

FROM THE DESK OF GARY ROME



I hope that everyone has a very safe, happy, and fun 4th of July! Both dealerships will be closed. Please be sure to email/text your 4th of July photos to Brianna (bzemrock@garyromeautogroup.com or Slack) and Dara (text 413-426-6338) so they can be featured in August's newsletter. **We want**

participation! Any employee who sends a photo will be entered to win a \$25 gift card. Winner will randomly be chosen on, Friday August 5th.

As you will see in this newsletter, June was another busy month! Lots of networking took place, most notably at Gary Rome Kia. As new members of the North Central Connecticut Chamber of Commerce, we hosted Kia's first ever afterhours networking event. Several members of the Chamber attended and a friend of a member even came in the following day to purchase a vehicle. The car buying process can be intimidating and networking events really help to make people comfortable and feel connected to a salesperson. Networking is very important and it pays off. I would like to give a special shout out to Jess Rios, Luinis Fermin, Hector Diaz, and Brittany Zabielski for helping Dara set up for the event and helping to make it a success!

Have you heard what all the barking is about? The Evolve+ Electric Vehicle Subscription program at Gary Rome Hyundai has taken off too quickly! All six Ioniq 5s are on the road and rented and we have a waiting list of customers who want to subscribe. I am working closely with Hyundai to get more Ioniq 5 vehicles in stock so this unique, exclusive program can continue to grow at lightning speeds!

I continue to be out and about in the community, promoting Gary Rome Auto Group. Through our sponsorship of Link to Libraries, I read the book "All Because You Matter" by Tami Charles to the fourth grade class at Peck School in Holyoke. In honor of Gary Rome Hyundai's 25th Anniversary Party, I made one of the \$2,500 charity raffle donations to the Zoo in Forest Park. If you haven't visited the Zoo, I encourage you to go! It's a hidden gem and a very special place for children. As always, please let Dara or me know if there is a non-profit organization that YOU are involved with or that is near-and-dear to your heart. We'd be happy to meet with you and discuss options on how we can help support your cause.





JULY 2022

CONGRATULATIONS

EMPLOYEES OF THE MONTH



Edwin Feliciano

Service Technician Gary Rome Hyundai

Congratulations to Edwin Feliciano for being named Employee of the Month for July 2022. Edwin exemplifies the definition of team player. Edwin is always on time, willing to stay late, and does more than what is asked of him. He is always willing to go the extra mile to help train new technicians or fix a customers vehicle.

Congratulations on this honor. We are lucky to have you a part of the Gary Rome Hyundai family!

Araz Mamedov Shop Foreman

Joel Oquendo

Maintenance Technician at Gary Rome Kia

Joel really stepped up to the plate over the past several weeks. We've been shorthanded and he helped to keep the shop alive and in action. He came to bat for us, fully swinging, and I appreciate his 110% effort. As a maintenance tech, he stepped it up a level to B Tech types of work such as diagnoses and repairs.



We Do The Next Right Thing Excellence | Passion | Integrity | Caring PAGE 04 GARY ROME KIA OF ENFIELD It Takes Two Work Hard, Play Harder occaline (Assist. Service Manage ervice Manager), Jess Rios (Lot M dch Circe (Office Manager) Dave Nathan, and his wife Mar nager) and Service With a Smile Brittany Zabielski larketing Admin) Davignon (Exect Working the Crowd Dave with Dave McNair and Ann & Stuart Barowsky Night Shift
Daisy & Jack
Rome greet the
after-hours Goodfellas D'Angelo Sanchez (Sales), Steve Liptak (Used Car Manager), Brian Boglisch (Sales), Justin Martin (Sales)

crowd!

& Scott Bracci (Sales)



Aaron's Race 01007 for Suicide Awareness at Belchertown High School 6/18/22



Electric Is How We Roll

EV Certified Sales & Leasing Consultant Kevin Covington teamed up with Stephanie Rivera (Receptionist) to offer electric vehicle test drives!





Our very own Steve Liptak, Used Car Manager at Gary Rome Kia, married his soul mate, Victoria, on May 7, 2022 in a beautiful ceremony at the Red Barn at Hampshire College. Mrs. Victoria Liptak was kind enough to share their love story for our newsletter and we are thrilled to feature them this month!

On many occasions, Victoria and Steve's paths could have crossed but didn't. Such occasions were at a Craig Ferguson comedy show (where Steve was seated a few rows back from Victoria) and another where they both attended the same Alan Jackson concert and were even seated in the same section. But, their stars didn't align until April of 2016, when they connected through Match.com. Steve had messaged Victoria twice, only for her to ignore him for two whole weeks! After chatting for a bit, Victoria agreed to go on a date with him. Inquiring minds may ask if she said "yes" even after he admitted his addiction to all things Cher and Dwight Yoakam, and the answer is "yes", she sure did! Steve and Victoria's first date was dinner in Easthampton. The spark ignited quickly when Steve picked her up. They both wore cowboy

boots and both knew it was the start of something very special. After dinner, they got ice cream and Steve just so happened to order the ice cream flavor appropriately named "The Happy Couple", (aww Steve). A few dates and weeks later, Steve asked Victoria to be his girlfriend and she happily accepted. The four years leading up to Steve's proposal were filled with multiple pet adoptions, buying houses, wine-drunk dancing to Cher in the kitchen (yes both Steve and Victoria are guilty of that), thrilling vacation adventures, and many important lessons were learned! Steve learned that Victoria can plan museum exhibitions, and even a wedding, but somehow can't manage to successfully plan their own vacations. Victoria learned that once deer season rolls around, all Steve does is eat, sleep, and think about hunting.

Honeymoon in

California

The Proposal

Steve new he had met his person. Months into a global pandemic, he decided it was time to ask Victoria's dad for permission to marry his daughter. In the middle of the Granville State Forest, accompanied by their two dogs who wouldn't stop eating the wilderness bits at their feet, Steve got down on one knee and asked Victoria to marry him. It took a few moments for Victoria to realize that Steve was holding up a ring instead of the dog cookies she originally thought he was digging around in his pocket for, but she joyfully accepted! After two years of being engaged and one wedding reschedule later, Steve and Victoria are finally husband and wife, exactly six years to the day from when Steve asked Victoria to be his girlfriend. Neither one of them will ever forget their double anniversary of May 7th! And, if Steve could "Turn Back Time", he'd do it all over again.

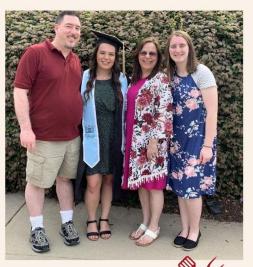


GET TO KNOW FINANCE MANAGER Jason Cisek



Jason Cisek has been employed at Gary Rome Hyundai for 12 years. After purchasing several Hyundai vehicles, he was on the hunt for a new career and Gary Rome Hyundai was the perfect fit. Jason grew up in Chicopee, Ma and attended Assumption College in Worcester. He and his wife Carol have two daughters. Samantha is 25 years old and lives in New York City. She works in the corporate office for the MLB and Lauren, age 21, recently moved to North Carolina with her husband, who is a US Marine and was recently deployed.

GARY ROME HYUDDAI





Jason's office wall is adorned with a vintage map of the world. White pins signify places he's been and red pins are places he wants to go. Jason has traveled to nearly every state in the U.S. besides Arizona, Alaska, Hawaii, Louisiana, and New Mexico. His favorite vacation was Bermuda, thanks to a memorable food tour that concluded with a carbonara dinner, prepared tableside with open fire and all (ask Jason to watch the video on his phone!) Finland, however, was his most favorite place visited. He spent 3 months there, in Rovaniemi, which is the official hometown of Santa Claus and above the Artic Circle. "Reindeer run wild everywhere. There's only 3 hours of sunlight and it was a most memorable experience for me."



Singing

After college, Jason joined an international student organization that performed songs and music around the world! The group gave Pope John Paul, II an intimate performance of Gregorian chants and songs in Latin. Jason remains active as a worship leader in the praise band at his church, First Central Bible Church in Chicopee.

Grillin' & Chillin'





ANNOUNCEMENTS FROM CAPTAIN CULTURE, CATHY RILEY



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GARY ROME HYUDDAI



Service Advisor Felix Vega



Parts Specialist Adrian Santiago and Parts
Manager Josue "Macho" Rivera



Porter Hector Ortiz, Parts Advisor Edgar Vazquez, Jr, Lot Manager Edgar Vazquez, Sr & BDC Specialist La'Toyia Martel



Executive Assistant Dara Davignon with Porter Angel Melendez

Thank you, Cathy for coordinating our special luncheons!

Wear Jeans Fridays to benefit



Gary Rome Hyundai is proud to have an established partnership with the Ronald McDonald House Charities of Connecticut and Western Mass! On Friday's everyone has the opportunity to wear jeans for \$2.50 per Friday or \$10 for the month. Jean Friday's along with Brown Bag Bingo and other fun events give us the opportunity to raise money to purchase necessary items for the house in Springfield. In addition to helping purchase items for the home, proceeds raised also go to benefit their annual Trees of Hope event that takes place here at the dealership in November. If you have any questions about Jean Friday's or have another fun way of raising money for this great cause, please see Cathy or Bri!





UPCOMING EVENTS FROM CAPTAIN CULTURE, CATHY RILEY



July's Raffle Baskets & Prizes



Win a \$25 Gas Card

Each Monday in July, a \$25 gas gift card will be raffled off to one employee at each dealership!









SAVE THE DATE!

Employee Appreciation Party



GARY ROME HYUNDAI

Saturday, November 19th 6:00pm Dinner | Dancing | Fun

SHOP TALK | OFFICE BANTER | SALES PITCH We *content! Share your picture or your special news with us? Contact Dara or Brianna and YOU will be featured in next month's newsletter!





Dave Nathan and wife Marie enjoy time boating on the Connecticut River





adopted a 2 year old cat named Luna



Victoria & Steve Liptak with their dogs Jack & Remington

SHOP TALK | OFFICE BANTER | SALES PITCH We Content! Share your picture or your special news with us? Contact Dara or Brianna and YOU will be featured in next month's newsletter!



Araz Mamedov was promoted to Shop Foreman at Gary Rome Hyundai!



Robert Gourde was promoted to Sales & Leasing Consultant at Gary Rome Hyundai!



Over \$612 was raised at Gary Rome Hyundai in dog collar and leash sales for Canines Fur Cancer! Cathy Riley presented a check to Cindy Sheridan-Murphy.



Gary is back at the lake, water skiing every weekend!



Geo Vazquez with his 15 year old daughter Samantha & 6 year old





Dara Davignon's 7 year old son Jake hangs with Flako's son Jayren age 8, and Stephanie Rivera's son Daniel, age 4 in Jack's Playhouse!



Gary's sister Lisa and brother-in-law Barry visited from Florida.

EMPLOYEE BIRTHDAYS & WORK ANNIVERSARIES



JOHAN COLON	1 YEAR
DANNY SANCHEZ	1 YEAR
BRIAN BOGLISCH	2 YEARS
HECTOR CANCEL ORTIZ	2 YEARS
CRYSTAL ALSTON	3 YEARS
KARISSA LEDUC	3 YEARS
KIARA VAZQUEZ	4 YEARS
ANGEL MELENDEZ	6 YEARS
CATHY RILEY	7 YEARS
TELESHA WILLIAMS	8 YEARS
JONATHAN RIVERA	14 YEARS
TIM FERREIRA	20 YEARS

Welcome to the Gary Rome Auto Group Family!

NICOLE LUSSIER
HYUNDAI, SALES AND LEASING CONSULTANT

ISAIAH ORTIZ HYUNDAI, SERVICE TECHNICIAN

ALICIA WILLIAMS
HYUNDAI/KIA, SERVICE COORDINATOR



Happy Birthday!

HECTOR VELEZ	07/07
MARY LAVELLI	07/11
CRYSTAL ALSTON	07/13
TIM FERREIRA	07/15
LUINIS FERMIN REYES	07/21
MEGAN ONEILL	07/28

The Man - The Myth - The Legend



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Baby It's Cold Outside

In the heat of July, this pic from January 9, 2017 will keep you cool! Gary and General Manager Tim Ferreira stand in front of the solar panels at Gary Rome Hyundai.



Hello!

I am happy to announce that Gary Rome Hyundai is New England's exclusive dealership for Hyundai's new Evolve+ month-to-month subscription program! Like our clients, many of you may be curious about what it's like to drive, own, and charge an electric vehicle. Now with Evolve+, you can rent an all new, electric IONIQ 5 for 28 days with no commitment! Experience what the electric vehicle "barking" is all about! Each rental includes insurance, maintenance, and 1,000 miles. I invite you to visit my dealership and speak to one of my highly trained EV specialists about this new and exciting rental program. Or scan this QR code and sign up today!

Jary, Daisy & Jack Rome Contact one of our highly trained EV Specialists today



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Phil Brecher 413-420-8041 pbrecher@garyromehyundai.com



Michael Davenport 413-420-8126 mdavenport@garyromehyundai.com



Sasha Wilson 413-420-8012 swilson@garyromehyundai.com