

# Press Release

### J.D. Power Reports:

Switching Traditional Mobile Phone Devices Is Greatly Impacted by Level of Usage Activity, as Ease of Operation Factor Is Key in Satisfaction

Nokia and Samsung Rank Highest in a Tie among Traditional Mobile Phone Manufacturers

**WESTLAKE VILLAGE, Calif.: 24 October 2013** — High usage activity among traditional mobile phone customers, particularly among those who are more likely to text, increases the likelihood to switch devices, according to the J.D. Power 2013 U.S. Wireless Traditional Mobile Phone Satisfaction Study<sup>SM</sup>—Volume 2 released today.

#### **KEY FINDINGS**

- Among customers who text at least 30 times within a two-day period, 49 percent say they "definitely will" or "probably will" switch to a different traditional mobile phone or to a smartphone in the next 12 months. In comparison, only 32 percent of customers who text less than 10 times in a two-day period say the same.
- Overall satisfaction with traditional mobile phone devices is lower among customers who text 30 or more times in a two-day period than among those who text fewer than 10 times (725 vs. 740, respectively, on a 1,000-point scale).
- Ease of operation is a key factor impacting traditional mobile device satisfaction, as pressing/activity keys, navigation and ease of texting/messaging are critical operational activities among customers who frequently use their device.
- The primary reason for purchasing a traditional mobile phone device is cost/price (57%), followed by feature set (15%) and style/design (14%).
- Overall customer satisfaction with traditional mobile phone devices is 735.

"It's very interesting to see the correlation between switching intent and how frequently customers use their traditional mobile phone device," said Kirk Parsons, senior director of telecommunications services at J.D. Power. "It's very critical for OEM brands to provide devices that are easy to use, especially when texting, given the typically small physical size of traditional mobile phones, compared with much larger smartphone devices where touch screens dominate the communication experience."

The 2013 U.S. Wireless Traditional Mobile Phone Satisfaction Study—Volume 2 is based on experiences evaluated by 1,929 traditional device customers who have owned their current phone less than one year. The study was fielded between February and August 2013. The study measures customer satisfaction in four factors: performance (29%); ease of operation (26%); physical design (24%); and features (21%).

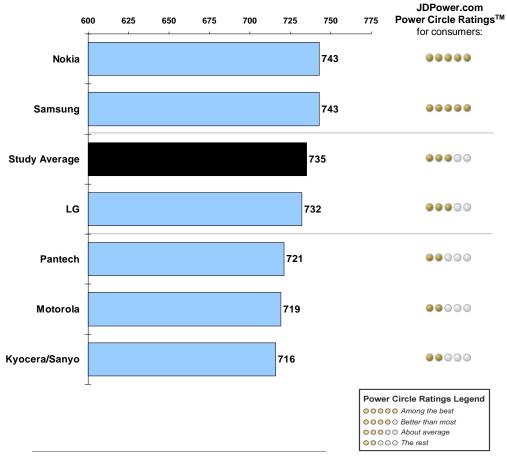
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Note: One chart follows.

## Overall Wireless Traditional Mobile Phone Index Rankings

(Based on a 1,000-point scale)



Source: J.D. Power 2013 U.S. Wireless Traditional Mobile Phone Satisfaction Study  $^{\rm SM}$ —Volume 2

Charts and graphs extracted from this press release must be accompanied by a statement identifying J.D. Power as the publisher and the J.D. Power 2013 U.S. Wireless Traditional Mobile Phone Satisfaction Study™ – Volume 2 as the source. Rankings are based on numerical scores, and not necessarily on statistical significance. JDPower.com Power Circle Ratings™ are derived from consumer ratings in J.D. Power studies. For more information on Power Circle Ratings, visit jdpower.com/faqs. No advertising or other promotional use can be made of the information in this release or J.D. Power survey results without the express prior written consent of J.D. Power.