

# Vehicle Comparison

May 31, 2016

Dealership Fees

(Maximum)



2016 RX 350



2016 Audi Q5 3.0T Progressiv 4dr AWD quattro Sport Utility

Unknown



2016 Mercedes-Benz GLE-Class Base 4dr 4MATIC Sport Utility

Unknown

| Comparably Equipped Pricing  |          |             |             |  |
|------------------------------|----------|-------------|-------------|--|
| MSRP                         | \$54,350 | \$47,400    | \$63,800    |  |
| Destination Fee              | \$2,045  | \$2,095     | \$2,075     |  |
| Added Equipment              | \$0      | \$2,700 [1] | \$1,990 [2] |  |
| Comparably Equipped<br>Price | \$56,395 | \$52,195    | \$67,865    |  |
| Air Conditioning Charge      | \$100    | \$100       | \$100       |  |

1. Comparably Equipped by adding the following: Panoramic Glass Roof (\$2,000); Heated Rear Seats (\$500); Homelink (\$200)

Extra

2. Comparably Equipped by adding the following: Leather Upholstery (\$1,990)

|                           | 2016 RX 350                  | 2016 Audi Q5                          | 2016 Mercedes-Benz<br>GLE-Class |  |
|---------------------------|------------------------------|---------------------------------------|---------------------------------|--|
| Lexus Advantages          |                              |                                       |                                 |  |
| Destination Fee           | \$2,045                      | \$2,095                               | \$2,075                         |  |
| Headlight beam            | LED low/high beam            | Bi-xenon high intensity low/high beam | Halogen                         |  |
| Front fog lights          | LED                          | Yes                                   | None                            |  |
| Driver mirror             | Power remote w/tilt<br>down  | Power remote                          | Power remote                    |  |
| Cargo net                 | Yes                          | None                                  | None                            |  |
| Cruise control            | With steering wheel controls | Yes                                   | Yes                             |  |
| Ventilated front seats    | Driver and passenger         | None                                  | None                            |  |
| Speakers                  | 12                           | 10                                    | 8                               |  |
| 1st row LCD monitor       | 2                            | 1                                     | 1                               |  |
| Low tire pressure warning | Tire specific                | Yes                                   | Yes                             |  |





|  | 2016 RX 350 | 2016 Audi Q5 | 2016 Mercedes-Benz<br>GLE-Class |  |
|--|-------------|--------------|---------------------------------|--|
| Engine litres (L)                        | 3.5         | 3            | 3                               |  |
| Fuel economy - city (L/100 km / mpg)     | 12.2/23.2   | 13.2/21.4    | 13.3/21.2                       |  |
| Fuel economy - highway (L/100 km / mpg)  | 8.9/31.7    | 9.2/30.7     | 10.4/27.2                       |  |
| Fuel economy - combined (L/100 km / mpg) | 10.7/26.4   | 11.4/24.8    | 12/23.5                         |  |
| Exterior length (mm)                     | 4,890       | 4,639        | 4,819                           |  |
| Front track (mm)                         | 1,635       | 1,617        | 1,627                           |  |
| Interior cargo volume (L)                | 695         | 540          | 690                             |  |
| Front legroom (mm)                       | 1,121       | 1,042        | 1,024                           |  |
| Rear headroom (mm)                       | 993         | 990          | 978                             |  |
| Powertrain months                        | 72          | 48           | 48                              |  |
| Powertrain distance (km)                 | 110,000     | 80,000       | 80,000                          |  |

| Mechanical               |                       |                          |   |  |
|--------------------------|-----------------------|--------------------------|---|--|
| Powertrain               |                       |                          |   |  |
| Engine litres (L)        | 3.5                   | 3                        | 3                                       |  |
| Cylinder configuration   | V-6                   | V-6                      | V-6                                     |  |
| Valvetrain               | DOHC                  | DOHC                     | DOHC                                    |  |
| Compressor               | None                  | Intercooled supercharger | Twin turbo                              |  |
| Recommended fuel         | Regular unleaded      | Premium unleaded         | Premium unleaded                        |  |
| Drive type               | All-wheel drive       | Quattro all-wheel drive  | 4MATIC all-wheel drive                  |  |
| Transmission             | 8-speed automatic     | 8-speed automatic        | 7-speed automatic                       |  |
| Sequential shift control | Yes                   | Yes                      | TouchShift with steering wheel controls |  |
| Suspension and Handling  |                       |                          |   |  |
| Front suspension         | Strut                 | Multi-link               | Double wishbone                         |  |
| Rear suspension          | Double wishbone       | Multi-link               | Multi-link                              |  |
| Steering activation      | Electric power-assist | Electric power-assist    | Electric power-assist                   |  |
| Steering type            | Rack-pinion           | Rack-pinion              | Rack-pinion                             |  |
| Speed sensitive steering | Yes                   | Servotronic              | Yes                                     |  |
| Brakes                   | 4-wheel disc          | 4-wheel disc             | 4-wheel disc                            |  |
| ires                     | P235/65VR18 BSW<br>AS | P235/60HR18 BSW<br>AS    | P255/50WR19 BSW<br>AS                   |  |
| Wheel appearance         | Silver                | Silver                   | Silver                                  |  |
| Wheel material           | Aluminum              | Aluminum                 | Aluminum                                |  |





|                | 2016 RX 350 | 2016 Audi Q5 | 2016 Mercedes-Benz<br>GLE-Class |  |
|----------------|-------------|--------------|---------------------------------|--|
| Wheel diameter | 18"         | 18"          | 19"                             |  |
| Wheel width    | 7.5"        | 8"           | 8.5"                            |  |

## Fuel Economy

#### Fuel Economy

| Fuel economy - city (L/100 km / mpg)     | 12.2/23.2        | 13.2/21.4        | 13.3/21.2        |  |
|--|------------------|------------------|------------------|--|
| Fuel economy - highway (L/100 km / mpg)  | 8.9/31.7         | 9.2/30.7         | 10.4/27.2        |  |
| Fuel economy - combined (L/100 km / mpg) | 10.7/26.4        | 11.4/24.8        | 12/23.5          |  |
| Recommended fuel                         | Regular unleaded | Premium unleaded | Premium unleaded |  |
| Fuel tank (L)                            | 72               | 75               | 93               |  |

## Entertainment

## Entertainment Features

| Radio                           | XM AM/FM/Satellite | SIRIUS AM/FM/Satellite | SIRIUS<br>AM/FM/HD/Satellite |  |
|---------------------------------|--------------------|------------------------|------------------------------|--|
| CD                              | Single             | Single                 | Single                       |  |
| MP3 decoder                     | Yes                | Yes                    | Yes                          |  |
| External digital memory control | Yes                | Yes                    | Yes                          |  |
| Steering wheel audio controls   | Yes                | Yes                    | Yes                          |  |
| Radio data system               | Yes                | Yes                    | Yes                          |  |
| Voice activated audio control   | None               | None                   | Yes                          |  |
| Speakers                        | 12                 | 10                     | 8                            |  |
| Speaker type                    | Standard           | Standard               | Standard                     |  |
| Speed sensitive volume          | Yes                | Yes                    | Yes                          |  |
| 1st row LCD monitor             | 2                  | 1                      | 1                            |  |
| Wireless phone connectivity     | Bluetooth          | Bluetooth              | Bluetooth                    |  |

#### Exterior

## Lighting

| Headlight beam         | LED low/high beam | Bi-xenon high intensity<br>low/high beam | Halogen         |  |
|------------------------|-------------------|--|-----------------|--|
| Exterior light control | Fully automatic   | Programmable                             | Fully automatic |  |
| Delay-off headlamps    | Yes               | Yes                                      | Yes             |  |





| Front fog lights  LED  Yes  None  Perimeter/approach lights  Remote activated  Remote activated  Remote activated  Perimeter/approach lights  Remote activated  Remote activated  Remote activated  Perimeter/approach lights  Yes  Yes  Yes  Yes  Yes  Yes  Yes  Y |
|---|
| Front fog lights  LED  Yes  None  Perimeter/approach lights  Remote activated  Remote activated  Remote activated  Remote activated  Passenger side turn signal indicator in mirror  Yes  Yes  Yes  Yes  Yes  Yes  Yes  Ye  |
| Perimeter/approach lights Remote activated Remote activated Priver side turn signal indicator in mirror Yes   |
| Driver side turn signal indicator in mirror  Yes  Passenger side turn signal indicator in mirror  Yes  Yes  Yes  Yes  Yes  Yes  Yes  Body Exterior  Fully galvanized steel  Black w/chrome  Black w/chrome  Black w/chrome  Black w/chrome                          |
| Passenger side turn signal indicator in mirror  LED brakelights  Yes  Yes  Yes  Yes  Body Exterior  Body material  Fully galvanized steel  Black w/chrome  Black w/chrome  Black w/chrome  Black w/chrome   |
| mirror  LED brakelights  Yes  Yes  Yes  Yes  Body Exterior  Fully galvanized steel  Black w/chrome  Black w/chrome  Black w/chrome  Black w/chrome  Black w/chrome  |
| Body Exterior  Body material Fully galvanized steel Galvanized steel/aluminum Fully galvanized steel  Grillo Black w/chrome Grown Black w/chrome Rock w/chrome Rock w/chrome  |
| Body material  Fully galvanized steel  Galvanized steel  Fully galvanized steel  Black w/chrome  Black w/chrome  Black w/chrome   |
| Grillo  Grillo  Black w/chrome  Black w/chrome  Black w/chrome  Black w/chrome  Black w/chrome  |
| ( -rillo ( bromo   Black w/chromo acconto   |
| surround Chiloffle accents  |
| Door count 4 4 4  |
| Rear cargo door Power liftgate Power liftgate Liftgate  |
| Driver mirror  Power remote w/tilt down  Power remote  Power remote   |
| Passenger mirror  Power remote w/tilt down  |
| Driver heated mirror Yes Yes Yes  |
| Passenger heated mirror Yes Yes Yes   |
| Oriver auto dimming mirror Yes Yes Yes  |
| Passenger auto dimming mirror Yes Yes None  |
| Sunroof 1st row 1st and 2nd row 1st row   |
| Sunroof activation Express open/close Express open/close Express open/close   |
| Sunroof type Glass Glass Glass  |
| Rear spoiler Lip Lip Lip  |
| Roof rack Rails only Rails only Rails only  |
| Antenna Concealed Window grid Window grid   |
| Front bumper Body-coloured Body-coloured Body-coloured  |
| Rear bumper Body-coloured Body-coloured Body-coloured   |
| Rear bumper step Yes None Yes   |

#### Interior

#### Convenience Features

| Air conditioning                 | Automatic | Automatic | THERMATIC automatic |  |
|----------------------------------|-----------|-----------|---------------------|--|
| Dual zone front air conditioning | Yes       | Yes       | Yes                 |  |
| Air filter                       | Yes       | Yes       | Yes                 |  |



|                                     | 2016 RX 350                  | 2016 Audi Q5              | 2016 Mercedes-Benz<br>GLE-Class |  |
|-------------------------------------|------------------------------|---------------------------|---------------------------------|--|
| Rear HVAC                           | None                         | With separate controls    | None                            |  |
| External digital memory control     | Yes                          | Yes                       | Yes                             |  |
| Door locks                          | Power with 2 stage unlock    | Power with 2 stage unlock | Power with 2 stage unlock       |  |
| Remote keyless entry                | Keyfob (all doors)           | Keyfob (all doors)        | Keyfob (all doors)              |  |
| Front windows                       | Power                        | Power                     | Power                           |  |
| Rear windows                        | Power                        | Power                     | Power                           |  |
| Window control - express up         | Front and rear               | Front and rear            | Front and rear                  |  |
| Window control - express down       | Front and rear               | Front and rear            | Front and rear                  |  |
| Cargo net                           | Yes                          | None                      | None                            |  |
| Cargo tie downs                     | Yes                          | Yes                       | Yes                             |  |
| Cruise control                      | With steering wheel controls | Yes                       | Yes                             |  |
| Front beverage holders              | Yes                          | Yes                       | Yes                             |  |
| Rear beverage holders               | Yes                          | Yes                       | Yes                             |  |
| 12V DC power outlet                 | 3                            | 4                         | 4                               |  |
| Driver door bin                     | Yes                          | Yes                       | Yes                             |  |
| Passenger door bin                  | Yes                          | Yes                       | Yes                             |  |
| Overhead console                    | Mini                         | Mini                      | None                            |  |
| Overhead console storage            | Yes                          | Yes                       | None                            |  |
| Floor console                       | Full                         | Full                      | Full                            |  |
| Glove box                           | Locking                      | Locking                   | Locking                         |  |
| Garage door transmitter             | HomeLink                     | Yes                       | Homelink                        |  |
| Auto-dimming rear view mirror       | Yes                          | Yes                       | Yes                             |  |
| Driver vanity mirror                | Illuminated                  | Illuminated               | Illuminated                     |  |
| Passenger vanity mirror             | Illuminated                  | Illuminated               | Illuminated                     |  |
| Tilting steering wheel              | Power                        | Manual                    | Power                           |  |
| Telescoping steering wheel          | Power                        | Manual                    | Power                           |  |
| Seats and Trim                      |                              |                           |                                 |  |
| Seating capacity                    | 5                            | 5                         | 5                               |  |
| Heated seats                        | Driver and passenger         | Driver and passenger      | Driver and passenger            |  |
| Ventilated front seats              | Driver and passenger         | None                      | None                            |  |
| Driver seat - way direction control | 8                            | 8                         | 8                               |  |
| Driver seat - recline               | Power                        | Power                     | Power                           |  |
| Driver seat - height adjustment     | Power                        | Power                     | Power                           |  |
| Driver seat - fore/aft              | Power                        | Power                     | Power                           |  |





|  | 2016 RX 350           | 2016 Audi Q5           | 2016 Mercedes-Benz<br>GLE-Class |  |
|--|-----------------------|------------------------|---------------------------------|--|
| Driver seat - cushion tilt                   | Power                 | Power                  | Power                           |  |
| Driver seat - lumbar support                 | Power 2-way           | Power 4-way            | Power 4-way                     |  |
| Front passenger seat - way direction control | 8                     | 8                      | 8                               |  |
| Front passenger seat - recline               | Power                 | Power                  | Power                           |  |
| Front passenger seat - height adjustment     | Power                 | Power                  | Power                           |  |
| Front passenger seat - fore/aft              | Power                 | Power                  | Power                           |  |
| Front passenger seat - cushion tilt          | Power                 | Power                  | Power                           |  |
| Front passenger seat - lumbar support        | Power 2-way           | None                   | Power 4-way                     |  |
| Front centre armrest                         | Yes                   | Sliding                | Yes                             |  |
| Front head restraints                        | Adjustable            | Adjustable             | W/tilt                          |  |
| Memory seat(s)                               | Driver                | Driver                 | Driver and passenger            |  |
| Rear seat folding                            | 40-20-40              | 40-20-40               | 60-40                           |  |
| Rear seat descriptor                         | Split-bench           | Split-bench            | Split-bench                     |  |
| Rear heated seats                            | Yes                   | Yes                    | None                            |  |
| Rear armrest                                 | Yes                   | With pass-thru         | Yes                             |  |
| Rear head restraints                         | Adjustable            | Adjustable             | W/tilt                          |  |
| Seat material                                | Leather               | Leather                | ARTICO leather                  |  |
| Door trim insert                             | Leatherette           | None                   | Leatherette                     |  |
| Floor mats                                   | Carpet front and rear | Carpet front and rear  | Carpet front and rear           |  |
| Floor trim                                   | Carpet                | Carpet                 | Carpet                          |  |
| Headliner                                    | Cloth                 | Cloth                  | Cloth                           |  |
| Steering wheel material                      | Leather/metal-look    | Leather                | Leather                         |  |
| Entertainment Features                       |                       |                        |                                 |  |
| Radio  | XM AM/FM/Satellite    | SIRIUS AM/FM/Satellite | SIRIUS<br>AM/FM/HD/Satellite    |  |
| CD   | Single                | Single                 | Single                          |  |
| MP3 decoder                                  | Yes                   | Yes                    | Yes                             |  |
| External digital memory control              | Yes                   | Yes                    | Yes                             |  |
| Steering wheel audio controls                | Yes                   | Yes                    | Yes                             |  |
| Radio data system                            | Yes                   | Yes                    | Yes                             |  |
| Voice activated audio control                | None                  | None                   | Yes                             |  |
| Speakers                                     | 12                    | 10                     | 8                               |  |
| Speaker type                                 | Standard              | Standard               | Standard                        |  |
| Speed sensitive volume                       | Yes                   | Yes                    | Yes                             |  |
| 1st row LCD monitor                          | 2                     | 1                      | 1                               |  |





|                                 | 2016 RX 350           | 2016 Audi Q5          | 2016 Mercedes-Benz<br>GLE-Class |  |
|---------------------------------|-----------------------|-----------------------|---------------------------------|--|
| Wireless phone connectivity     | Bluetooth             | Bluetooth             | Bluetooth                       |  |
| Lighting, Visibility and Instru | mentation             |                       |                                 |  |
| Dome light                      | Fade                  | Fade                  | Fade                            |  |
| Door curb/courtesy lights       | 4                     | 4                     | 4                               |  |
| Illuminated entry               | Yes                   | Yes                   | Yes                             |  |
| Front reading lights            | Yes                   | Yes                   | Yes                             |  |
| Rear reading lights             | Yes                   | Yes                   | Yes                             |  |
| Illuminated glove box           | Yes                   | Yes                   | Yes                             |  |
| Windshield wipers               | Variable intermittent | Variable intermittent | Fixed interval                  |  |
| Rain detecting wipers           | Yes                   | Yes                   | Yes                             |  |
| Rear windshield wiper           | Fixed interval        | Fixed interval        | Fixed interval                  |  |
| Window tint                     | Deep                  | Deep                  | Deep                            |  |
| Instrumentation display         | Analog                | Analog                | Analog                          |  |
| Tachometer                      | Yes                   | Yes                   | Yes                             |  |
| Engine temperature gauge        | Yes                   | Yes                   | Yes                             |  |
| Low fuel warning                | Yes                   | Yes                   | Yes                             |  |
| Low tire pressure warning       | Tire specific         | Yes                   | Yes                             |  |
| Maintenance reminder            | Yes                   | Yes                   | Yes                             |  |
| Driver information centre       | None                  | Yes                   | None                            |  |
| Exterior temperature            | Yes                   | Yes                   | Yes                             |  |
| Clock                           | Analog                | In-dash               | Analog                          |  |
| Compass                         | Yes                   | Yes                   | None                            |  |
| Trip computer                   | Yes                   | Yes                   | Yes                             |  |
| Blind spot sensor               | Warning               | None                  | Blind Spot Assist<br>warning    |  |
| Parking sensors                 | None                  | Rear                  | None                            |  |

# Specifications

#### Specs and Dimensions

| Engine litres (L)                    | 3.5            | 3              | 3              |  |
|--------------------------------------|----------------|----------------|----------------|--|
| Cylinder configuration               | V-6            | V-6            | V-6            |  |
| Horsepower (hp)                      | 295 @ 6,300RPM | 272 @ 4,780RPM | 329 @ 5,250RPM |  |
| Torque (lbft.)                       | 268 @ 4,700RPM | 295 @ 2,150RPM | 354 @ 1,600RPM |  |
| Fuel economy - city (L/100 km / mpg) | 12.2/23.2      | 13.2/21.4      | 13.3/21.2      |  |
| Fuel economy - highway (L/100 km /   |                |                |                |  |



|  | 2016 RX 350 | 2016 Audi Q5 | 2016 Mercedes-Benz<br>GLE-Class |  |
|--|-------------|--------------|---------------------------------|--|
| mpg)                                     | 8.9/31.7    | 9.2/30.7     | 10.4/27.2                       |  |
| Fuel economy - combined (L/100 km / mpg) | 10.7/26.4   | 11.4/24.8    | 12/23.5                         |  |
| Fuel tank (L)                            | 72.5        | 75           | 93                              |  |
| Curb weight (kg)                         | 1,990       | 1,990        | 2,130                           |  |
| Gross vehicle weight rating (GVWR) (kg)  | 2,660       | 2,565        | 2,900                           |  |
| Payload (kg)                             | N/A         | 475          | 770                             |  |
| Towing capacity (kg)                     | 1,585       | 2,000        | 3,500                           |  |
| Exterior length (mm)                     | 4,890       | 4,639        | 4,819                           |  |
| Exterior body width (mm)                 | 1,895       | 1,898        | 1,998                           |  |
| Exterior body height (mm)                | 1,720       | 1,655        | 1,796                           |  |
| Wheelbase (mm)                           | 2,790       | 2,807        | 2,915                           |  |
| Front track (mm)                         | 1,635       | 1,617        | 1,627                           |  |
| Rear track (mm)                          | 1,625       | 1,614        | 1,629                           |  |
| Turning radius (m)                       | 5.9         | 5.8          | 5.9                             |  |
| Interior cargo volume (L)                | 695         | 540          | 690                             |  |
| Maximum interior cargo volume (L)        | 1,579       | 1,560        | 2,010                           |  |
| Front legroom (mm)                       | 1,121       | 1,042        | 1,024                           |  |
| Rear legroom (mm)                        | 965         | 950          | 975                             |  |
| Front headroom (mm)                      | 1,002       | 1,000        | 1,026                           |  |
| Rear headroom (mm)                       | 993         | 990          | 978                             |  |
| Front hiproom (mm)                       | 1,412       | N/A          | 1,420                           |  |
| Rear hiproom (mm)                        | 1,384       | N/A          | 1,427                           |  |
| Front shoulder room (mm)                 | 1,469       | 1,465        | 1,486                           |  |
| Rear shoulder room (mm)                  | 1,462       | 1,432        | 1,483                           |  |
| Passenger volume (L)                     | 2,823       | 2,874        | N/A                             |  |

# Safety

## Safety and Security

| Passenger front-impact airbag           | Yes                     | Yes          | Yes                     |  |
|---|-------------------------|--------------|-------------------------|--|
| Driver side-impact airbag               | Seat mounted            | Seat mounted | Seat mounted            |  |
| Passenger side-impact airbag            | Seat mounted            | Seat mounted | Seat mounted            |  |
| Overhead airbag                         | Curtain 1st and 2nd row | SIDEGUARD    | Curtain 1st and 2nd row |  |
| Front passenger airbag occupancy sensor | Yes                     | Yes          | Yes                     |  |





|                             | 2016 RX 350       | 2016 Audi Q5                     | 2016 Mercedes-Benz<br>GLE-Class |  |
|-----------------------------|-------------------|----------------------------------|---------------------------------|--|
| Side impact beams           | Yes               | Yes                              | Yes                             |  |
| Height adjustable seatbelts | Front             | Front                            | Front                           |  |
| Seatbelt pre-tensioners     | Front and rear    | Front and rear                   | Front and rear                  |  |
| ABS                         | 4-wheel           | 4-wheel                          | 4-wheel                         |  |
| Brake assist                | Yes               | Yes                              | Yes                             |  |
| Traction control            | ABS and driveline | ABS and driveline                | ABS and driveline               |  |
| Electronic stability        | Stability control | Stability control with anti-roll | Crosswind Assist                |  |
| Blind spot sensor           | Warning           | None                             | Blind Spot Assist<br>warning    |  |
| Forward collision           | None              | None                             | PRE-SAFE warning                |  |
| Parking sensors             | None              | Rear                             | None                            |  |
| Panic alarm                 | Yes               | Yes                              | Yes                             |  |
| Security system             | Yes               | Yes                              | Yes                             |  |
| Immobilizer                 | Yes               | Yes                              | Yes                             |  |
| Rear child safety locks     | Manual            | Manual                           | Manual                          |  |

| Warranty                            |           |           |           |  |
|-------------------------------------|-----------|-----------|-----------|--|
| Warranty                            |           |           |           |  |
| Basic months                        | 48        | 48        | 48        |  |
| Basic distance (km)                 | 80,000    | 80,000    | 80,000    |  |
| Powertrain months                   | 72        | 48        | 48        |  |
| Powertrain distance (km)            | 110,000   | 80,000    | 80,000    |  |
| Corrosion perforation months        | 72        | 144       | 60        |  |
| Corrosion perforation distance (km) | unlimited | unlimited | unlimited |  |
| Roadside assistance months          | 48        | 48        | 48        |  |
| Roadside assistance distance (km)   | unlimited | unlimited | unlimited |  |

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