

FSM UPGRADE PROGRAM

2013 Prepaid Maintenance Plans

Program Guideline/Rates (Effective January 3, 2013)



MY 2013 Upgrade Plans

The purchase or lease of a MY2013 Volvo includes complimentary Factory Scheduled Maintenance for the first three services (10K, 20K, 30K) EXCLUDING Wear Item Coverage. Volvo offers optional FSM Upgrade Plans that owners can purchase, some providing coverage similar to the previously offered Safe + Secure program.

Wear Item Coverage includes wiper blades, brake pads and rotors, allowing worry-free ownership with virtually no maintenance expenses. Wear Item Coverage begins from time of purchase, see examples below.

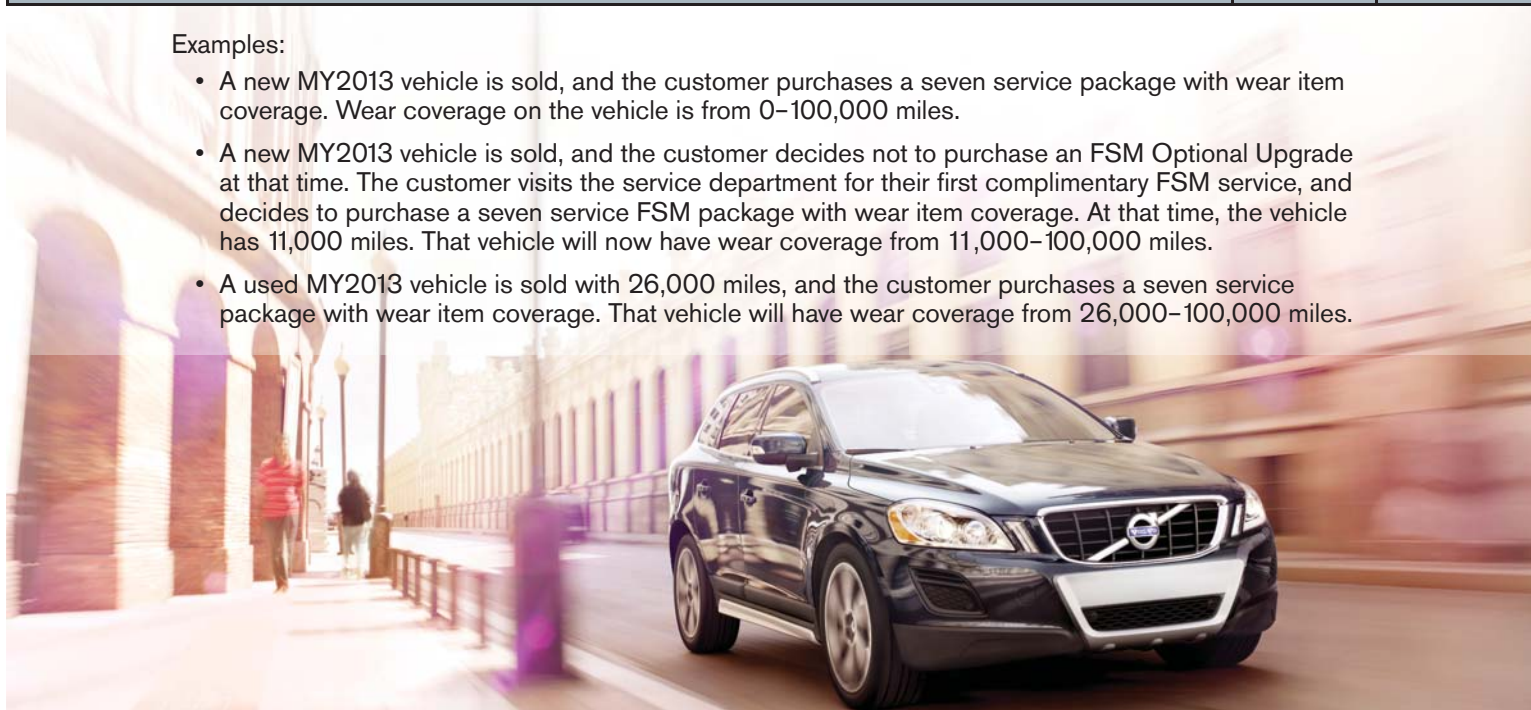
Note: Wear Item Coverage does not include tires.

Plan Description

ADD WEAR COVERAGE up to 30K (Includes all Volvo Genuine Parts needed such as wiper blades, brake pads & rotors) Good for Lease Plans 3 years/36,000 miles or Low Mileage Purchase	\$225	336FSMW
ADD 40K SERVICE + Wear Item Coverage up to 40K Good for Lease Plans 4 years/48,000 miles or Mid Mileage Purchase	\$945	448FSMW
ADD 40K & 50K SERVICES + Wear Item Coverage up to 50K Plus 1 year additional Factory Warranty (5 years/50,000 miles) and 1 year additional ON CALL Roadside Assistance with unlimited mileage	\$1,500	550FSMW
ADD SEVEN SERVICES (Maintenance Only) 40K, 50K, 60K, 70K, 80K, 90K & 100K Services	\$2,260	FSMUC7B
ADD SEVEN SERVICES + Wear Item Coverage up to 100K 40K, 50K, 60K, 70K, 80K, 90K & 100K Services	\$3,650	FSMUC7C

Examples:

- A new MY2013 vehicle is sold, and the customer purchases a seven service package with wear item coverage. Wear coverage on the vehicle is from 0–100,000 miles.
- A new MY2013 vehicle is sold, and the customer decides not to purchase an FSM Optional Upgrade at that time. The customer visits the service department for their first complimentary FSM service, and decides to purchase a seven service FSM package with wear item coverage. At that time, the vehicle has 11,000 miles. That vehicle will now have wear coverage from 11,000–100,000 miles.
- A used MY2013 vehicle is sold with 26,000 miles, and the customer purchases a seven service package with wear item coverage. That vehicle will have wear coverage from 26,000–100,000 miles.



FSM UPGRADE PROGRAM

2012 Prepaid Maintenance Plans

Program Guideline/Rates (Effective January 3, 2013)



MY 2012 Upgrade Plans

The purchase or lease of a MY2012 Volvo includes complimentary Factory Scheduled Maintenance for the first four services (7.5K, 15K, 22.5K, 30K) EXCLUDING Wear Item Coverage. Volvo offers optional FSM Upgrade Plans that owners can purchase, some providing coverage similar to the previously offered Safe + Secure program.

Wear Item Coverage includes wiper blades, brake pads and rotors, allowing worry-free ownership with virtually no maintenance expenses. Wear Item Coverage begins from time of purchase, see example below.

Note: Wear Item Coverage does not include tires.

▼ Plan Description

ADD WEAR COVERAGE up to 30K (Includes all Volvo Genuine Parts needed such as wiper blades, brake pads & rotors) Good for Lease Plans 3 years/36,000 miles or Low Mileage Purchase	\$225	336FSMW
ADD 37.5K & 45K SERVICES + Wear Item Coverage up to 48K	\$945	448FSMW
ADD 37.5K & 45K SERVICES + Wear Item Coverage up to 48K Plus 1 year additional Factory Warranty (5 years/50,000) and 1 year additional ON CALL Roadside Service (unlimited miles)	\$1,400	550FSMW

Examples:

- A used MY2012 vehicle is sold with 29,000 miles. The customer purchases a two service FSM package with wear item coverage. The vehicle will have wear coverage from 29,000–45,000 miles.
- A new MY2012 vehicle is sold which includes the first four complimentary services. The customer purchases the 37.5K & 45K FSM service package. The vehicle will have wear coverage from 0–48,000 miles.



FSM UPGRADE PROGRAM

Used Car Prepaid Maintenance Plans

Program Guideline/Rates (Effective January 3, 2013)



MY 2007-2013 Upgrade Plans

Volvo FSM Upgrade Plans offer a cost effective approach to maintaining a Volvo. These flexible prepaid maintenance plans are available for all Volvo models and many cover up to 100,000 miles. There's a plan for everyone.

Plan Description

MY 2007 – 2012 Add Five Services (Maintenance Only) 30K, 37.5K, 45K, 52.5K & 60K Services	\$1,539	FSMUC5B
MY 2007 – 2012 Add Five Services (Maintenance Only) 67.5K, 75K, 82.5K, 90K & 97.5K Services	\$1,494	FSMUC5
MY 2007 – 2012 Add Nine Services (Maintenance Only) 37.5K, 45K, 52.5K, 60K, 67.5K, 75K, 82.5K, 90K & 97.5K Services	\$2,654	FSMUC9
MY 2011 & 2012 (retailed 1/4/12 through 1/2/13) Add Six Services (Maintenance Only) 60K, 67.5K, 75K, 82.5K, 90K & 97.5K Services	\$1,905	FSMUC6
MY 2012 (retailed after 6/30/11) Add Seven Services (Maintenance Only) 52.5K, 60K, 67.5K, 75K, 82.5K, 90K & 97.5K Services	\$2,059	FSMUC7
MY 2013 (retailed before 1/2/13) Add Five Services (Maintenance Only) 60K, 70K, 80K, 90K & 100K Services	\$1,971	FSMUCSS

