

# Inside Gary Rome Auto Group

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See some of our amazing giveaways!!

Vol. 4 | Issue: 11 | November 2020

**THANKSGIVING SALES EVENT**

**HYUNDAI LEASE SPECIALS**

2020 SE AWD **SANTA FE**  
\$328/MO or \$76/WK

2020 SE AWD **TUCSON**  
\$280/MO or \$65/WK

2021 SE AWD **KONA**  
\$255/MO or \$59/WK

2020 SE **SONATA**  
\$215/MO or \$50/WK

2020 SE **ELANTRA**  
\$228/MO or \$53/WK

\*See Dealer for Details

**GARYROMEHYUNDAI.COM**

*Exceeds Expectations*

*Team Player*

*Self Motivated*

**Gary's Corner**

All of our employees shine.  
Juan and Jessica shine a little brighter!

-Gary Rome



**Receive up to \$400 off of your first payment!**

2020 **FORTE LX**  
Lease For  
**\$169/MO\***

2020 **SPORTAGE LX AWD**  
Lease For  
**\$199/MO\***

2020 **SOUL LX AWD**  
Lease For  
**\$184/MO\***

2020 **OPTIMA LX**  
Lease For  
**\$199/MO\***



\*See Dealer for Details



# EMPLOYEE SPOTLIGHT

## Happy Anniversary

Hector Santiago 1 Year  
Garry Smith 1 Year  
Nick Duclos 2 Years  
Shaughn Howard 2 Years  
Araz Mamedov 9 Years

Congratulations to our first ever Employee of the Years, Juan Romero from Hyundai and Jessica Rios from Kia! Thank you for all your continuous hard work and being the perfect example of what an Employee of the Year is!



Shout out to **La'Toyia** for being new and doing an amazing job so far. She has taken on a new position as a BDC Sales Agent and continues to excel. Keep up the good work and congratulations on purchasing your new Elantra too.

*-Telesha Williams*

Shout out to **Robert** and **Kariana**! You both are such happy and wonderful people. They bring a breath of fresh air to our dealership. Smiles everyday, all day!

*-Jim Ferreira*

Shout out to **Cathy Riley**! The Gary Rome Auto Group family would like to give a special thanks to you for everything you continue to do for both dealerships. This year has certainly not been easy for anyone but we appreciate everything you continue to do to try to have a fun enjoyable events and giveaways.

We certainly cannot wait to see what you have planned for next year and we all want you to know just how much you are appreciated!

*-Your Gary Rome Auto  
Group Family*



Gary Rome Auto Group Core Values

**WE DO THE NEXT RIGHT THING**

Excellence | Passion | Integrity | Caring





# Messages From Captain Culture

**NOVEMBER: NATIONAL PEANUT BUTTER LOVERS MONTH!**

## NOTE FROM CAPTAIN CULTURE:



If you win a giftcard and have a problem redeeming, please see Cathy, with the giftcard and activation receipt for replacement!

Thank You!

## Fun Facts:

- Globally, only 2% of the population has green eyes.
- Google processed 11.382 billion searches in September 2015
- A single elephant tooth can weigh up to 9 lbs.



Please Join Us!



Due to Covid-19 and in order to practice social distancing, we will not be having our annual Fall Pot Luck. However, please join us for a Brown Bag Grab n' Go lunch from Armatas!

We hope to have our Pot Luck again next year. In the mean time please stay safe and healthy!

Hyundai:

Wednesday, November 18th @ 12:00PM

Kia:

Friday, November 20th @ 12:00PM

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# Get To Know The Family

## What is your favorite part about your job?

My favorite part of my job is exceeding my customer's expectations. Finding the perfect car for my customers and putting a smile on their faces is what motivates me to do a great job. Working with people and making their dreams come true is very satisfying.

## What is your professional background?

I have over 25 years experience in the car business. I have served hundreds of satisfied customers. There have been many changes in the car business over the years, but the one thing that keeps me doing what I love is ensuring that I can help all customers find exactly what they are looking for. It makes my job worthwhile.

## If you could learn about anything in the world, what would you like to know more about?

Learning is something we do every day. We should never stop learning and discovering new things. I have many interests, but if I had to choose one thing right now, I guess I would love to learn how to be a better cook, so I can treat my family and friends.



**Garry Smith,**  
Sales and Leasing  
Consultant

*In the month of November, we get to know Garry Smith from Hyundai and Shaughn Howard from Kia. Garry is a Sales and Leasing Consultant at Hyundai who is celebrating his one year anniversary with the company! Shaughn is a driver at Kia who has been with the company for two years now! Both of these gentlemen are a huge asset to the company. We are so grateful to have such wonderful role models working for the company!*  
**Congratulations on your work anniversaries!**

## What is your favorite part about your job?

Building relationships with our customers by always being polite and professional during parts deliveries. By following through with customers concerns, it makes them want to choose us over the competition. The day is much better when people are happy to see you.

## What is your professional background?

I have been a professional stand up comedian for almost 25 years. If I told you any of my jokes I would be fired. Also, I have a college degree in Diagnostic Medical Imaging Sonography.

## If you could learn about anything in the world, what would you like to know more about?

I would like to learn how to play a musical instrument. I have been to hundreds of concerts and love live music.



**Shaughn Howard,**  
Driver

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Follow us on social media to enter our amazing giveaways and always be up to date on the latest news from Gary Rome Hyundai and Kia! This gives you a chance to interact and see what is happening at Gary Rome Hyundai and Kia. The fun does not stop after you leave here, it is just the beginning!



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# Employee of the Year!



Congratulations to our first ever Employee of the Years!



Hyundai 2020



Juan Romero

\$\$\$\$\$

*Organized  
Team Player  
Self Motivated  
Positive  
Hard Working  
Exceeds Expectations*

\$\$\$\$\$

Kia 2020



Jessica Rios

\$\$\$\$\$

## Employee of the Months!

*Hyundai*



*November 2020*

*Jack Eisenstadt*

*Kia*



*October 2020*

*Trisden Toccaline*

The Employee of the Year Program will be running again from November 2020 through October 2021!

Join us at our Employee Appreciation Party in November 2021 to find out who our second annual Employee of the Year will be!