

First Team Auto Group

Spring 2011

News

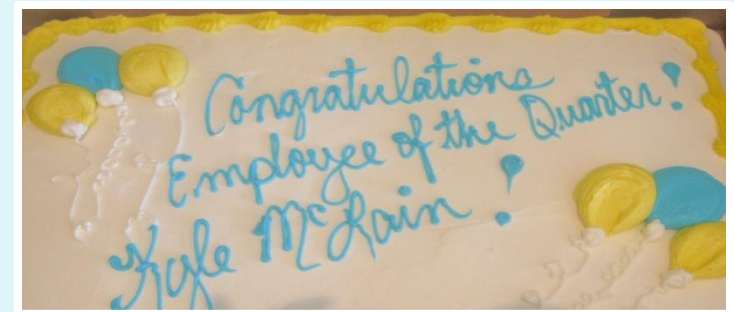


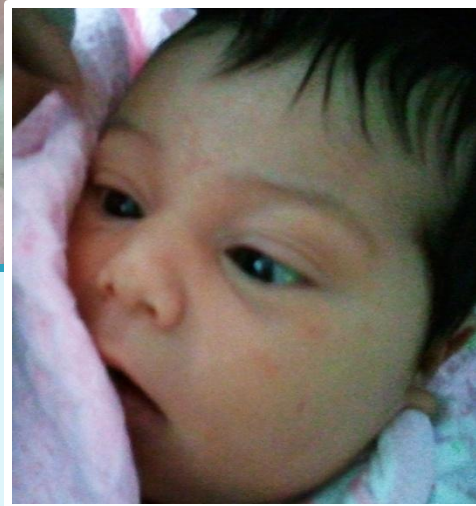
Check back periodically to see what's new with the First Team Auto Group in Hampton, Chesapeake and Roanoke!

Employee of the Quarter Luncheon at First Team Toyota

Congratulations to Kyle McLain

Employee of the First Quarter 2011!





Congratulations to

First Team Toyota's

General Sales Manager,

Joe Gardner

and his wife, Tamara,
on the birth of their baby



Autumn Rayne

**born May 1, 2011. She was 21"
long and weighed 9 lbs., 4 oz.**

**At right, proud
daddy, Joe
Gardner.**





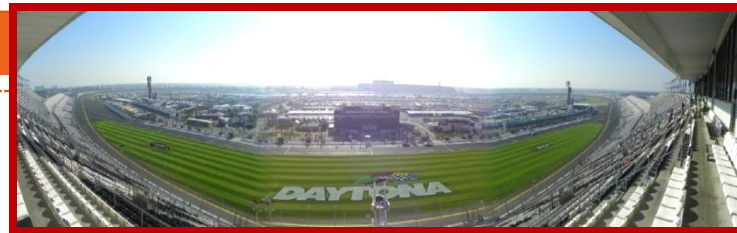
Congratulations to

Tom Vest and Neil McClanan

on winning a trip to
the Daytona 500 from
Toyota!

Central Atlantic Toyota conducted a Parts and Service contest for the months of September, October and November 2010. Out of all the Central Atlantic Toyota dealerships, there were only 12 groups that hit their objectives for both Parts Manager and Service Manager, including First Team Toyota!

Tom and Neil attended the Nationwide Race on Feb. 19th and the Daytona 500 on Feb. 20th. They flew down on Friday and came back on Monday and enjoyed their stay at the Rosen Shingle Creek Resort in Orlando, Florida.



Tom Vest
First Team Toyota
Parts Manager



Neil McClanan
First Team Toyota
Service Manager





Dustin Brown, Painter at HMC, and his wife Kimberly are the proud parents of

Ava Lynn Brown

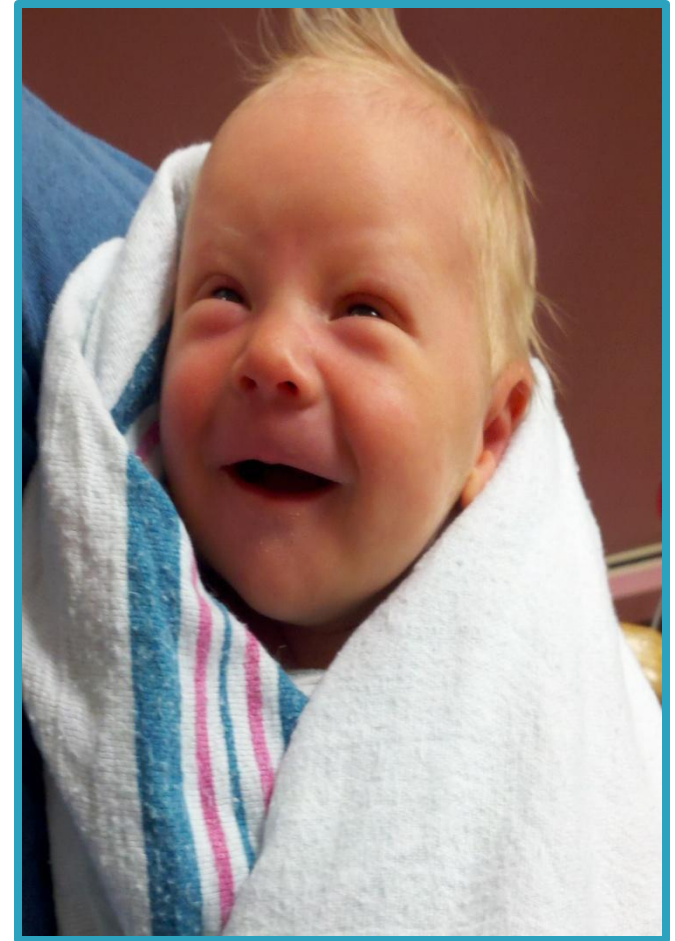
She was born January 24, 2011, weighed 8 lbs. and was 19 ³/₄ inches long.

Dustin Edmonds, Chevy Sales Manager and his wife, **Jennifer**, are the proud parents of

Aidan Michael Edmonds

Born May 4, he weighed 6lbs. 9oz. (pictured at far right.)

Congratulations to granddaddy,
Mike Bunch, HMC ASM!



CONGRATULATIONS TO THE DUSTINS AND FAMILIES AT HAMPTON MOTOR CORP.



Geoffrey Pelton Annual Golf Tournament

A part of the Quarterly Meeting in Roanoke for owners, corporate, GM's and GSM's, is the **Annual Geoff Pelton Golf Tournament**. At right, **Tom Lewis**, CFO, was a good sport and teed off in a dress as part of a charity donation. Ain't he cute!!!



VACATION NEWS

First Team Toyota's Lot Attendant,
Richard Boyington,
made his annual pilgrimage to Nags
Head for vacation April 30th – May 1st
for a fishing tournament.

Pictured below are fellow fisherman with their catches.

Hey Becky,

I wanted to shoot you an email to express my gratitude for your services in purchasing the Highlander and Corolla S. You made the process so smooth and quick. You are a bright, well-mannered professional whom jumped thru a lot of hoops to get my wife and I in the vehicles we selected. We are really happy with them both and are set on staying First Team Toyota customers.

Shawnee has been the absolute best (hands down) in the Service Department. Keeping customers happy with a dealership is the Service Department. In the past, if I didn't like the Service Department I would look to buying my next vehicle elsewhere. With the purchase of these two Toyotas puts me at a total of five new vehicles at this Dealership. Shawnee's Team makes all the difference.

Thanks again
Robert "Glenn" Council



Above: 13-year-old Steven caught a 3 ½ foot shark.

Left: Over 32" blue fish caught by friend, Dennis in 24-hour Tournament.

Congratulations to John Shoemaker on his retirement! Sharon Corey steps in!

Hampton Chevrolet Collision Body Shop Director, **John Shoemaker**, has been with Hampton Chevrolet since 1995. He has worked hard all of his career and earned the opportunity to enjoy more time with his family and grandchildren. We'll miss you John!

Sharon Corey has accepted the new position of Body Shop Collision Director for both Hampton Chevrolet and First Team Toyota. Sharon is currently the Body Shop Collision Director at First Team Toyota and will now be working from both departments in Hampton and Chesapeake.

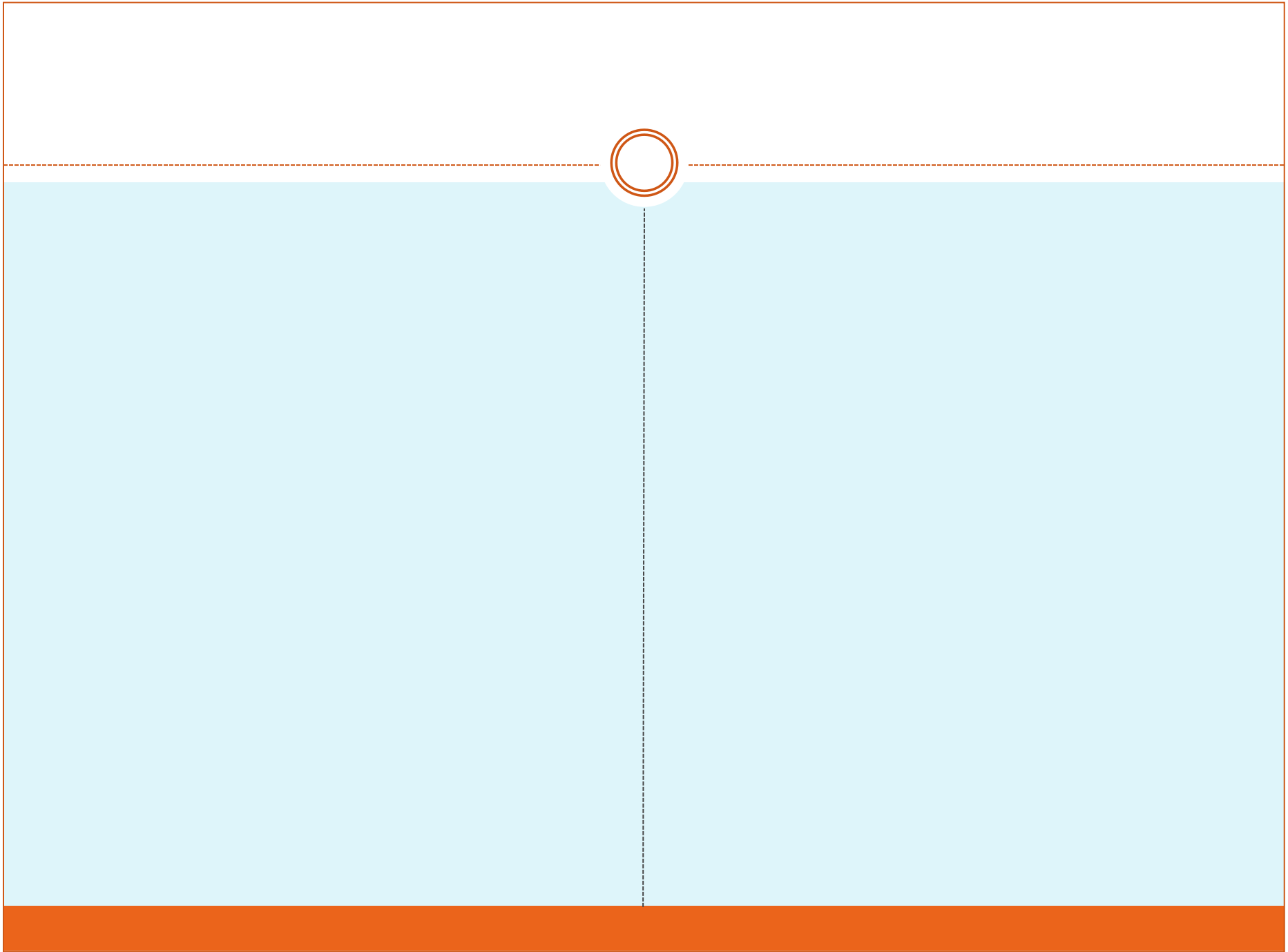
John, we wish you all the best in your retirement and future endeavors and Sharon, great success to you in your expanded role!



John Shoemaker



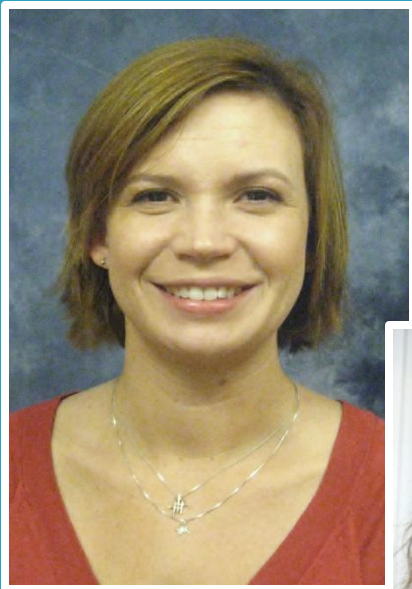
Sharon Corey



First Team Toyota



Becky Richmond & Shawnee Vasquez Deliver Customer Satisfaction!



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Thanks again,

Robert "Glenn" Council
Glotech, Inc.
Engineering and Technical Services

First Team Toyota Gives Back To Community

The Kiwanis Club of Churchland Partners with First Team Toyota to hold Annual Scholarship Awards Program

On Thursday June 2, 2011 at 7:30 AM the Kiwanis Club of Churchland in partnership with First Team Toyota Western Branch held our annual Scholarship Awards program at The Church of St Therese, 4137 Portsmouth Blvd., Chesapeake, VA 23321. Breakfast was served at 7:30 AM and the Awards Program started at 8:00 AM.

Six \$1,000.00 grants to be used for college scholarships were awarded. Each year our Scholarship Awards Committee has a tough time narrowing down the list of applicants from the three high schools that we support, Churchland High School, Stonebridge School, and Western Branch High School. Grade point average is not the only criteria used to select a winner. Athletics, music, citizenship and community service are also used, along with financial need.

The six winners of this year's awards are: From Churchland High School; 1. Cameron J. Booth who will attend Virginia Commonwealth University; 2. Amara Bleckman who will attend Tidewater Community College; From Stonebridge School; 3. Ellen C. Russell who will attend the University of Virginia; From Western Branch High School; 4. Corissa E. Tracy who will attend George Washington University; 5. Armeshia G. McCoy who will attend North Carolina Agricultural & Technical State University; 6. Carter H. Gresham who will attend Virginia Tech.

The Kiwanis Club of Churchland gives special thanks to Gerry Reust, First Team Toyota and the Toyota Corporation for assisting us help these bright young people move on to a higher education. We highly recommend First Team Toyota, their reliable products and their excellent service.

Larry K. Brown
President-Elect
Kiwanis Club of Churchland



Shown in the picture from left to right is Gerry Reust, President/GM of First Team Toyota, Amara Bleckman, Ellen Russell, Corissa Tracy, Carter Gresham, Armeshia McCoy, and John Dobson, President Kiwanis Club of Churchland. Cameron J. Booth was unable to attend the meeting and is absent from the picture.




Cha-Cha-Cha-Changes

Congratulations to **Steve Cooke**, (top left) on his move to Hampton as Service Manager and **Derrick Phillips**' (top middle) promotion to Service Manager at Honda. **Mike Bunch** (top right) has moved to ASM at Hampton.

Also congratulations to **Shawn Petersen**, (bottom left), on his promotion to F&I Manager at Honda and **Craig Petrie**, (bottom right), on his move to Toyota as Service Director!





Tom Shenk, Teacher of the Year Wins New Prius For A Year!

Tom Shenk is the Physical Education teacher at John Tyler Elementary School. He is the Portsmouth Teacher of the Year. First Team Toyota will provide him the use of a vehicle for 1 year. He chose the 2011 Toyota Prius.



Letters from Happy Customers



Toyota

"I have just returned home from a visit to First Team Toyota's Service Department. Mr. John Gaskins has again helped me out in a very positive manner. I cannot thank him enough for his kindness."

-Mr. Burton Laskin

Honda

"Billy, just wanted to take a moment to thank Vance, Derrick and yourself for all your help over the holidays. What could have been an extremely stressful time turned into a very enjoyable day with my son and father. . . Thank you again for all your assistance."

-Earl Tonkin



Congratulations to Horatio Doregos 2010 First Team Auto Mall Salesperson of the Year and SSSE Gold Winner!

Originally from Lagos, Nigeria, Horatio has been with First Team for 19 years. He has been Salesperson of the Year for 14 of those 19 years and SSSE winner since the program's inception. Horatio sold 283.5 units in 2010 . . . top performer in all of our stores!

He and his wife, Reona, have one son, Rashad. Horatio's key to success: " (I have) learned how to be excited about my job and never settle for less than my God-given abilities."



Horatio Doregos 2010 Sales Person of the Year SSSE Gold Winner



Congratulations to 2010 Salesperson of the Year and SSSE Winners for Hampton and Honda!



Mark Marvuglio

**Hampton Motor Company
Salesperson of the Year 2010**



D.A. Young

**First Team Honda
Salesperson of the Year 2010**





First Team Toyota Surprises Amy Glaude with a Baby Shower!

Congratulations to **Amy Glaude** on the upcoming birth of her baby boy. (Will it be Chase . . . Cameron? Stay tuned!) Top right, Amy is brought to the party under false pretenses . . . With pen in hand, she was ready to waiver her 401K participation! Amy has been our Service Cashier since August 16, 2010. She and her husband, Chris, have two other children, Aiden and Lily. Best wishes to the happy family!



*"I want to send out a sincere thank you for the wonderful baby shower . . . for all the gifts, time and energy put forth. I want everyone to know that it really was so thoughtful, very much appreciated and pleasantly unexpected. It meant so much seeing all of you there and what you had put together for me.
From the bottom of my heart, thank you for thinking of us!"*



Baby
Shower