



Your Total Trade-in Checklist

Before Visiting a Dealership	✓ Complete	Comments
1. Get an estimate on the price of your used vehicle. Visit Edmunds.com or AutoTrader.com to get an instant appraisal based on the year, make, and model of your car. Print out the appraisal and bring it to the dealership to use as a negotiation tool.		
2. Clean and repair the exterior. It's important to have your vehicle look as nice as possible when you bring your car in for an official appraisal from the dealer. Ensure the exterior of your car is clean and consider repairing any minor flaws, such as dents and scratches.		
3. Clean and repair the interior. Part of the appraisal process is inspecting the interior of the car and its overall condition. Look around at the upholstery, and make sure there are no rips, tears, or stains that may negatively affect the appraisal price.		
4. Consider any general maintenance the car may need. Are you in need of new tires or brakes or an oil change? Handling these before the appraisal will help you save time and help you get the best offer.		
Finding and Contacting a Dealership	✓	Comments
1. Do your research. If you get an estimate from AutoTrader.com or Edmunds.com, many times they'll provide you with a list of dealerships in your area. Be sure to take a look at their Google reviews to get an idea of what kind of experiences other customers have had with that dealership.		
2. If you're trading in your car for a new vehicle, check out the dealer's website to see what kind of inventory they have available for lease or purchase.		
3. When you find the dealership you're most comfortable with, schedule an appraisal appointment of your current vehicle, as well as a test drive appointment for any new vehicles you may be interested in.		
What to Bring to the Dealership	✓	Comments
1. Driver's License		
2. Car Title		
3. Social Security Number		
4. Proof of Automotive Insurance		
5. Accident Reports		
6. Car Repair Records and Recent Maintenance Records		
7. Bank Information – This is especially important if you currently have a loan on your vehicle.		
8. The Original Lien Release if you had a loan and it's been paid off		



**1341 Route 23 South
Butler, NJ 07405
973-838-6808**

**\$250 OFF
Your Next Vehicle
Purchase**

Must present printed coupon at time of purchase. Cannot be combined with any other offers. Valid only at Precision CDJR, 1341 Route 23 South, Butler, NJ 07405. Expires 12/31/16.

