Admin: Inspect What You Expect

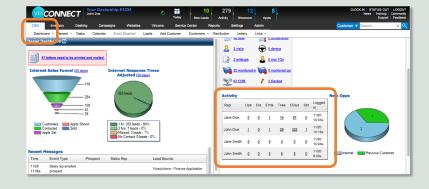
Ensure Showroom Visits are Closed Daily

By the end of each day this should be blank and if not, these customers are not getting any follow-up. Managers should be closing in real-time as much as possible and ensuring all are closed at the end of the day.

VinCONNECT Your Dealership #1234								🗘 🚺		10 New Leads	2 Activi	61 v	9 Showroom	Appts 8			
ſ	CRM	Inventory	Desking	Campai	gns	Website	s VinLe	ns R	eports	Settings	Ad	min					
	Das	Dashboard Recent - Tasks Calendar			Emai	Email Disabled Leads * Add Customer Customers * I						bution Letters Links -					
		Showroom Activity										_					
7	CHONCON VIN LOG				very	very 2 minutes and will not log you out.						30					
						wroom or their showroom visits have not been						Vehicle: 2011 Chevrolet Silverado 1500 [141946A] Trade: (no trade)					<u>6A</u>
		Sold Log Message Log				ach event.					-	1	Walkaround?			7	
		Trade Appraisal Log			l		- V	iew Repo	ort			н	walkard	ound?		🗌 Yes 💿 No	
		Launch Kiosk My Wish List Advanced Desking (Legacy) Launch Credit App Klosk											Demo -	Test Drive?		🗌 Yes 💿 No	
					tart	Desking	Activ	tivity					Trade Appraisal?			🗌 Yes 💿 No	
					1/12 1:19a		MT HD					н	Manago	r Turnover?		Yes ONO	
	÷								Credit App Kiosk	2 End Visit		н	-				
		Launch Appointment B Operator Panel			FT DS SW					н	Hot Dea	I- C3?		🗌 Yes 💿 No			
		Operator Panel Custom Dashboard					WA 🗌 I	DM TA HD AT C DS SW				н	Afterma	rket Turnov	er?	🗌 Yes 💿 No	
	8				1/12 :32a	4			Credit Ar Kiosk	End Visit	J	L	Finance	Turnover?		🗌 Yes 💿 No	
				673]	11/11 12:57p		WAD	DM 🗌 TA		20 End Visit		L	Desking	1?		🗌 Yes 💿 No	
	F Bear	Katherine Moble 2013 Ford F-150	(132673)				MT H		Credit App Klosk			н	Service	Walk - C2?		🗌 Yes 💿 No	
						FT D						Did they	y buy a vehi	cle?	⊖Yes ⊖No		
L	F Bear	Doris Grider 2014 Ford Mustar	ng (140166)		11/5 10:22a				Credit App Kiosk	End Visit		2	Acciono	d Managar	Relat		

Are Managers & Salespeople Completing Tasks Daily?

If done today the task is never late! All Manager and Salesperson tasks should be "0" at the end of each day or you are potentially losing deals!



DMS to CRM Customer Matching

Managers should be cleaning this up weekly. If not these customers' DMS sales data will not exist in **CONNECT**.

Active Leads with No Future Follow-Up

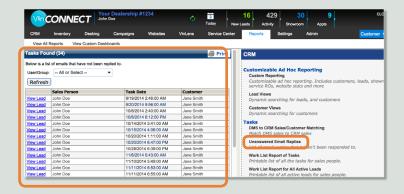
Money Report! Customers on this report are not getting active follow-up!





Unanswered Email Replies

No customers should be on this report! Responding ASAP can increase Sales.





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