

THE 2011 DODGE AVENGER



AGGRESSIVE STYLING, SPIRITED PERFORMANCE AND HANDLING



2011 DODGE AVENGER





Segment Landscape:

The Standard Mid-Size Car segment is the 2nd largest car segment in Canada and the 4th largest segment overall.

With its aggressive exterior styling, all new premium interior, significant improvements in ride & handling, and class-leading powertrains, the 2011 Dodge Avenger is well-positioned for a very successful "re-launch" in the Mid-Size Car segment.



PRODUCT OVERVIEW

The 2011 Avenger makes a powerful statement as a sporty, reliable, wellengineered sedan featuring aggressive styling, spirited performance, refined handling, and exceptional value to Canadians. Its innovative technologies and features fit active lifestyles – all at a surprising value!

WHAT DOES THE AVENGER DELIVER?

- ✓ The MOST AFFORDABLE, WELL-EQUIPPED vehicle in the segment!
 - ✓ All New Powertrains with Best-in-Class V6 Power
 - ✓ All New Interior and Refreshed Exterior
 - ✓ All New Suspension
 - ✓ Remarkable NVH Improvements
 - ✓ Refined Ride & Handling Dynamics
 - ✓ Unsurpassed V6 Fuel Economy





KEY MESSAGES

Segment-Leading Value – Canada's most affordable mid-size car!

Best-In-Class V6 Power and Value - All New 3.6L Pentastar[™] VVT V6 Engine delivers Best-in-Class Horsepower of 283 hp (+48 hp vs. the 2010 3.5L V6) and is priced as *the most affordable V6 in the Mid-Size Car segment!*

Unsurpassed V6 Fuel Economy - All New 3.6L Pentastar[™] VVT V6 Engine also delivers incredible fuel efficiency of up to 42 MPG (+4 MPG vs. the 2010 3.5L V6)

New 6-speed Transmission for 4-cylinder - New 6-speed available on the 2.4L marks an 11% performance improvement over the 4-speed along with +2 MPG highway fuel economy

All New Interior - Premium interior craftsmanship features Soft-Touch Fabrics and Textures, Ambient Lighting and more

Refreshed Exterior – Signature Dodge Styling is enhanced by an all new Front Grille with split crosshair design, Projector Fog Lamps and all new LED Taillamps

All New Suspension – Redesigned and tuned for smoother ride and handling

Significant NVH improvements - Ensure quiet, comfortable and refined driving

Content Advantage - Most features of any mid-size car





PRODUCT UPGRADE HIGHLIGHTS

QRD/VALUE/PRICE

- Entire vehicle redone to achieve superior Quality, Reliability & Dependability
- Significant content added to each price class
- Soft-touch and sound deadening materials added all throughout cabin
- \$4,000 of added value for 2011 starting at \$19,995 MSRP!

SAFETY

Standard Safety:

- ✓ Side Air Bags (Curtain and Thorax)
- ✓ Security Alarm
- √ 4-wheel ABS Disc Brakes
- ✓ Tire Pressure Monitoring

Also Available:

✓ Electronic Stability
 Control with Traction
 Control

ERGONOMICS

- Seats have been completely reengineered with new cushion design, added cushion materials and revised spring geometry
- Soft-touch materials on armrests and dash add to comfortable interior
- New larger lit storage bin in addition to LED lit glove box, floor console, cup-holders, door handles, map pockets and foot wells

STYLING / POWER

- Refreshed exterior with new grille, new LED taillamps, and wheels
- New 3.6L 283 hp V6
 Engine that provides
 +48 hp and +4 MPG
 fuel economy than the outgoing 3.5L V6





EXTERIOR ENHANCEMENTS

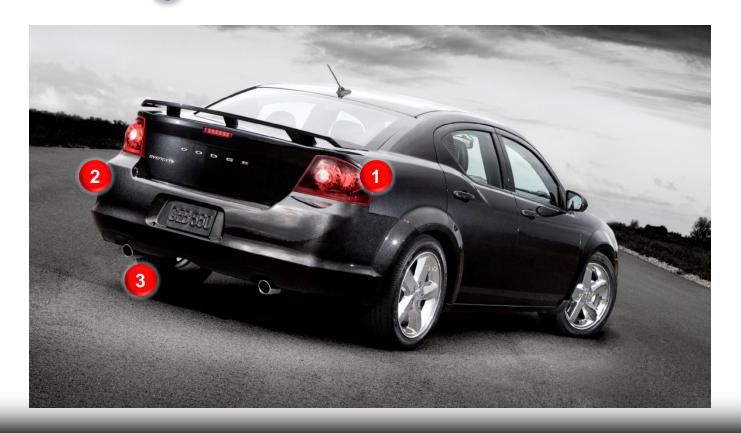
- New Front Grille
- New Look Front Fascia Lower
- New Projector Fog Lamps
- Mew Wheels and Tires





EXTERIOR ENHANCEMENTS

- New LED Tail Lamps
- New Look Rear End and Fascia
- New Dual Chrome Exhaust Tips (with V6)







INTERIOR ENHANCEMENTS

- New Instrument Panel and Cluster Layout
- Super Soft "Protein" Trim on Door Trims and Armrests
- New interior Ambient Lighting including Console and Cupholders
- Accent Stitching on Door Armrests, Center Console and I/P Hood







ENGINEERED FOR SAFETY

- Advanced Multistage Driver/Front-Passenger/Supplemental Side-Curtain Air Bags and Front-Seat Side Air Bags are standard.
- Additional confidence is derived from Avenger's standard ABS brakes and available Electronic Stability Control (ESC). Coupled with more precise steering the 2011 Dodge Avenger is a sure footed, agile, safe vehicle.

ALL NEW SUSPENSION



- Tuned for Ride Comfort
- Excellent Balance with Premium Tires
- Lowered Ride Height
- MacPherson Strut, Front
- Multi-Link Trailing Arm Rear





PERFORMANCE ENHANCEMENTS



- All New 3.6L Pentastar V6 with Variable Valve Timing (VVT) technology
 - Horsepower of 283 hp = Best-in-Class!
 - 0-60 MPH in estimated 6.5 seconds (V6)
 - +48 hp and +4 MPG over previous 3.5L V6
- New 6-speed available on the 2.4L marks an 11% performance improvement over the 4-speed along with +2 MPG highway fuel economy

PERFORMANCE IMPROVEMENTS						
Metric	2010 2011		IMPROVEMENT			
2.4 Cylinder	4-speed	6-speed	New 6-speed			
Horsepower	173	173	No change			
Torque	166	166	No change			
Metric	2010	2011	IMPROVEMENT			
V6 engine	3.5L w/ 6-speed	3.6L w/ 6-speed	Larger displacement			
Horsepower	235	283	• + 48 HP			
Torque	232	260	• +12% Increase			
0-60 mph (seconds)	7.7	6.5	• +16% Increase over 2010 V6			



FUEL ECONOMY IMPROVEMENTS

- <u>Unsurpassed</u> V6 fuel economy at 42 MPG Highway
- Improved V6 fuel efficiency (+4 MPG over previous 3.5L V6)
- New 6-speed available on the 2.4L marks an 11% performance improvement over the 4-speed along with +2 MPG highway fuel economy

2011MY FUEL ECONOMY					
2011 Avenger	City L/100 km (MPG)	Highway L/100 km (MPG)			
2.4L 4 cyl. w/ 4-speed	9.9 (29)	6.7 (42)			
2.4L 4 cyl. w/ 6-speed	10.5 (27)	6.4 (44)			
3.6L V6 w/ 6-speed	11.0 (26)	6.8 (42)			



CANADA VALUE PACKAGE (SE)





 Canada Value Package (SE) – Very well equipped and priced at the lowest MSRP in the segment! 6-speed Automatic Transmission available for \$695 MSRP. Add 17-inch Aluminum Wheels together with the 6-speed automatic for only another \$300!



SXT / SXT PLUS





- SXT Attractive and visual upgrades including 18-inch Aluminum Wheels, Rear Spoiler, Power Driver's Seat, Leather Steering Wheel with Audio Controls, Fog Lamps and more. First availability of 3.6L VVT V6.
- **SXT Plus*** Similar to R/T in 2010 MY. Adds (over SXT) 3.6L VVT V6, 6-speed Automatic Transmission, Heated Leather Seats and more.



^{*}Late availability



2011 LINEUP - \$MSRP





CVP (SE) - \$19,995

Select Standard Equipment:

2.4L I4 with 173 hp

4-speed Automatic

All new Interior w/ Soft-Touch Surfaces

All new Suspension

All new Ambient LED Lighting

New 17-inch Wheels & Covers

Premium Cloth Seats

Tilt/Telescoping Steering

Remote Keyless Entry & Security Alarm

Side Air Bags (Curtain & Thorax)

AM/FM/CD with 4 Speakers

4-wheel Disc ABS

Power Windows/Locks/Mirrors (heated)

Leather Wrapped Shift Knob

A/C

6 ATX Optional

\$1,000 added content along with \$3,000 YoY price reduction equals \$4,000 added value for 2011!

- Order 24Y (price leader)
- Order 29Y (6 ATX) + WFJ (17-inch Wheels) for a \$395 discount!





SXT - \$23,995

Std. Equip. over CVP:

18-inch Aluminum Wheels 8-Way Power Driver's Seat Fog Lamps

Rear Spoiler

Electronic Stability Control

EVIC/Trip Computer

6 Speakers

Automatic Temperature Control

Leather Steering Wheel with Audio

Controls

SIRIUS Satellite Radio

TPM Display

V6 with 6 ATX Optional

\$1,650 added content along with \$800 YoY price reduction equals \$2,450 added value for 2011!

- Order 27U (3.6L VVT V6 with 6 ATX)
- Order "Sun & Sound" Group Power Sunroof (GWG) + Touch Screen Media Centre (RBZ or RHB) for a \$455 discount!





SXT Plus - \$27,495

Std. Equip. over SXT:

3.6L Pentastar VVT V6 with 283 hp 6-speed Automatic Dual Exhaust with Bright Tips

Leather Seats with heat

Autostick

U-Connect with Bluetooth

Express Up/Down Front Windows

Remote Start

Universal Garage Door Opener Automatic Headlamps

> Similar to 2010 R/T with \$1,300 of added content value for 2011!

Order "Sun & Sound" Group – Power Sunroof (GWG) + Touch Screen Media Centre (RBZ or RHB) for a \$455 discount!





UNBEATABLE VALUE

\$25,990 **Accord LX** \$25,310 **Camry LE Most Affordable Mid-**\$24.379 \$24,420 Sonata GL Malibu LS Size Car in Canada! \$21,279 Fusion S 2.5L \$19,995 **Entry Level** Avenger SE **Ford Fusion Hyundai Sonata** Chevrolet Malibu **Avenger SE Toyota Camry** Honda Accord \$19,995 \$25,990 MSRP w/ Automatic \$21,279 \$24,379 \$24,420 \$25,310 (\$4,425) (\$5,315) (\$5,995) (\$1,284)(\$4,384)Air / Power Equipment STD STD STD STD **STD** STD Automatic **STD** \$1,200 \$1,600 **STD STD** \$1,200 N/A N/A N/A 17" Wheels STD **STD** N/A **LED Exterior Lights** N/A **STD** N/A N/A N/A N/A **Power Heated Mirrors** STD N/A STD N/A STD STD **Active Head Restraints STD** N/A STD N/A N/A **STD** Steering Wheel Audio Control **STD** N/A **STD** \$325 **STD STD Engine Block Heater STD** \$80 \$240 N/A \$130 \$100



UNBEATABLE PERFORMANCE

Most Affordable <u>and</u> Powerful V6 in Segment!



MSRP - \$29,020 Camry LE V6

N/A

N/A



MSRP - \$30,830 Malibu LT Platinum

N/A

N/A



MSRP - \$31,190 Accord EX V6

STD

STD

Entry Level V6



Automatic Temperature Control

Active Head Restraints

MSRP - \$25,895 Avenger SXT V6

STD

STD

MSRP - \$26,799 Fusion SE 3.0 V6

	2011 Avenger SXT	2011 Ford Fusion	2011 Toyota Camry	2011 Chevrolet Malibu	2010 Honda Accord
Entry Level V6	\$25,895	\$26,799	\$29,020	\$30,830	\$31,190
		(\$904)	(\$3,125)	(\$4,935)	(\$5,295)
Engine	3.6L V6	3.0L V6	3.5L V6	3.6L V6	3.5L V6
Max Power	283 hp	240 hp	268 hp	252 hp	271 hp
Max Fuel Economy	42 MPG	36 MPG	40 MPG	36 MPG	42 MPG
Heated Front Seats	STD	N/A	\$1,775	STD	N/A
17" Aluminum Wheels	STD	STD	N/A	STD	STD
Remote Start	STD	\$300	N/A	STD	\$703

N/A

N/A



UNBEATABLE LUXURY

Most Affordable Leather (V6) in Segment!





MSRP - \$36,390 Accord EX-L V6

MSRP - \$35,115 Malubu LTZ V6

Entry Level V6/Leather



MSRP - \$27,495 Avenger SXT Plus

MSRP - \$30,424 Fusion SEL 3.0 V6



MSRP - \$30,795 Camry LE V6

	2011 Avenger SXT Plus*	2011 Ford Fusion	2011 Toyota Camry	2011 Chevrolet Malibu	2010 Honda Accord
Entry Level V6 w/ Leather Model	\$27,495	\$30,424	\$30,795	\$35,115	\$36,390
* SXT Plus - Late Availability		(\$2,929)	(\$3,300)	(\$7,620)	(\$8,895)
Key Standard Features					
Engine	3.6L V6	3.0L V6	3.5L V6	3.6L V6	3.5L V6
Max Power	283 hp	240 hp	268 hp	252 hp	271 hp
Max Fuel Economy	42 MPG	36 MPG	40 MPG	36 MPG	42 MPG
Active Head Restraints	STD	N/A	N/A	N/A	STD
18" Aluminum Wheels	STD	\$775	N/A	STD	N/A
Remote Start	STD	\$300	N/A	STD	\$703
Satellite Radio	STD	STD	STD	STD	STD
Uconnect w/ Bluetooth	STD	STD	STD	STD	N/A



DETAILED PRODUCT PLAN - YoY, Walks, Mix, Pricing

2010 Avenger

R/T

7%

3.5L 235 HP V6 6 ATX (38 MPG)

18-inch Aluminum wheels \$27,295

Leather/heated bucket seats

Dual exhaust with bright tips

Autostick

Sport suspension

Power heated mirrors

2011 Avenger

SXT Plus*

20%

\$27,495

Leather/heated bucket seats

3.6L 283 HP V6 6 ATX (42 MPG)

Dual exhaust with bright tips

Autostick

Touring Suspension

(Late Availability) Auto headlamps

Universal garage door opener

Remote start

Similar to 2010 R/T with \$1,300 of added content value for 2011!

\$1,650 added content along

with \$800 YoY price

reduction equals \$2,450

added value for 2011!

\$1,000 added content along

with \$3,000 YoY price

reduction equals \$4,000

added value for 2011!

SXT \$24.795 39%

2.4L 173 HP 4 ATX (43 MPG)

17-inch Aluminum wheels

Air Conditioning

Fog lamps

8-way power driver's seat

Leather wrapped steering wheel w/audio controls

AM/FM 6-disc radio

SXT \$23.995

55%

2.4L 173hp 4 ATX (43 MPG) or OPT 3.6L 283hp V6 6 ATX (42 MPG)

18-inch Aluminum wheels

Automatic Temp Control

Power heated mirrors

Heated front seats

Satellite radio

ESC w/traction control

Spoiler

Fog lamps

8-way power driver's seat

Leather wrapped steering wheel w/audio controls

\$22.995

54%

2.4L 173 HP 4 ATX (43 MPG) 16-inch Wheels & Covers

Stain repel seats

Sport steering wheel

Urethane shift knob

Body colour grille

120 amp alternator

AM/FM/CD/MP3 radio

ABS

Power mirrors/doors/windows

Speed Control

Security Alarm

Fold flat passenger seat

I/P with Chill Zone

SE/CVP

\$19.995 25%

2.4L 173 HP 4 ATX (43 MPG) or optional 6 ATX (42 MPG)

17-inch Wheels & Covers

Premium cloth seats

Steering Wheel w/Audio Controls

Leather wrapped shift knob

Bright-black grille

140 amp alternator

AM/FM/CD/MP3 radio

ABS

Power mirrors/doors/windows

Speed Control

Security Alarm

Fold flat passenger seat (optional)

Delete: Fold Flat Front Passenger Seat & Chill Zone IP

