



FINANCIAL SERVICES

Ferrari Financial Services

Ferrari Financial Services was established by Ferrari SpA. to offer our customers a wide range of personalized, flexible financial programs designed to facilitate the purchase or lease of all types of Ferraris, from the current model range to Formula 1 single-seaters and classics. Who understands a Ferrari customer's unique financial needs better than the company that designed the car of their dreams?

Based in Englewood Cliffs, NJ, Ferrari Financial Services offers financing through our network of Authorized Ferrari Dealers in the United States.





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Premium Programs

Ferrari Financial Services' *Premium Ownership and Premium Leasing Programs* offer a unique personalized approach to purchasing or leasing a new or pre-owned Ferrari. Whether you prefer to own or lease, we will provide many flexible options that can be customized to satisfy any financial need.

Through our network of U.S. Authorized Ferrari Dealers, Ferrari Financial Services can help both private and corporate customers identify the financial product that best suits their needs. Ferrari Financial Services will be your link to the prestigious world of Ferrari. As part of the Ferrari family, you will receive the same level of customer service and professional care that has set Ferrari apart as the world's most distinctive luxury brand.



Making the most of your money



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At Ferrari Financial Services, we believe that leasing is an ideal option for our Ferrari customers. Thanks to our customized suite of financial packages expressly tailored for the Ferrari model range, it is now possible to lease a Ferrari without having to invest your money today. You can use the money saved for other purposes like travel or investing because you only pay for the portion of the car that you use. At the end of the contract term, you may purchase the car outright or return the car to Ferrari.

LEASE PROGRAM BENEFITS

- Leasing is available for new and pre-owned Ferraris
- Programs are designed to suit your individual needs whether choosing an open-end or closed-end lease
- Leasing provides the ability to free up capital which can be used for other purposes
- Personalized terms with variable mileage allowances to fit your specific driving needs
- Flexible lease-end options

Financing the dream



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Installment finance programs (conventional or balloon*) are designed to make purchasing your Ferrari a dream come true. This option is ideal for anyone who wishes to experience the unparalleled feeling of Ferrari ownership, but prefers a lower up-front payment. Whether financing a new or pre-owned Ferrari, our specialized products are designed for exotic and high-line cars that retain their value and collectibility over time. Needless to say, this includes most Ferrari models, regardless of price or model year.

RETAIL INSTALLMENT FINANCING BENEFITS

- Financing is available for new and pre-owned Ferraris
- Financing provides ownership of the car from the beginning of the agreement
- Where available, balloon financing allows for lower monthly payments
- The entire process — from application to drive-off — can be completed in one visit

* Not available in all states

An excellent investment



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Ferrari Financial Services offers a unique range of programs for collectors of classic Ferraris as well as for special series and race car enthusiasts. These legendary vehicles are not only part of a magnificent heritage that should be preserved; their ownership represents a commitment to the continuation of the Ferrari brand.

Our very specific knowledge of the value surrounding these unique vehicles has allowed us to tailor a range of financial services otherwise difficult to obtain through traditional channels. In fact, banks and ordinary finance companies find it nearly impossible to estimate risk with regard to the value of these vehicles. Thanks to Ferrari Financial Services, it is now possible to finance or lease your piece of this famous Italian icon.



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