

Effective June 29, 2019

Model				Dealer	2020 Suggested
Code	Model	Engine		Invoice*	Retail
48412F45/48412F4P	Elantra SE	2.0L 4-cylinder		\$18,323	\$18,950
484A2F45/484A2F4P	Elantra SEL	2.0L 4-cylinder		\$19,031	\$19,700
484B2F45/484B2F4P		tior 2.0L 4-cylinder	· ·	\$19,881	\$20,600
484C2FT5	Elantra Eco	1.4L Turbo GDI 4-cylinder	-	\$20,496	\$21,250
484E2F45/484E2F4P	Elantra Limited	2.0L 4-cylinder		\$21,732	\$22,800
484D2FT5	Elantra Sport	1.6L Turbo GDI 4-cylinder		\$22,786	\$23,800
Package Level Detail				, ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Elantra SE		Optio	ns Code		Options Cod
(48412F45/48412F4P)			01		01
2.0L Atkinson Cycle 4-cylinder			S Projector headlights with Daytime Running Lights		S
Smartstream Intelligent Variabl	e Transmisssion		S Power body colored outside mirrors		S
Drive Mode Select (Normal / Sp	oort / Smart)		S Remote keyless entry system w/ alarm		S
Front disc brakes & rear drum b	orakes		S Bluetooth® hands-free phone		S
PTC Heater			S Steering wheel audio controls		S
Dual shell horn			S Cloth seating surfaces		S
Forward Collision-Avoidance As	ssist (camera only t	ype)	S Dual automatic temperature control w/ auto defogging		S
Lane Keeping Assist			S 3.5-inch TFT monochromatic cluster display		S
Driver Attention Warning			S Power windows w/ driver's auto-down		S
Motor Driven Power Steering (N	MDPS)		S Power door locks		S
Cruise Control			S Tilt-and-telescopic steering		S
Advanced dual front airbags w/	Occupant Classific	ation System (OCS)	S Map lights w/ sunglasses holder, dome lamp & trunk lamp		S
Front seat-mounted side-impac		( )	S 6-way adjustable manual driver's seat		S
Roof-mounted side-curtain airk	•		S Manual height adjustment for both driver & passenger		S
Driver's knee airbag			S Adjustable front head restraints		S
Vehicle Stability Management (	VSM)		S Front and rear door map pockets		S
Electronic Stability Control (ESC			S Lower console tray		S
Traction Control System (TCS)	-,		S Center armrest w/ flip-up storage compartment		S
Hill Assist Control (HAC)			S 60/40 split folding rear seatback		S
Anti-lock Braking System (ABS)	Flectronic Brake-fo	orce Distribution (FRD)	S Adjustable center head restraint & fixed outer head restraints		S
Rearview camera w/ dynamic g		orec bistribution (LBB)	S Temporary spare tire		S
Chrome grille	galacillics		S AM/FM audio w/ 5-inch display and 6 speakers		S
15-inch steel wheels w/ cover 19	05/65 R15 tires		S 12V outlet (2) and USB input (1)		S
Driver's blind spot mirror	93/03 KI3 tiles		S SE badge		S
Elantra SEL		-	ns Code		Options Code
(484A2F45/484A2F4P)			01		01
(In addition to or in place of Ela	ntra SE equipment)				
4 wheel disc brakes			S Heated outside mirrors		S
Hood insulator			S Auto headlamp control		S
16-inch alloy wheels w/ 205/55	R16 tires		S 7-inch Display Audio AM/FM/HD™/SiriusXM® w/ 6-speakers		S
Blind Spot Detection w/ Rear C	ross-Traffic Collisio	n Warning	S Android Auto™ & Apple CarPlay™		S

## \*Includes dealer holdback and floor plan assistance

Prices, equipment and specifications subject to change without notice. Freight, state and local taxes, advertising and promotional fees, if any, are additional. Freight charges of \$930 will be added to the dealer invoice and Monroney label on all models. Suggested retail prices include pre-delivery services. Dealers are free to establish their own selling prices, margins, and profit levels.

2020MY\_Elantra\_Dealer\_Price\_Sheet\_29\_Jun\_2019

2020B



Elantra Value Edition	Options Code		Options Code
(484B2F45/484B2F4P)	01		01
(In addition to or in place of Elantra SEL equipment):			
Power sunroof	S	Proximity key w/ push button start and immobilizer	S
Leather-wrapped steering wheel and shift knob	S	Door handle approach lights	S
Rear cup holders (mounted rear of center console)	S	Hands-free trunk release	S
Sunvisor extensions	S	Heated front seats	S
Illuminated vanity mirrors	S	Blue Link® Connected Car System	S
Auto-up driver window	S	Blue Link® Connected Care & Remote Package (3-Year Complimentary Trial)	S

Elantra ECO	Options Code		Options Code
484C2FT5	01		01
(In addition to or in place of Elantra SEL equipment):			
1.4L Turbo GDI 4-cylinder	S	Rear cup holders (mounted rear of center console)	S
7-speed EcoShift® Dual Clutch Transmission w/ Shiftronic®	S	Proximity key w/ push button start and immobilizer	S
Rear drum brakes (replaces 4-wheel disc)	S	Door handle approach lights	S
Idle Stop & Go	S	Hands-free trunk release	S
15-inch alloy wheels (replaces 16-inch alloy)	S	Heated front seats	S
195/65 R15 tires (replaces 205/55 R16 tires)	S	Sunvisor extensions	S
LED Daytime Running Lights	S	Illuminated vanity mirrors	S
Eco badge	S	Auto-up driver window	S
Tire Mobility Kit (replaces temporary spare tire)	S	Front passenger seatback pocket	S
Leather-wrapped steering wheel and shift knob	S	Dual USB charging	S

<sup>\*</sup>Includes dealer holdback and floor plan assistance

Prices, equipment and specifications subject to change without notice. Freight, state and local taxes, advertising and promotional fees, if any, are additional. Freight charges of \$930 will be added to the dealer invoice and Monroney label on all models. Suggested retail prices include pre-delivery services. Dealers are free to establish their own selling prices, margins, and profit levels.

2020MY\_Elantra\_Dealer\_Price\_Sheet\_29\_Jun\_2019 6/28/2019

Effective June 29, 2019

**HYUNDAI** 

Elantra Limited	Options Code				Option	s Codes
(484E2F45/484E2F4P)	01	03			01	03
(In addition to or in place of Elantra SEL equipment):						
Full LED headlights	S	S		Clari-fi™ Music Restoration Technology	S	S
LED Daytime Running Lights	S	S		Proximity key w/ push button start and immobilizer	S	S
17-inch alloy wheels w/ 225/45 R17 tires	S	S		Door handle approach lights	S	S
Side mirror turn signal indicators	S	S		Hands-free trunk release	S	S
High Beam Assist	S	S		Leather seating surfaces	S	S
Gloss black center I/P trim garnish	S	S		Heated front seats	S	S
LED taillights	S	S		Power driver's seat w/ lumbar support	S	S
Chrome belt line molding	S	S		Leather-wrapped steering wheel and shift knob	S	S
Limited badge	S	S		Rear center armrest w/integrated cup holders	S	S
Auto-dimming rearview mirror w/ HomeLink®	S	S		Sliding armrest	S	S
Blue Link® Connected Car System	S	S		Sunvisor extensions	S	S
Blue Link® Connected Care & Remote Package (3-Year Complimentary Trial)	S	S		Illuminated vanity mirrors	S	S
Dual charging USB	S	S		Auto-up driver window	S	S
Wireless charging pad	S	S		Front passenger seatback pocket	S	S
Infinity® premium audio w/ 8 speakers inc. center channel & subwoofer	S	S		Adjustable rear headrests (LH/CTR/RH)	S	S
			Dlr Inv*	MSRP		
Limited Ultimate Package (03)			\$3,133	\$3,350		X
- Navigation system with 8-inch color touchscreen			. ,	•		
- Safe Exit Assist						
- 4.2-inch color TFT instrument cluster display						

- 4.2-inch color TFT instrument cluster display
- Power sunroof
- Forward Collision-Avoidance Assist w/ Pedestrian Detection
- Smart Cruise Control (SCC)
- Integrated Memory System (IMS) for driver's seat and outside mirrors

SUGGESTED RETAIL	\$3,350
DEALER INVOICE*	\$3,133

\*Includes dealer holdback and floor plan assistance

Prices, equipment and specifications subject to change without notice. Freight, state and local taxes, advertising and promotional fees, if any, are additional. Freight charges of \$930 will be added to the dealer invoice and Monroney label on all models. Suggested retail prices include pre-delivery services. Dealers are free to establish their own selling prices, margins, and profit levels.

2020MY\_Elantra\_Dealer\_Price\_Sheet\_29\_Jun\_2019 6/28/2019

Effective June 29, 2019 2020B

**M** HYUNDAI

Options Codes				Option	s Codes
01	02			01	02
S	S		Smart heated front seats	S	S
S	S		Proximity key w/ push button start and immobilizer	S	S
S	S		Door handle approach lights	S	S
S	S		Hands-free smart trunk release	S	S
S	S		Sport instrument gauge cluster	S	S
S	S		Flat bottom leather-wrapped sport steering wheel	S	S
S	S		Black headliner	S	S
S	S		60/40 split fold down rear seatback	S	S
S	S		Rear center armrest w/integrated cup holders	S	S
S	S		Adjustable rear headrests (LH/CTR/RH)	S	S
S	S		Alloy pedals	S	S
S	S		Sunvisor extensions	S	S
S	S		Illuminated vanity mirrors	S	S
S	S		Auto-up driver window	S	S
S	S		Sliding armrest	S	S
S	S		Front passenger seatback pocket	S	S
S	S		Dual charging USB	S	S
S	S				
		Dlr Inv*	<u>MSRP</u>		
		\$1,928	\$2,050		X
	•	·	01         02           S         S           S         S           S         S           S         S           S         S           S         S           S         S           S         S           S         S           S         S           S         S           S         S           S         S           S         S           S         S           S         S           S         S           S         S           S         S           Dlr Inv*	S S S Smart heated front seats S Proximity key w/ push button start and immobilizer Door handle approach lights S S Hands-free smart trunk release S S S Sport instrument gauge cluster Flat bottom leather-wrapped sport steering wheel S S S Black headliner S S S Black headliner S S S Rear center armrest w/integrated cup holders Adjustable rear headrests (LH/CTR/RH) S S Alloy pedals S S Sunvisor extensions Illuminated vanity mirrors S S S Auto-up driver window S S S SIding armrest Front passenger seatback pocket Dual charging USB	O1         O2         O1           S         S         Smart heated front seats         S           S         S         Proximity key w/ push button start and immobilizer         S           S         S         Door handle approach lights         S           S         S         Door handle approach lights         S           S         S         Hands-free smart trunk release         S           S         S         Sport instrument gauge cluster         S           S         S         Flat bottom leather-wrapped sport steering wheel         S           S         S         Black headliner         S           S         S         Black headliner         S           S         S         G0/40 split fold down rear seatback         S           S         S         Rear center armrest w/integrated cup holders         S           S         S         Adjustable rear headrests (LH/CTR/RH)         S           S         S         Sunvisor extensions

- Infinity® premium audio w/ 8 speakers inc. center channel & subwoofer
- Clari-fi™ Music Restoration Technology
- Blue Link® Connected Car System
- Blue Link® Connected Care, Remote, & Guidance Package (3-Year Complimentary Trial)
- Auto-dimming rearview mirror w/ HomeLink®

SUGGESTED RETAIL	\$0	\$2,050
DEALER INVOICE*	\$0	\$1,928

Prices, equipment and specifications subject to change without notice. Freight, state and local taxes, advertising and promotional fees, if any, are additional. Freight charges of \$930 will be added to the dealer invoice and Monroney label on all models. Suggested retail prices include pre-delivery services. Dealers are free to establish their own selling prices, margins, and profit levels.

2020MY\_Elantra\_Dealer\_Price\_Sheet\_29\_Jun\_2019

<sup>\*</sup>Includes dealer holdback and floor plan assistance

Effective June 29, 2019 2020B

		Dealer	Suggested
Port Installed Options	Code	Invoice*	Retail
Cargo block	СВ	\$16	\$20
First aid kit	FK	\$24	\$30
Trunk hook	HT	\$24	\$30
Cargo net	CN	\$41	\$50
Wheel locks	WL	\$44	\$55
Dual USB Charger	DU	\$56	\$70
Rear bumper applique	RP	\$57	\$70
Mudguards	MG	\$92	\$115
Cargo Tray (Reversable)	CT	\$92	\$115
Convenience Package (includes cargo block, cargo hook, and dual USB charger)	C2	\$96	\$120
Carpeted floor mats	CF	\$108	\$135
All-weather floor mats	WF	\$116	\$145
Cargo Package (includes reversible cargo tray, cargo net, and trunk hook)	C1	\$156	\$195
Interior Light Kit (LK)	LK	\$226	\$250
Illuminated Door Sills	ID	\$226	\$250
Winter Weather Package (includes All-weather floor mats and mudguards)	W1	\$208	\$260
EC Mirror (w/o Blue Link)	HL	\$266	\$295
EC Mirror (w/ Blue Link)	HL	\$266	\$295

								IIILEITOI COIOI			
			SE/ SEL/ Value			Eco			Limited		
Bodycolor Availability		Beige	Gray	Black	Beige	Gray	Black	Beige	Gray	Black	Black
		X1	P1	C1	X1	P1	C1	X1	P1	C1	C1
Code	Exterior Color		Cloth			Cloth			Leather		Leather
W8	Quartz White Pearl	W8 X1	-	W8 C1	W8 X1	-	W8 C1	W8 X1	-	W8 C1	-
WAW	Ceramic White	-	-	-	-	-	-	-	-	-	WAW C1
T2X	Stellar Silver	-	T2X P1	T2X C1	-	-	-	-	T2X P1	T2X C1	T2X C1
Y8	Symphony Silver	-	Y8 P1	Y8 C1	-	Y8 P1	Y8 C1	-	Y8 P1	Y8 C1	-
VU	Lakeside Blue	-	VU P1	-	-	VU P1	-	-	VU P1	-	-
\$3	Phantom Black	S3 X1	S3 P1	S3 C1	S3 X1	S3 P1	S3 C1	S3 X1	S3 P1	S3 C1	S3 C1
PR2	Scarlet Red Pearl	PR2 X1	PR2 P1	-	PR2 X1	PR2 P1	-	PR2 X1	PR2 P1	-	PR2 C1
M6T	Fluid Metal	-	M6T P1	M6T C1	-	-	-	-	M6T P1	M6T C1	M6T C1
2C	Machine Gray	-	2C P1	2C C1	-	2C P1	2C C1	-	2C P1	2C C1	-
YP5	Intense Blue	_	_	_	_	_	_	_	_	_	YP5 C1

<sup>\*</sup>Includes dealer holdback and floor plan assistance

Prices, equipment and specifications subject to change without notice. Freight, state and local taxes, advertising and promotional fees, if any, are additional. Freight charges of \$930 will be added to the dealer invoice and Monroney label on all models. Suggested retail prices include pre-delivery services. Dealers are free to establish their own selling prices, margins, and profit levels.

2020MY\_Elantra\_Dealer\_Price\_Sheet\_29\_Jun\_2019