



LEXUS LEASE-END GUIDE

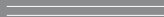
COMMITTED
TO
SERVING
YOU



From the moment you begin to consider your lease-end options, we are with you every step of the way. Whatever option you choose, we want to help make the transition easy and convenient. We thank you for putting your trust in Lexus Financial Services (LFS). We are here to help support your vehicle finance and mobility needs.

As a loyal returning guest to LFS, we will automatically waive your Disposition Fee if you replace your vehicle within 30 days¹ of your return, or if you've had three or more finance contracts with LFS or Toyota Financial Services. We value you and appreciate your business!

¹ Automatic waiver applies if you replace your vehicle within 30 days through a participating dealer and LFS. Credit approval required. Not all customers will qualify. If you replace your vehicle within 90 days, please contact us at (800) 286-0653 to have the waiver manually processed.



OPTION

1

TURN IN YOUR VEHICLE AND PURCHASE OR LEASE A NEW LEXUS²

Get a newer model of what you're already driving or try a completely different Lexus – it's up to you.

- Explore new models online at lexus.com
- Schedule a test drive at your local dealership
- Plan to have Disposition Fee waived as a returning guest

OPTION

2

RETURN YOUR CURRENT LEXUS

Not interested in another Lexus? Simply bring your vehicle back to your dealer by lease-end and:

- Ensure all contracted payments and miscellaneous fees are paid to Lexus Financial Services
- Review the Excess Wear and Use Guidelines and make necessary repairs

OPTION

3

PURCHASE THE VEHICLE YOU'RE CURRENTLY DRIVING

Get a payoff quote by logging into your LFS online account or contacting LFS at (800) 286-0653. If you need financing, you can head straight to your dealer for help.



² Leasing a new Lexus or financing the purchase of your current Lexus are on approved credit through your dealer and Lexus Financial Services. Not all applicants will qualify. Additional options are available. See your Lexus dealer for details.



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³ Excess wear and use charges may be based solely on the optional inspection prior to maturity. Should you not take advantage of such inspection, one will be ordered upon return of the vehicle.

If repairs are made to your vehicle before turn-in, you or the dealer may request an inspection upon turn-in.

⁴ Under certain circumstances, Lexus Financial Services does not charge its lease customers for excess wear and use damage. All charges may be subject to sales tax.

SCHEDULE A COMPLIMENTARY VEHICLE INSPECTION

In preparation for lease-end, we recommend you take advantage of an optional inspection.³ If you have not yet scheduled an inspection, call (855) 90-MY-LFS to speak to an AutoVIN specialist or visit LFSLeaseEnd.com to link to AutoVIN and schedule an appointment online. An inspection is:

CONVENIENT

- Inspectors can meet you at your home, work, dealer, or other preferred location

INFORMATIVE

- Knowing the condition of your vehicle before the end of your lease allows you to make well-informed decisions
- Discussing vehicle condition with your dealer may be beneficial in helping make your lease-end decision

THOROUGH

- Detailed condition reports, itemizing any excess wear and use, are available shortly after inspection

REVIEW WEAR AND USE GUIDELINES

Should you elect to return your Lexus, you may be charged if there is damage exceeding normal wear and use.⁴ To better understand what is considered excessive, review our Wear and Use Guidelines at LFSLeaseEnd.com for more information.



RETURN YOUR CURRENT LEXUS

- Schedule your complimentary inspection appointment to take place 15 to 60 days before you return your vehicle. To schedule an inspection call AutoVIN at (855) 90-MY-LFS
- Discuss any repairs with your dealer to determine how they can help
- Visit www.lexusfinancial.com to ensure all contracted payments and miscellaneous fees are paid to LFS and cancel reoccurring payments
- Schedule an appointment with your originating dealership to return your lease
- Bring all sets of keys and original equipment
- Sign an Odometer Statement with your dealer
- Contact your local DMV to find out if your state requires license plates to be returned at lease-end

LEASE A NEW LEXUS

- Follow the steps to return your current Lexus
- Pick out your new Lexus
- Your Disposition Fee will be waived for being a loyal guest

PURCHASE YOUR CURRENT LEXUS

Finance Your Lexus:

- Contact your originating dealer and arrange for financing through the dealer and Lexus Financial Services

Purchase Your Lexus Outright:

- Visit www.lexusfinancial.com for account information
- Call us at (800) 286-0653 to obtain current payoff amount, mailing address and necessary sale documents
- Mail payment and necessary documentation⁵

LEXUS FINANCIAL SERVICES



⁵ Some states require that you purchase your lease vehicle through your dealer. Please contact LFS at (800) 286-0653 for more information.

Note: Options are available on approved credit through your dealer and Lexus Financial Services for qualified applicants. Additional options are available. See your Lexus dealer for details.



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EXCESSIVE WEAR AND USE EXAMPLES⁶



If you're not sure if you need an inspection, take a look at some of the items that may be considered excessive wear and use:

PAINT AND BODY

- A single dent greater than the size of a credit card
- Previous repairs performed poorly or unrepaired collision damage
- Any holes in exterior panels (bumpers, door panels, etc.)

TIRES, WHEELS AND WHEEL COVERS

- Tires with exposed cords or sidewall damage
- Tires or wheels that do not meet manufacturer's guidelines for safe operation
- Missing or damaged wheel covers
- Wheel gouges, scratches, dents, or cracks greater than the size of a credit card

GLASS AND LIGHTS

- Windshield cracks, stars or bullseye
- Damaged, broken, or poorly installed glass
- Bent, broken or missing lights, turn signals, mirrors or lamps

SEAT AND TRIM

- A single cut, tear, burn or stain greater than the size of a credit card

EQUIPMENT, PARTS AND ACCESSORIES

- Missing keys/remotes
- Missing parts or accessories (shifter knobs, head rests, tonneau/cargo cover, etc.)
- Inoperative, malfunctioning or broken parts or equipment
- Any modifications not on the vehicle at lease inception



Open camera on smartphone and scan the QR code to download the Excess Wear and Use Guidelines on to your mobile device.

⁶ This is intended as general guidance only. State law and the terms of your lease may vary your rights and obligations regarding excess wear and use and mileage. Please refer to your lease agreement for a description of your rights and obligations upon termination of your lease. Lexus Financial Services may change its wear and use standards at any time, consistent with the terms of your lease agreement.



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We appreciate your business and we are committed to making your lease-end a simple process. That's why we created checklists and guidelines to help walk you through each step of the way.

[lexusfinancial.com](https://www.lexusfinancial.com)

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