieces and nephews. He also loved and appreciated all of Bergey's team members and their contributions to the company. He often mentioned that we could not be what we are as a company without the hard work and dedication of our valued team members.

Lester's life verse and goal is found in II Timothy 4:7-8 -- "I have fought the good fight, I have finished the race, I have kept the faith. Now there is in store for me the crown of righteousness, which the Lord, the righteous Judge, will award to me on that day—and not only to me, but also to all who have longed for his appearing."

Lester will be sorely missed and remembered with fondness.

**THIS ISSUE:**

Lester Bergey .....	1
New Team Members .....	2
Team Member Notes .....	3
Auto Awards .....	4
Quick Lane .....	5
Appreciation Lunches.....	5
Summer Picnic.....	6-7
Scholarship.....	8
Tire Updates/Expos .....	9
Customer Letters.....	10
Truck Updates .....	11
Community Events .....	12



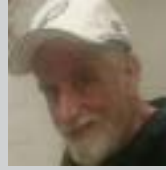
# WELCOME

Americo Sanabria-Perez Jr.... Ford of Ambler  
Terrell Danridge Skeeters.... Ford of Ambler  
Robert Mason ..... Ford of Lansdale  
Ian Battis ..... Colmar Parts Warehouse  
Barry Young ..... Pennsauken Truck Center  
George Price ..... Pennsauken Commercial Tire  
Jacey Moody ..... Souderton Leasing Associates  
Terry Gorman..... Colmar Parts Warehouse  
Fyzal Mohammed ..... New Castle Truck Center  
Evan Maher ..... Buick GMC  
Daniel Alderfer ..... Chevrolet  
Lisa Langenberg..... Chrysler Jeep Dodge Ram  
Mark Wicklund..... Souderton Leasing Associates  
Carl Kasperitis ..... Hatfield Commercial Tire  
William Abbott ..... Pennsauken Commercial Tire  
Isiah Hyman..... Pennsauken Commercial Tire  
Tilear Roberts ..... Harrisonburg Commercial Tire  
Brandon Jones ..... Colmar Parts Warehouse  
Stanley Croll ..... Colmar Parts Warehouse  
Daviel Rios..... Lansdale Quick Lane  
Michael Ferry..... Corporate Office  
Drew Springer ..... Souderton Leasing Associates  
Roberta Alvin ..... Hatfield Commercial Tire  
Oliver Nagle..... Telford Heavy Duty Truck Parts  
Mark Stollwerk ..... Hatfield Commercial Tire  
Stephen Harrison ..... Delmar Truck Center  
Levi Clemmer ..... Chrysler Jeep Dodge Ram  
William Snyder..... Hatfield Commercial Tire  
Michael Zborowski ..... Ford of Ambler  
Tyler Galatro ..... Trenton Truck Center  
Alexandre Sharpe..... Chevrolet  
Jeannine DeSilvis ..... Colmar Parts Warehouse  
Corbett Neal ..... Pennsauken Truck Center  
Jeremy Rodriguez ..... Beverly Leasing Associates  
Miguel Tena-Ruiz ..... Pennsauken Truck Center  
John LaRue..... Colmar Parts Warehouse  
Paul Nice ..... Buick GMC  
James Haughey..... Colmar Parts Warehouse  
Katrina Kerr ..... Lincoln  
John Frymoyer ..... Ford of Lansdale  
Broc Moore..... Retread Technologies  
Kevin Davis ..... Pennsauken Truck Center  
Timothy Gregoire ..... Ford of Ambler  
Jason Oser ..... Hatfield Commercial Tire  
Derek Polito..... Buick GMC  
Kenneth Edmonds ..... Colmar Parts Warehouse  
Robert Genoy ..... Lincoln  
Albert Rivera..... Ford of Ambler  
Andrew Koffel..... Chevrolet  
Arezki Abbane ..... Retread Technologies  
Shane Stackhouse..... New Castle Leasing Associates  
Robert Lewis Jr. .... Buick GMC  
Ryan Seegers ..... Buick GMC

Stephen Jones..... Conshohocken Truck Center  
Jacob Thayres ..... Buick GMC  
Dina Clickner ..... Trenton Truck Center  
Michael Moctezuma ..... Hatfield Commercial Tire  
John Miller..... New Castle Truck Center  
Mark Price Jr..... Lincoln  
Korrey Council..... Chevrolet  
Gregory Paci..... New Castle Truck Center  
Curtis Pierre..... Chevrolet  
Derik Peer..... Harrisonburg Commercial Tire  
Stacy McDowell ..... Colmar Parts Warehouse  
Sage Alexander ..... Chevrolet  
Joseph Novotny ..... New Castle Truck Center  
Shea Scott ..... Souderton Leasing Associates  
Jerald Johnston..... Telford Heavy Duty Truck Parts  
Ryan O'Donnell..... Retread Technologies  
Joseph McAnally ..... Chevrolet  
Deneen Peddigree ..... Chevrolet  
Chauncey Simpson..... Pennsauken Truck Center  
John Schubach..... Colmar Parts Warehouse  
Marcel Alsbrooks..... Pennsauken Truck Center  
Cason Arnott ..... Chevrolet  
William Wagner ..... Pennsauken Truck Center  
Nevin Bergey..... Delmar Truck Center  
Dustin Michael..... Harrisonburg Commercial Tire  
Jill Nelson..... Ford of Ambler  
Brian Miller ..... Souderton Truck Center  
Shawn Smith Jr. .... Souderton Truck Center  
Stephen Stamato..... Pennsauken Truck Center  
Andre Nelson..... Easton Commercial Tire  
Richard Tarantino ..... Pennsauken Truck Center  
Stephen Clinedinst..... Harrisonburg Commercial Tire  
Kelsey Trautman..... Lansdale Collision Center  
Nancy Smerecki ..... Buick GMC  
Curtis Allen ..... Pennsauken Truck Center  
Gary Klein ..... Chevrolet  
David Tolbert IV ..... Delmar Truck Center  
Rebecca Yerk..... Lansdale Collision Center  
Bradford Pastore ..... New Castle Truck Center  
Jacquelyn Halteman..... Corporate Office  
Justin Blunk..... Denver Commercial Tire  
John Stoudt ..... RBL Tire  
John Lynn Jr..... Buick GMC  
Todd Struse ..... Ford of Ambler  
Laura Widder ..... Buick GMC  
William Greer..... Ford of Ambler  
John Lynn III ..... Chevrolet  
Tyler Owen ..... Souderton Leasing Associates  
Lisa Hosking ..... Chevrolet  
Jamie Rodriguez..... Colmar Parts Warehouse  
Lainie Yerk..... Lansdale Collision Center  
Robert Tomkinson ..... Telford Heavy Duty Truck Parts  
Dorian Perez..... Easton Commercial Tire  
William Rose ..... Telford Heavy Duty Truck Parts  
Kendall Martin ..... Denver Commercial Tire  
Daniel Valdes ..... Souderton Detail Center

Gilbert Rodriguez ..... Pennsauken Leasing Associates  
 Preston Grogg ..... Harrisonburg Commercial Tire  
 Abram Harris ..... Chevrolet  
 Daniel Lare ..... Colmar Parts Warehouse  
 Tesouro Miranda ..... Retread Technologies  
 David Bailey ..... Denver Commercial Tire  
 William Kulhanjian ..... Chevrolet  
 Franklin Pena ..... Chevrolet  
 Steven Kramer ..... Colmar Parts Warehouse  
 Jason Rudolph ..... Chevrolet  
 Leonard Walter ..... Chrysler Jeep Dodge Ram  
 Shawn Hager ..... Delmar Truck Center

## IN MEMORIAM



John Jones joined Bergey's in 2009. He was employed at Trenton Truck Center. He was a valued member of our outside parts sales team.



Steven Julian joined Bergey's in 2005. He was employed as a Commercial Tire Shop Foreman at Pennsauken Tire.

## TRANSFERS

Don Vonrohr ..... Silverdale Service Center to Easton Commercial Tire  
 Benjamin Bergey ..... Perkasio Service Center to Doylestown Service Center  
 Shane McKim ..... Souderton Leasing to Pennsauken Truck Center  
 Mark Minoske ..... Hatfield Commercial Tire to RBL Tire  
 Patrick Waldenberger ..... Souderton Detail Center to Chevrolet  
 Frank Konzelman ..... Colmar Parts Warehouse to Chevrolet  
 Jennifer Mancino ..... Ford Ambler to Lansdale Quick Lane  
 David Malone ..... Hatfield Commercial Tire to Telford Heavy Duty Truck Parts  
 Zachary Diehl ..... Souderton Detail Center to Telford Heavy Duty Truck Parts



## NEW ARRIVALS

4/30/18 ..... Richard Kohler (Easton Commercial Tire) and his spouse Alora had a baby boy, Case Hendrix. He weighed 6 lbs. 1 oz. and was 19" long.  
 6/23/18 ..... Andrew Loudenslager (Ford of Ambler) and his spouse Kristin had a baby girl, Carly James. She weighed 7 lbs. 3 oz. and was 20" long.  
 7/11/18 ..... Dave Jacques (Ford of Ambler) and his spouse Maria had a baby boy, David E. Jacques III. He weighed 7 lbs. 13 oz. and was 20" long.  
 8/14/18 ..... Ryan Brown (Chevrolet) and his spouse Sammi had a baby boy, Rhett. He weighed 8 lbs. 9 oz. and was 22" long.  
 10/12/18 ..... Josh Johnson (Corporate) and his spouse Amanda had a baby boy, Nathan Reid. He weighed 5 lbs. 5 oz. and was 18.5" long.  
 12/3/18 ..... Andrew Gruber (Safety Director) and his partner Barbara had a baby boy, Joshua. He weighed 6 lbs. 5 oz. and was 18.5" long.  
 12/3/18 ..... Mike Skrzat (Commercial Truck) and his spouse Katie had a baby girl, Margaret Louise 'Maggie'. She weighed 9 lbs. 1 oz. and was 21.5" long.  
 12/18/18 ..... Bryon Booth (Doylestown Tire) and his spouse Jennifer Biondo had a baby girl, Roxette Madilyn. She weighed 7 lbs. 11 oz. and was 20" long.



## MARRIAGES

7/22/18 ..... Robert Burns (Trenton Truck Center) married Karen.  
 9/9/18 ..... Amber Vasey (Chevrolet) married Ian Dean.  
 12/7/18 ..... Mathew Gorman (Souderton Truck Centers) married Shannon.

## CELEBRATING 50 YEARS OF SERVICE



L to R: Richard Moyer, Kevin Bergey, Mark Bergey



L to R: Mark Bergey, Mark Clemmer, Gerald Gehman

# BUICK GMC - #1 CERTIFIED PRE-OWNED IN THE NATION

Buick GMC celebrated being the #1 Certified Pre-owned Dealer in Nation for May, June and July 2018. We would like to thank our team members for all their hard work and our loyal customers for their business!



## 10 YEAR ANNIVERSARY WITH FORD FINANCE

Bergey's Lincoln celebrated their 10 year anniversary with Ford Finance.

Pictured L to R: Paul Yarbrough, Kevin Bergey and Al Coury.



## FORD PRESIDENT'S AWARD

Ford of Ambler recieved the prestigious Ford President's Award for 2017 because of their excellent customer service and efforts this past year! Only the top 10% of all Ford dealerships nationwide receive this award. It is only given to Ford dealerships that obtain the highest level of customer satisfaction and surpass the sales objectives that Ford sets. Winning this is a reflection that customers had a great experience with each of our team members and that they earned their trust and confidence in service, parts, and sales.



L to R: Luke Bergey, Steve Randall, Henry Bergey



# QUICK LANE AT BERGEY'S IN LANSDALE

Bergey's would like to welcome you to our brand new Quick Lane! Bergey's Tire & Auto Service Center of Lansdale has now become Quick Lane at Bergey's, associated with our Lincoln and Ford of Lansdale dealerships.

We're your neighborhood quick service experts. At Quick Lane Tire & Auto Centers, we offer a lot more than just oil changes and new tires. From The Works, our signature oil change with a complete Multi-Point Inspection, to brake and battery inspections, to a full selection of 13 major tire brands, backed by our Low Price Tire Guarantee, to many other everyday auto repair services, we're your one stop to help keep your vehicle running smoothly. In addition to changes within the service bays, the lobby of Quick Lane has undergone a transformation as well. You can read the newspaper, grab a cup of free coffee, and relax as your vehicle is serviced. \*Quick Lane® is a registered trademark of Ford Motor Company.



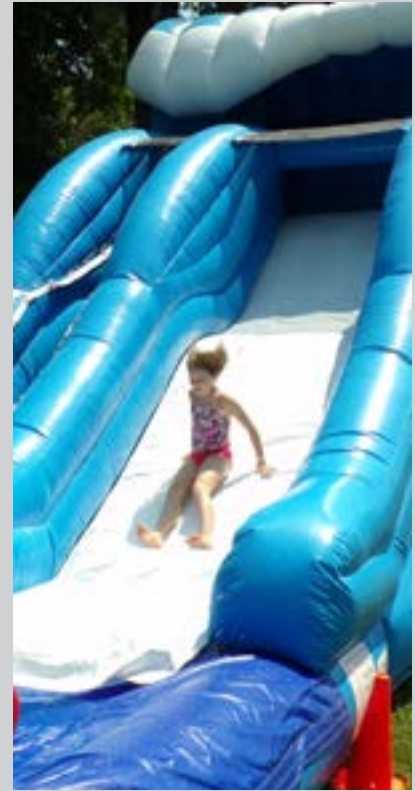
## TRENTON TRUCK CENTER APPRECIATION BBQ

Trenton Truck Center had a BBQ to celebrate the hard work they completed this past summer. They were faced with challenges and harsh weather conditions but still pushed on to complete the mission. This is a testament to the commitment and dedication of this team.

## SAFETY LUNCHEON

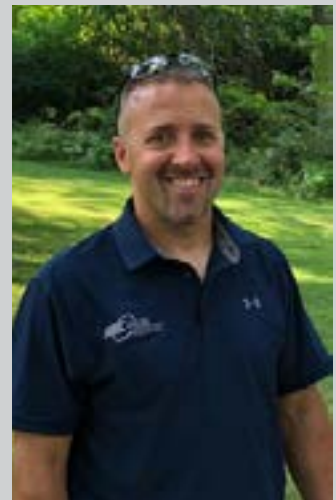
On September 4th, 2018, the team members at Bergey's Retread Technologies had a milestone safety achievement. The team at the Retread Plant surpassed the one-year mark without a lost time accident. This outstanding achievement was celebrated with team members on September 26th with a pig roast luncheon. Under the direction of Manager John Weisberg, the plant's renewed and combined emphasis on efficiency, teamwork, and safe work practices continues to yield positive results. Congratulations to all team members who played a role in this accomplishment!





## 2018 BERGEY'S SUMMER PICNIC

The Bergey's Annual Picnic was held on Saturday, July 14, 2018 at Beulah Land Swim Club in Pottstown. 585 guests attended the picnic. The picnic featured Ventriloquist, face painter, a rock wall, and a giant water slide. Wegman's again provided outstanding food and service. Henry's traditional golf tournament was held. The winning golf team included: 1- Jim Brown, 2- Tyler Bergey, 3 – Micah Bergey, 4 – Andrew Kriebel. Special door prizes that were awarded included Shop Vac, Dremel Tool kit, (2) apple watches, Brighton jewelry, home security system, a \$100 Amazon gift card and various \$25 dollar gift cards. The grand prize was a \$300 Money tree won by Christine Reddick, spouse of Robert Reddick (Ford of Lansdale). Congratulations to all of the prize winners! Special thanks to the picnic committee, which included Debra Baker, Kim Godshall, Elizabeth Mascellino, Jessica Reyes and Jean Shelly. We would also like to thank Jim Godshall for his significant assistance.





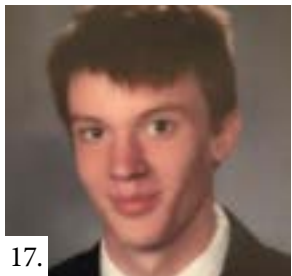
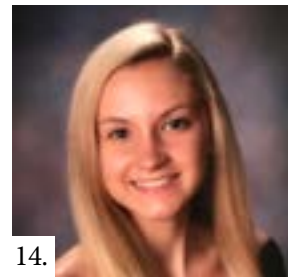
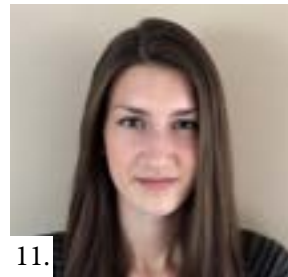
# 2018 NORMAN L. BERGEY SCHOLARSHIP PROGRAM

Bergey's has established the Norman L. Bergey Scholarship Program to assist employees' children who plan to continue their education in college or vocational school programs. The 2017 scholarships are offered each year for full-time study at an accredited institution of the student's choice.

The first 20 applicants that applied received a \$1000 scholarship.



	RECIPIENT NAME	TEAM MEMBER	STORE
1.	Victoria Adams	Michael Waller	Vineland
2.	Emily Boyles	David Boyles	Colmar Warehouse
3.	John Casey IV	John Casey III	Souderton Truck
4.	Connie Conboy	Timothy Conboy	Colmar Warehouse
5.	Susanna Frustino	Daniel Frustino	Corporate
6.	Zachery Hackman	Galan Hackman	Colmar Warehouse
7.	Aviana Henry	Jeffrey Henry	Quick Lane
8.	Kelsey Ignace	Gina Ignace	Trenton
9.	Zachary Kratz	Clarence Kratz	Ford of Lansdale
10.	Colin Leary	John Leary	Conshohocken Truck
11.	Layna Mager	Timothy Mager	Chevrolet
12.	Tyler Mager	Timothy Mager	Chevrolet
13.	Heather Oeltjen-Bruns	Trevis Oeltjen-Bruns	Souderton Truck
14.	Jordan Ordonez	Timothy Ordonez	Lincoln
15.	Matthew Puccio	Paul Puccio	Vineland
16.	Conor Rybacki	Stephen Rybacki	Pennsauken Truck
17.	Evan Slone	Charles Logan III	Lincoln
18.	Matthew Weisberg	John Weisberg	Sellersville Tire
19.	Taylor Wiszneski	Robert Wiszneski	Souderton Truck
20.	Morgan Yoder	Gregory Yoder	Souderton Truck





# TIRE & AUTO SERVICE CENTER CHANGES

Due to increased demand at our Sellersville (Perkasie) retread facility, we are in need of additional square footage to increase capacity and improve process efficiencies.

To accommodate this need, the following changes have taken place:

- The retread facility expanded into the space currently serving as our Sellersville Tire & Auto Center location (attached to our retread facility). This expansion provided an opportunity to add a tire/rim break down station and relocate the wheel reconditioning station, freeing up needed space in the retread plant.
- All team members from the Sellersville Tire & Auto Center joined neighboring Bergey's stores. Three team members joined our Silverdale Tire & Auto team, with Larry Smith serving as our Silverdale store manager. One team member joined our Doylestown Tire & Auto team.
- Customers doing business with our Sellersville Tire & Auto Center were notified of these updates, recommending they utilize our Silverdale Tire and Auto Center, which is located 4.4 miles away.

In addition, the Doylestown Tire & Auto Center renovation has been approved and is scheduled to begin in shortly.



## HR ATTENDS JOB FAIRS

The HR team at Bergey's has been very busy this fall. They have attended several job fairs and employee recruiting events looking for individuals interested in a career at Bergey's.



L to R: Jessica Reyes and Melissa Schummer



## INDIAN VALLEY EXPO

Bergey's had a booth set up at the Indian Valley Chamber of Commerce Business Expo on Tuesday, October 2, 2018. Local businesses filled the main room of the Country Club in Telford. The booth was filled with tote bags, mugs and water bottles to distribute. Several new vehicles were on display outside the building. A special thanks to Bob Yothers Jr., Kelsy Weaver, Lyndsay Burkart, Miriam Bednarczyk, John Rider and James Morrone who helped at the event.



## CUSTOMER LETTERS

To: Bergey's Chrysler Jeep Dodge Ram

Mr. Yothers,

I am writing today to let you know about my total satisfaction with one of your employees, Mr. Will Kuntz. As a bit of history and background, I purchased my 2015 Jeep Grand Cherokee from your dealership in September 2014. I am retired and don't put a lot of miles on it, but need a car that I can rely on and a service shop that I can trust 100%. In my lifetime, I have probably purchased more than 20 cars and trucks with the majority of them being new units from dealerships. In that entire time, I have never developed what one would consider a good/trustful relationship with the service department. I was, or at least was made to feel like I was just a license plate number or a faceless customer that was treated as a source of revenue. I fully expected nothing more or less when my 2015 Grand Cherokee developed some problems while under warranty. On my first visit to the dealership, I met Mr. Kuntz and was pleasantly surprised. I was greeted with a handshake and a smile, he listen to my description of the problem, and took the necessary actions to get it resolved. On all future visits, I always felt like he has a genuine concern in making sure I'm satisfied with the Jeep, and also not trying to oversell products or services that are not needed.

Today, I had my Jeep scheduled in for nothing more than a recall and state inspection, but the Jeep is now out of warranty. Somewhere, in the very back of my mind I wondered, will this be the day things change and I will be pitched services that are not needed? I was greeted with the same smile, handshake an hello as usual. Will took my keys, and in under an hour walked into the waiting room to let me know the car was all done and everything was fine. I paid my bill, and as I was leaving got a friendly smile and a "see you next year Mr. Sisti". Maybe this is no big deal and what you expect of every employee, but I just want you to know it is being treated like that will keep me coming back time after time. Please extend my personal thank you to Will Kuntz for a job well done. Also, feel free to contact me if you have any questions.

Sincerely,  
George



Will Kuntz

To: Bergey's Tire & Auto Service Center

Just a note to say what a good experience I had at Bergey's Tire & Auto Service Center in Sellersville, PA. First visit but it won't be my last. Your personnel are really professional. Pat, Larry and the mechanics are so friendly and polite.

I was a customer of Bergey's Chevrolet and now Bergey's Buick GMC. Satisfied with all. Keep up the good work!

Sincerely,  
Fred



Larry Smith

## REMAN TOURS

The Truck Centers Parts Departments have been scheduling tours of the Mack Remanufacturing Center for both Customers and Team Members. Based in Middletown, PA, the Mack Remanufacturing Center is a state of the art facility providing our Customers Genuine OEM Remanufactured components that reduce their operating costs while maintaining a high level of uptime for their fleet. Our Team Members and Customers learned how Mack Trucks employs the “kaizen” approach to continuous improvement in the remanufacturing process. Kaizen (continuous improvement) is a strategy where employees at all levels of a company work together proactively to achieve regular, incremental improvements to the manufacturing process and was first developed by Japanese auto manufacturers in the 1960’s. Our Team Members saw first hand how Mack Truck Inc and Bergey’s Truck Centers share the same values of improvement and the constant strive of Keeping Customers on the Road.

## STRICK FRANCHISE

Bergey’s Truck Centers is proud to add Strick Trailers, Cheetah Chassis and Evans Trailers to our outstanding list of product offerings for all Bergey’s customers and prospects. Strick Trailers works with customers to develop unique solutions to meet their specific operational needs. Strick’s cutting-edge technologies and engineering excellence have shaped the way the industry builds trailers. Strick designed and built the first intermodal shipping containers and chassis. Strick was the innovator behind plate trailer technology with the introduction of ArmorPlate®, the first aluminum plate trailer design. Strick’s innovations have impacted the delivery of all types of cargo and have been adopted as standards throughout the industry. These innovations have provided real-world solutions for our customers.



## NJ TRUCK TRADE FAIR

With great food, great music and tons of excitement, the truck centers celebrated the 13th annual Customer Appreciation and Vendor Trade Fair in October. Located at The Merion in Cinnaminson NJ, Bergey’s had over 250 Customers in attendance along with over 50 Heavy Duty Parts and Commercial Tire suppliers. Not only do our Customers look forward to the event which is held twice a year (one in PA and one in NJ), but it is also well regarded by our Supplier Partners. “This is a great opportunity for me to spend time with your Customers,” said Ed Clayton of Borg Warner. “Bergey’s is known as having the best trade fair in the Northeast, not just for Mack and Volvo Dealers but WDs as well.”

Bergey’s Truck Centers will host the 14th annual Trade Fair in Souderton in the spring of 2019. If you would like to help with the Trade Fair or would like to learn more, please contact one of the Truck Center’s Parts staff!



# NORTH PENN COMMUNITY BUILD-A-BAG

Bergey's Chevrolet was a proud sponsor of the North Penn Community Build-A-Bag Drive. Together, with the help of more than 60 volunteers ranging from students, families, community members, local businesses and organizations, they helped fill more than 300 backpacks! Bergey's stocked a 2018 Chevy Spark with Back to School goodies for kids in the North Penn School District. On Saturday, July 28th Brian McKay and the 92.5 WXTU team joined them to help fill the Chevy Spark.



## BUICK DRIVE FOR YOUR STUDENTS

We would like to thank everyone who organized and took a test drive as part of the Buick Drive For Your Students event at the Souderton Area High School Big Bash. It was a tremendous community event. We had 283 test drives to help raise money to support the Indian Valley Education Foundation. Buick donated \$10 for each valid test drive up to 100 test drives. Our event exceeded 100 test drives, so Buick doubled their donation to \$20 per valid test drive.



## FORD - DRIVE 4 UR SCHOOL

On October 13, 2018 our Ford Dealerships helped to sponsor a Test-Drive for Your School Event. Each test drive raised money for the North Montco Technical Career Center. For every person who took a test-drive in a Ford vehicle during the event, Ford Motor Company donated \$20 to North Montco Technical Career Center (\$30 for test-driving the new Transit Connect!). As much as \$6,000 could be raised!

