

Vehicle Comparison

May 31, 2016



2016 ES 300h



2015 BMW
ActiveHybrid 3 Base
4dr RWD Sedan



2016 Lincoln MKZ
Hybrid Base 4dr
FWD Sedan

Comparably Equipped Pricing

MSRP	\$44,700	\$58,300	\$38,760
Destination Fee	\$2,045	\$985	\$1,900
Added Equipment	\$0	\$350 ^[1]	\$40 ^[2]
Comparably Equipped Price	\$46,745	\$59,635	\$40,700
Air Conditioning Charge	\$100	\$100	\$100
Dealership Fees (Maximum)	Extra	Unknown	Unknown

1. Comparably Equipped by adding the following: Storage Compartment Package (\$350)

2. Comparably Equipped by adding the following: Cargo Net (\$40)

	2016 ES 300h	2015 BMW ActiveHybrid 3	2016 Lincoln MKZ Hybrid
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Lexus Advantages

Front fog lights	LED	Yes	None
Driver mirror	Power remote w/tilt down	Power remote	Power remote
Driver auto dimming mirror	Yes	None	None
Passenger auto dimming mirror	Yes	None	None
Rear spoiler	Lip	None	None
Ventilated front seats	Driver and passenger	None	None
Dome light	Delay	Fade	Fade
Seatbelt pre-tensioners	Front and rear	Front	Front
Parking sensors	Front and rear	None	Rear
Fuel tank (L)	65	57	51.1
Front track (mm)	1,590	1,543	1,582

	2016 ES 300h	2015 BMW ActiveHybrid 3	2016 Lincoln MKZ Hybrid	
Interior cargo volume (L)	342	283	314	
Maximum interior cargo volume (L)	342	283	314	
Rear legroom (mm)	1,015.4	892	940	
Passenger volume (L)	2,835	N/A	2,421	

Mechanical

Powertrain

Hybrid/Electric	Full	Full	Full	
Engine litres (L)	2.5	3	2	
Cylinder configuration	I-4	I-6	I-4	
Valvetrain	DOHC	DOHC	DOHC	
Compressor	None	Intercooled turbo	None	
Recommended fuel	Regular unleaded	Premium unleaded	Regular unleaded	
Drive type	Front-wheel	Rear-wheel	Front-wheel	
Transmission	CVT	8-speed automatic	CVT	
Sequential shift control	Yes	STEPTRONIC	None	

Suspension and Handling

Front suspension	Strut	Strut	Strut	
Rear suspension	Strut	Multi-link	Multi-link	
Steering activation	Electric power-assist	Electric power-assist	Electric power-assist	
Steering type	Rack-pinion	Rack-pinion	Rack-pinion	
Speed sensitive steering	Yes	Servotronic	Yes	
Brakes	4-wheel disc	4-wheel disc	4-wheel disc	
Tires	P215/55VR17 BSW AS	P225/40YR19 BSW run flat performance	P245/45VR18 BSW AS	
Rear tires if different from front	none	P255/35YR19 BSW run flat performance	none	
Wheel appearance	Silver	Machined	Painted	
Wheel material	Aluminum	Aluminum	Aluminum	
Wheel diameter	17"	19"	18"	
Wheel width	7"	8"	8"	

Fuel Economy

Fuel Economy

	2016 ES 300h	2015 BMW ActiveHybrid 3	2016 Lincoln MKZ Hybrid	
Fuel economy - city (L/100 km / mpg)	5.8/48.7	9.7/29.1	5.7/49.6	
Fuel economy - highway (L/100 km / mpg)	6.1/46.3	7.5/37.7	6/47.1	
Fuel economy - combined (L/100 km / mpg)	5.9/47.9	8.7/32.5	5.8/48.7	
Recommended fuel	Regular unleaded	Premium unleaded	Regular unleaded	
Fuel tank (L)	65	57	51	

Entertainment

Entertainment Features

	SiriusXM AM/FM/Satellite	AM/FM/Satellite-prep	SiriusXM AM/FM/Satellite	
Radio				
CD	Single	Single	Single	
MP3 decoder	Yes	Yes	Yes	
External digital memory control	Yes	Yes	SYNC with MyLincoln Touch	
Steering wheel audio controls	Yes	Yes	Yes	
Radio data system	Yes	Yes	Yes	
Voice activated audio control	None	Yes	Yes	
Speakers	8	9	11	
Speaker type	Standard	Standard	Standard	
Speed sensitive volume	Yes	Yes	Yes	
Integrated navigation system	None	With voice activation	None	
1st row LCD monitor	2	1	3	
Wireless phone connectivity	Bluetooth	Bluetooth	Bluetooth	

Exterior

Lighting

	LED low beam	Bi-xenon high intensity low/high beam	LED low/high beam	
Headlight beam				
Exterior light control	Fully automatic	Fully automatic	Fully automatic	
Delay-off headlamps	Yes	Yes	Yes	
Daytime running lights	LED	LED	LED	
Front fog lights	LED	Yes	None	
Perimeter/approach lights	Remote activated	Remote activated	Remote activated	
Driver side turn signal indicator in mirror	Yes	Yes	Yes	

	2016 ES 300h	2015 BMW ActiveHybrid 3	2016 Lincoln MKZ Hybrid	
Passenger side turn signal indicator in mirror	Yes	Yes	Yes	
LED brakelights	Yes	None	Yes	

Body Exterior

Body material	Fully galvanized steel	Fully galvanized steel	Galvanized steel/aluminum	
Grille	Metal-look w/chrome surround	Black w/chrome surround	Metal-look w/chrome surround	
Door count	4	4	4	
Rear cargo door	Trunk	Trunk	Trunk	
Driver mirror	Power remote w/tilt down	Power remote	Power remote	
Passenger mirror	Power remote w/tilt down	Power remote w/tilt down	Power remote	
Driver heated mirror	Yes	Yes	Yes	
Passenger heated mirror	Yes	Yes	Yes	
Driver auto dimming mirror	Yes	None	None	
Passenger auto dimming mirror	Yes	None	None	
Sunroof	1st row	1st row	None	
Sunroof activation	Express open/close	Express open/close	None	
Sunroof type	Glass	Glass	None	
Rear spoiler	Lip	None	None	
Antenna	Window grid	Window grid	Window grid	
Front bumper	Body-coloured	Body-coloured	Body-coloured	
Rear bumper	Body-coloured	Body-coloured	Body-coloured	

Interior

Convenience Features

Air conditioning	Automatic	Automatic	Automatic	
Dual zone front air conditioning	Yes	Yes	Yes	
Air filter	Yes	Yes	Yes	
Rear HVAC	None	With separate controls	None	
Voice activated air conditioning	None	None	Yes	
External digital memory control	Yes	Yes	SYNC with MyLincoln Touch	
Door locks	Power with 2 stage unlock	Power with 2 stage unlock	Power with 2 stage unlock	

	2016 ES 300h	2015 BMW ActiveHybrid 3	2016 Lincoln MKZ Hybrid	
Remote keyless entry	Keyfob (all doors)	Keyfob (all doors)	Keyfob (all doors)	
Keypad	None	None	SecuriCode	
Remote engine start	None	None	Keyfob	
Front windows	Power	Power	Power	
Rear windows	Power	Power	Power	
Window control - express up	Front and rear	Front and rear	Front and rear	
Window control - express down	Front and rear	Front and rear	Front and rear	
AC power outlet	None	None	1	
Remote engine start	None	None	Keyfob	
Cargo net	Yes	Yes	Yes	
Cargo tie downs	Yes	Yes	None	
Cruise control	With steering wheel controls	With steering wheel controls	With steering wheel controls	
Front beverage holders	Yes	Yes	Yes	
Rear beverage holders	Yes	Yes	Yes	
12V DC power outlet	1	4	3	
Driver door bin	Yes	Yes	Yes	
Passenger door bin	Yes	Yes	Yes	
Overhead console	Mini	None	Mini	
Overhead console storage	None	None	Yes	
Floor console	Full	Full	Full	
Glove box	Locking	Locking	Locking	
Garage door transmitter	HomeLink	None	Yes	
Auto-dimming rear view mirror	Yes	Yes	Yes	
Driver vanity mirror	Illuminated	Illuminated	Illuminated	
Passenger vanity mirror	Illuminated	Illuminated	Illuminated	
Tilting steering wheel	Manual	Manual	Manual	
Telescoping steering wheel	Manual	Manual	Manual	

Seats and Trim

Seating capacity	5	5	5	
Heated seats	Driver and passenger	Driver and passenger	Driver and passenger	
Ventilated front seats	Driver and passenger	None	None	
Driver seat - way direction control	8	12	8	
Driver seat - recline	Power	Power	Power	
Driver seat - height adjustment	Power	Power	Power	
Driver seat - fore/aft	Power	Power	Power	

	2016 ES 300h	2015 BMW ActiveHybrid 3	2016 Lincoln MKZ Hybrid	
Driver seat - cushion tilt	Power	Power	Power	
Driver seat - lumbar support	Power 2-way	None	Power 2-way	
Driver seat - cushion extension	None	Manual	None	
Driver seat - seatback side bolster support	None	Power	None	
Front passenger seat - way direction control	8	12	8	
Front passenger seat - recline	Power	Power	Power	
Front passenger seat - height adjustment	Power	Power	Power	
Front passenger seat - fore/aft	Power	Power	Power	
Front passenger seat - cushion tilt	Power	Power	Power	
Front passenger seat - lumbar support	Power 2-way	None	Power 2-way	
Front passenger seat - cushion extension	None	Manual	None	
Front passenger seat - seatback side bolster support	None	Power	None	
Front centre armrest	Yes	Sliding	Yes	
Front head restraints	Adjustable	W/tilt	Adjustable	
Memory seat(s)	None	Driver	Driver	
Rear seat folding	None	40-20-40	60-40	
Rear seat descriptor	Bench	Bench	Bench	
Rear armrest	Yes	Yes	With pass-thru	
Rear head restraints	Adjustable	Adjustable	Adjustable	
Seat material	NuLuxe leatherette	Leather	Leather	
Door trim insert	Leatherette	Leatherette	None	
Floor mats	Carpet front and rear	Carpet front and rear	Carpet front and rear	
Floor trim	Carpet	Carpet	Carpet	
Headliner	Cloth	Cloth	Cloth	
Steering wheel material	Leather/metal-look	Leather	Leather/genuine wood	

Entertainment Features

	SiriusXM AM/FM/Satellite	AM/FM/Satellite-prep	SiriusXM AM/FM/Satellite	
Radio				
CD	Single	Single	Single	
MP3 decoder	Yes	Yes	Yes	
External digital memory control	Yes	Yes	SYNC with MyLincoln Touch	
Steering wheel audio controls	Yes	Yes	Yes	
Radio data system	Yes	Yes	Yes	

	2016 ES 300h	2015 BMW ActiveHybrid 3	2016 Lincoln MKZ Hybrid	
Voice activated audio control	None	Yes	Yes	
Speakers	8	9	11	
Speaker type	Standard	Standard	Standard	
Speed sensitive volume	Yes	Yes	Yes	
Integrated navigation system	None	With voice activation	None	
1st row LCD monitor	2	1	3	
Wireless phone connectivity	Bluetooth	Bluetooth	Bluetooth	

Lighting, Visibility and Instrumentation

Dome light	Delay	Fade	Fade	
Door curb/courtesy lights	4	4	None	
Illuminated entry	Yes	Yes	Yes	
Front reading lights	Yes	Yes	Yes	
Rear reading lights	Yes	Yes	Yes	
Illuminated glove box	Yes	Yes	Yes	
Windshield wipers	Variable intermittent	Variable intermittent	Variable intermittent	
Rain detecting wipers	None	Yes	None	
Window tint	Light	Light	Light	
Instrumentation display	Analog	Analog	Digital/analog	
Tachometer	Yes	Yes	Yes	
Engine temperature gauge	Yes	None	Yes	
Low fuel warning	Yes	Yes	Yes	
Low tire pressure warning	Tire specific	Tire specific	Yes	
Maintenance reminder	Yes	BMW TeleServices	Yes	
Driver information centre	Yes	Yes	Yes	
Exterior temperature	Yes	Yes	Yes	
Clock	Analog	In-dash	In-radio display	
Compass	Yes	None	Yes	
Trip computer	Yes	Yes	Yes	
Parking sensors	Front and rear	None	Rear	

Specifications

Specs and Dimensions

Engine litres (L)	2.5	3	2	
Cylinder configuration	I-4	I-6	I-4	

	2016 ES 300h	2015 BMW ActiveHybrid 3	2016 Lincoln MKZ Hybrid	
Horsepower (hp)	156 @ 5,700RPM	300 @ 5,800RPM	141 @ 6,000RPM	
Torque (lb.-ft.)	156 @ 4,500RPM	300 @ 1,200RPM	129 @ 4,000RPM	
Hybrid system net power output (hp)	200	335 @ 5,800RPM	188	
Battery pack	245V nickel metal hydride	317V lithium ion	N/AV lithium ion	
Fuel economy - city (L/100 km / mpg)	5.8/48.7	9.7/29.1	5.7/49.6	
Fuel economy - highway (L/100 km / mpg)	6.1/46.3	7.5/37.7	6/47.1	
Fuel economy - combined (L/100 km / mpg)	5.9/47.9	8.7/32.5	5.8/48.7	
Fuel tank (L)	65	57	51.1	
Curb weight (kg)	1,660	1,735	1,774	
Gross vehicle weight rating (GVWR) (kg)	2,150	2,184	N/A	
Payload (kg)	N/A	408	N/A	
Exterior length (mm)	4,910	4,627	4,930	
Exterior body width (mm)	1,820	1,811	1,864	
Exterior body height (mm)	1,450	1,429	1,476	
Wheelbase (mm)	2,820	2,810	2,850	
Front track (mm)	1,590	1,543	1,582	
Rear track (mm)	1,575	1,582	1,575	
Turning radius (m)	5.7	5.6	5.8	
Interior cargo volume (L)	342	283	314	
Maximum interior cargo volume (L)	342	283	314	
Front legroom (mm)	1,065	1,068	1,067	
Rear legroom (mm)	1,015.4	892	940	
Front headroom (mm)	953.4	1,023	963	
Rear headroom (mm)	937.8	957	930	
Front hiproom (mm)	1,392	N/A	1,400	
Rear hiproom (mm)	1,367	N/A	1,367	
Front shoulder room (mm)	1,463.6	1,400	1,466	
Rear shoulder room (mm)	1,396.9	1,400	1,405	
Passenger volume (L)	2,835	N/A	2,421	

Safety

Safety and Security

	2016 ES 300h	2015 BMW ActiveHybrid 3	2016 Lincoln MKZ Hybrid	
Passenger front-impact airbag	Yes	Yes	Yes	
Driver side-impact airbag	Seat mounted	Seat mounted	Seat mounted	
Passenger side-impact airbag	Seat mounted	Seat mounted	Seat mounted	
Overhead airbag	Curtain 1st and 2nd row	Curtain 1st and 2nd row	Curtain 1st and 2nd row	
Front passenger airbag occupancy sensor	Yes	Yes	Yes	
Side impact beams	Yes	Yes	Yes	
Height adjustable seatbelts	Front	None	Front	
Seatbelt pre-tensioners	Front and rear	Front	Front	
ABS	4-wheel	4-wheel	4-wheel	
Brake assist	Yes	Yes	Yes	
Traction control	ABS and driveline	ABS and driveline	ABS and driveline	
Electronic stability	Stability control	Stability control	AdvanceTrac	
Parking sensors	Front and rear	None	Rear	
Panic alarm	Yes	None	Yes	
Security system	Yes	None	Yes	
Immobilizer	Yes	Yes	SecuriLock	
Convex spotter mirror - driver side	None	None	Yes	
Convex spotter mirror - passenger side	None	None	Yes	
Rear child safety locks	Manual	Manual	Manual	

Warranty

Warranty

Basic months	48	48	48	
Basic distance (km)	80,000	80,000	80,000	
Powertrain months	72	48	72	
Powertrain distance (km)	110,000	80,000	110,000	
Corrosion perforation months	72	144	60	
Corrosion perforation distance (km)	unlimited	unlimited	unlimited	
Roadside assistance months	48	48	72	
Roadside assistance distance (km)	unlimited	unlimited	110,000	
Hybrid electrical components months	96	96	96	
Hybrid electrical components distance (km)	160,000	130,000	160,000	

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