<u>Nov 2017</u>

New/Used Car Sales Consultants Hyundai Dealership, Toms River, NJ

Lester Glenn Auto Group one of the largest private dealership groups in the county is looking for motivated, people friendly, and goal oriented professional's to handle our high volume in our Hyundai Dealership in Dealership Locations.

We are looking to train the right candidates from the ground up on the Lester Glenn way of doing business. If you are motivated, energetic, willing to learn, and adapt to a high paced environment, please apply. Auto sales and Hyundai experience preferred.

Contact us to be part of our growing team today.

The ideal candidate for the sales consultant position will:

- Be highly motivated, confident, self-driven and energetic
- Exemplify stellar customer service
- Possess excellent communication skills (verbal and written, including email) professionally conduct business with internal and external customers
- Have focus and the desire to exceed performance standards
- Follow a proven sales process that produces consistent results
- Proactively self-market and consistently maximize Sales opportunities
- Other sales and customer service experience required.

We offer:

- Two weeks of solid paid sales training and ongoing training
- Pay plan which includes salary plus commission
- Competitive salary
- Incentives and bonuses
- Employee discount
- Lucrative monetary incentive package
- Vacation, sick, personal days
- Supplemental Insurance through Aflac
- Professional work environment
- Medical, vision, dental, and 401k.

Our comprehensive compensation package includes competitive salary, vacation, sick, personal days, health, dental, vision, Supplemental Insurance through Aflac, 401K plan with employer match. The salary for this position depends upon years of experience. Resume without salary expectation will not be considered.

To apply, please visit our website at www.lesterglenn.com.