

Building A Better

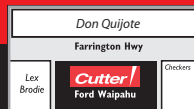
Cutter

Cutter

FORD

AIEA • WAIPAHU

98-015
KAMEHAMEHA HWY
AIEA, HI
564-9777



94-177
FARRINGTON HWY
WAIPAHU, HI
564-9777



Friends & Neighbors BLACK FRIDAY PRICING EVENT



2016 FORD FUSION SE HYBRID

[#Z300POL]
Taxes, license, \$250 DOC fee.

MSRP	\$26,940
Friends & Neighbors Price	\$25,513
Retail Cust. Cash	-\$1,000
Trade Assist	-\$1,000
Ford Credit Bonus	-\$500*
2015 Military Appreciation	-\$500

Total - \$3,000

BUY IT TODAY FOR

\$22,513

OR

\$3,500 Customer Drive Off. \$0 Security Deposit. All prices/pymts. plus 4.712% tax, lic., reg., doc fee of \$250 & any dir. installed access, and \$645 AC fee. Offer Expires December 3, 2015.

MSRP	\$26,940
Red Carpet Lease	-\$2,500
Trade Assist	-\$1,000
2015 Military Appreciation	-\$500

Total - \$4,000

LEASE IT FOR

\$119MO.

FOR 36 MOS.



Taxes, license, \$250 DOC fee.

MSRP	\$26,800
Friends & Neighbors Price	\$25,589
Retail Cust. Cash	-\$1,250*
Ford Credit Bonus	-\$1,250*
Trade Assist	-\$1,000
2015 Military Appreciation	-\$500

Total - \$4,000

BUY IT TODAY FOR

\$21,589

OR

LEASE IT FOR

\$159MO.

FOR 36 MOS.

\$3,500 Customer Drive Off. \$0 Security Deposit. All prices/pymts. plus 4.712% tax, lic., reg., doc fee of \$250 & any dir. installed access, and \$645 AC fee. Offer Expires December 3, 2015.

MSRP	\$26,800
Red Carpet Lease	-\$4,000
Trade Assist	-\$1,000
2015 Military Appreciation	-\$500

Total - \$5,500

2015 FORD C-MAX SE HYBRID

[#150239]



2016 FORD ESCAPE S

[#160128]

Taxes, license, \$250 DOC fee.

MSRP	\$24,615
Friends & Neighbors Price	\$23,814
Retail Cust. Cash	-\$1,000
Trade Assist	-\$1,000
Ford Credit Bonus	-\$500*
Black Friday Bonus	-\$500
2015 Military Appreciation	-\$500

Total - \$3,500

BLACK FRIDAY SPECIAL OFFER

BUY IT TODAY FOR

\$20,314

MSRP	\$26,310
Friends & Neighbors Price	\$25,038
Retail Cust. Cash	-\$1,500
Ford Credit Bonus	-\$750*
Black Friday Bonus	-\$750*
2015 Military Appreciation	-\$500

Total - \$3,500

BUY IT TODAY FOR

\$21,538

BLACK FRIDAY SPECIAL OFFER

2016 FORD FUSION SE ECOBOOST

[#160224]

Taxes, license, \$250 DOC fee.



2015 FORD FLEX SE

[#5609K5B]

Taxes, license, \$250 DOC fee.

MSRP	\$30,265
Friends & Neighbors Price	\$29,218
Trade Assist	-\$1,000
Retail Cust. Cash	-\$500
Ford Credit Bonus	-\$500*
2015 Military Appreciation	-\$500

Total - \$2,500

BLACK FRIDAY SPECIAL OFFER

BUY IT TODAY FOR

\$26,718

MSRP	\$29,850
Friends & Neighbors Price	\$28,770
Black Friday Bonus	-\$500
2015 Military Appreciation	-\$500
Retail Cust. Cash	-\$500
Ford Credit Bonus	-\$250*

Total - \$1,500

BUY IT TODAY FOR

\$27,270

BLACK FRIDAY SPECIAL OFFER

2015 FORD EDGE SE ECOBOOST

[#151442]

Taxes, license, \$250 DOC fee.



2015 FORD FOCUS SE

[#151288]

Taxes, license, \$250 DOC fee.

MSRP	\$21,920
Friends & Neighbors Price	\$20,958
Ford Credit Bonus	-\$1,000*
Trade Assist	-\$1,000
Retail Cust. Cash	-\$750
Black Friday Bonus	-\$750
2015 Military Appreciation	-\$500

Total - \$4,000

BUY IT TODAY FOR

\$16,958

OR

LEASE IT FOR

\$129MO.

FOR 36 MOS.



\$3,500 Customer Drive Off. \$0 Security Deposit. All prices/pymts. plus 4.712% tax, lic., reg., doc fee of \$250 & any dir. installed access, and \$645 AC fee. Offer Expires December 3, 2015.

MSRP	\$21,920
Red Carpet Lease	-\$2,500
Trade Assist	-\$1,000
2015 Military Appreciation	-\$500

Total - \$4,000

2015 FORD F-150 SC ECOBOOST

[#151446]

Taxes, license, \$250 DOC fee.

MSRP	\$37,165
Friends & Neighbors Price	\$34,491
Bonus Cust. Cash	-\$1,500
F-150 Cust. Cash	-\$1,000
Trade Assist	-\$1,000
Retail Cust. Cash	-\$1,000
Ford Credit Bonus	-\$750*
Retail Cust. Cash	-\$500
2015 Military Appreciation	-\$500
EcoBoost Bonus	-\$300

Total - \$6,550

BLACK FRIDAY SPECIAL OFFER

BUY IT TODAY FOR

\$27,931



Taxes, license, \$250 DOC fee.

MSRP	\$17,590
Friends & Neighbors Price	\$17,409
Trade Assist	-\$1,000
Retail Cust. Cash	-\$500
2015 Military Appreciation	-\$500
Ford Credit Bonus	-\$250*

Total - \$2,250

BUY IT TODAY FOR

\$15,159

OR

LEASE IT FOR

\$117MO.

FOR 36 MOS.

\$3,500 Customer Drive Off. \$0 Security Deposit. All prices/pymts. plus 4.712% tax, lic., reg., doc fee of \$250 & any dir. installed access, and \$645 AC fee. Offer Expires December 3, 2015.

MSRP	\$17,590
Trade Assist	-\$1,000
2015 Military Appreciation	-\$500
Red Carpet Lease	-\$250

Total - \$1,750

2016 FORD FIESTA SE HATCHBACK

[#160119]



MSRP	\$32,135
Friends & Neighbors Price	\$31,005
2015 Military Appreciation	-\$500
Retail Cust. Cash	-\$250
Ford Credit Bonus	-\$250*

Total - \$1,000

BUY IT TODAY FOR

\$30,005

BLACK FRIDAY SPECIAL OFFER

2016 FORD EXPLORER

[#7421K7B]

Taxes, license, \$250 DOC fee.



*To acquire Ford credit bonus cash, must finance FMC standard rates DAC. Closed end lease based on 10,500 miles per year for: (#Z300POL) \$3,500 Due at signing, LEV 54% / \$15,403, Cap Cost \$25,513.82; (#150239) \$3,500 Due at signing, LEV 48% / \$12,864, Cap Cost \$25,589.71; (#151288) \$3,500 Due at signing, LEV 48% / \$10,521, Cap Cost \$20,958.69; (#160119) \$3,500 Due at signing, LEV 54% / \$9,763, Cap Cost \$17,409.94. On approved credit. Prices/pymts. shown after all applicable Ford/Factory rebates &/or other incentives applied. Adv. Ford/Factory rebates &/or finance rates may have specific eligibility requirements &/or may be avail. only to certain customers &/or apply only to specific vehicles &/or may not be combinable on specific vehicles. Not all buyers will qualify. Ask dir. for complete details. Vehicles may not be exactly as shown & are subject to prior sale. All vehicles avail. but may not be displayed at all locations. All prices/pymts. plus 4.712% tax, lic., reg., doc fee of \$250 & any dir. installed access. Sale ends December 3, 2015.

DOC FEE **\$250**