

Inside Gary Rome Auto Group

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GARY ROME
AUTOGROUP



See some of our amazing giveaways!!

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HYUNDAI
LEASE SPECIALS

 2020 SE AWD TUCSON \$280/MO or \$65/WK	 2020 SE AWD SANTA FE \$328/MO or \$76/WK
 2020 SE SONATA \$215/MO or \$50/WK	 2021 SE AWD KONA \$255/MO or \$59/WK
	 2020 SE ELANTRA \$228/MO or \$53/WK

* See Dealer for Details

GARYROMEHYUNDAI.COM



Gary's Corner

We have joined the fight against Pediatric Cancer. Children are our future; they deserve every opportunity of life-saving research, and are raising more awareness about the cause Hyundai Hope On Wheels.

Because children deserve to win!

-Gary Rome



Hyundai Hope On Wheels®

Helping Kids Fight Cancer Since 1998

Receive up to \$400 off of your first payment!

2020 **FORTE LX**
Lease For
\$169/MO*

2020 **SPORTAGE LX AWD**
Lease For
\$199/MO*

2020 **SOUL LX AWD**
Lease For
\$184/MO*

2020 **OPTIMA LX**
Lease For
\$199/MO*





Happy Anniversary

Trisden Toccaline 2 Yrs
William Morris 4 Yrs
Daniel Gilbert 6 Yrs
Edwin Feliciano 5 Yrs



Welcome to the Family

Christine Kibbie
Staff Accountant

Jeremiah Maberry
Parts Advisor

La'Toyia Miles
Business
Development Specialist

D'Angelo Sanchez
Sales and Leasing
Consultant

Shout out to **Justin Martin** who over the last 3 months not only helped our dealership break records but also broke his own personal sales record! We can always count on Justin to make sure his customers are well taken care of, and he never misses a step. Great job Justin! *-Steve Iptak*

Shout out to **Geo Vazquez**. He has put his heart and soul into transforming the Gary Rome Hyundai Service Department. He is committed to making our customers happy and profitable. This is a huge undertaking and I am confident he is the person for the job. The results are already showing that he is well on his way. Thank you! *-Tim Ferreira*



Shout out to **Carmen Melendez** and **Kylin Sorl**. You've been a rock star team with various reporting duties for the entire Auto Group. Thank you for all your hard work and dedication. Keep up the good work. It does not go unnoticed. *-Telesha Williams*

A special thanks to **Justin Guerreiro** who stepped up big while Ivy was on vacation. He sacrificed opportunities to work with customers and make commissions to fill some very big shoes while Ivy was away. He took over warranty, dispatch and administrative duties. While it is a new position for him, he filled in well to help the Service Department and the dealership. Justin put the job he was hired for aside to help Gary Rome Kia with another successful month. Thank you Justin for your help and loyalty in helping the Service Department grow. *-David Nathan*

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Messages From Captain Culture



SEPTEMBER: NATIONAL CHILDHOOD CANCER AWARENESS MONTH

UPCOMING RAFFLES

Sunday, September 6th

**National
Read a Book Day!**



Wednesday, September 9th

**National
Teddy Bear Day!**



Tuesday, September 15th

**National
Linguine Day!**



August Birthday Winner
**Merissa McClain
and
Brian Boglisch**

JOIN US!

Thursday, September 3rd

**September Birthday
Celebrations!**



Did You Know?

1. The average bolt of lightning contains enough energy to toast 100,000 pieces of bread.



2. Pablo Picasso carried a revolver loaded with blanks, which he would fire at whoever asked him what his work "meant".

3. Simply taking one step uses over 200 muscles in the body.

Thursday, September 17th

National Monte Cristo Day!
Breakfast in the Conference Room



Thursday, September 24th

Brown Bag Bingo

@ 12PM in the Conference Room



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Get To Know Members of the Family!

In the month of September, we get to know Edwin Feliciano from Hyundai and Trisden Toccaline from Kia better this month. Edwin is a Service Technician at Hyundai who is celebrating his 8 year anniversary with the company! Trisden is a Assistant Service Manager at Kia who has been with the company for 2 years now! Both of these gentlemen have a positive attitude and are so pleasant to work with. They are huge assets to the Service Department at our stores. Congratulations on your anniversaries! Thank you for all you do!

What is your favorite part about your job?

The camaraderie in the dealership is what I love most about working here.

What is your professional background?

I used to work on aircraft parts. I was inspecting them for defects before they were installed. I also wanted to learn how to work on cars and have been for the past 10 years after graduating from Porter & Chester Institute. Gary Rome Hyundai gave me my first shot in this industry and the rest is history.

If you could learn about anything in the world, what would you like to know more about?

I would love to learn more and continue learning about how to work on vehicles. Every day is a learning experience as an Automotive Technician. Whether it's sharpening my skills on something I've done numerous times or learning about something I've never seen before.



**Edwin Feliciano,
Service Technician**



**Trisden Toccaline,
Assistant Service Manager**

What is your favorite part about your job?

The ability to laugh with my coworkers and still get our job done. Slightly picking on each other helps me get through the day.

What is your professional background?

Handyman Services such as painting, power washing, landscaping, etc.

If you could learn about anything in the world, what would you like to know more about?

I would like to learn more about producing music. I've always wanted to be involved somehow in the creative process that goes into making an actual song.



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*Bride
to Be*



Congratulations to Service Advisor, Kristen Ranney
on her engagement to longtime boyfriend, Cole!
We wish you nothing but happiness and love in this
new chapter of your life!



Congratulations to our Finance/Floor Manager
Chris Fenton and his wife Alexa on the birth
of their beautiful healthy baby girl,
Sloane Ivy!



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*In
Loving
Memory*

James “Jim” Franklin Hughes
October 10, 1957 - August 13, 2020



We here at Gary Rome Auto Group are deeply saddened to lose such an amazing friend like Jim. He is going to be missed by everyone. We were so lucky to have had him as a part of our amazing family.

James “Jim” Franklin Hughes, 62, of Southwick, loving husband of Denise (Mortimer) Hughes passed away unexpectedly but peacefully on August 13, 2020 at home. Jim was born on October 10, 1957 in Jamestown, Ohio, the son of the late Jack and Lois “Cathy” (Davis) Hughes. He was raised in Florida and was a graduate of Florida State University. Jim owned his own business in the Automotive Financial Services field for many years and immensely enjoyed his work.

Jim is survived by his wife of 10 years, Denise (Mortimer) Hughes of Southwick, MA; her daughter Hannah Ammirato; his son Jack Hughes of Atlanta, GA.

Those who know Jim remember him for his infectious smile and his incredibly generous soul. He had a gentle spirit, a wise mind, and a warm heart. He loved others with extraordinary grace.

In light of his generosity, if you would like to make a donation in his memory, visit <https://www.southwickchurch.com/online-giving.html>, please see the link below, and note that the donation is being made in memory of Jim Hughes.

“Always and forever. No matter what.”

“How lucky we are to have something that makes saying goodbye so hard.”

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Employee of the Year

Exciting news for all Gary Rome Auto Group employees!
We are rolling out a new program for an
"Employee of the Year!"

Program dates are November 2019 - October 2020.
What you need to know:



- Go above and beyond your current job description
 - Go above and beyond in customer satisfaction
 - Be a team player / Inner department teamwork
 - Positive Work Attitude
- Be chosen "Employee of the Month" during the program year

The winner from each dealership will receive \$2,500.

Employees of the Month!



Omar Espada,
Hyundai, Parts Counter



Hector Santiago,
Kia, Lot Attendant

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Follow us on social media to enter our amazing giveaways and always be up to date on the latest news from Gary Rome Hyundai and Kia! This gives you a chance to interact and see what is happening at Gary Rome Hyundai and Kia. The fun does not stop after you leave here, it is just the beginning!



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Meet Jack Rome's new sister, Daisy!

Jack is very excited for you to meet his sister, Daisy. He is excited to have a sister but she is exhausting- she wants to play all the time. Daisy was born July 3rd and is looking forward to being a part of the Gary Rome Auto Group family.



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