



# AWD SEASON

## TOYOTA

### 11 AWD OR 4WD MODELS TO CHOOSE FROM!

FOR ALL TOYOTA OFFERS

[buyatoyota.com](http://buyatoyota.com)



### Expanded Toyota Military Rebate Program For MILITARY PERSONNEL & THEIR FAMILIES

## \$500 OVER & ABOVE ALL CURRENT TOYOTA OFFERS!<sup>12</sup>

- ★ NOW INCLUDES ALL RETIRED MILITARY ★ (Regardless of Time Since Retirement)
- ★ ACTIVE-DUTY & INACTIVE RESERVE ★ MILITARY PERSONNEL
- ★ HONORABLY DISCHARGED VETERANS ★ Within 2 Years of Service See dealer for details.

### RAV4



any remaining new 2019 RAV4 (Excludes Hybrid)

## \$1250 CUSTOMER CASH<sup>1</sup>

-or-

any new 2020 RAV4 (Excludes Hybrid)

## \$1000 APR CASH<sup>2</sup>

When financed through TFS 

-or- Lease a new **2020 RAV4 LE**  
8-Speed AT ECT-i 4-Door FWD SUV Gas Model #4430  
\$229/mo. 3-Year 10,000-Mile/Year Lease

## \$229 Per Mo.

36 Mos. \$2999 Due at Signing

### TACOMA



**BUILT IN THE USA<sup>4</sup>**

any new 2020 TACOMA (Excludes TRD Pro & model 7593)


## \$1000 CUSTOMER CASH<sup>1</sup>

-or- Lease a new **2020 TACOMA SR 4X4 DBL CAB**  
6-Speed AT ECT-i 4-Door Pickup Truck Model #7594  
\$219/mo. 3-Year 10,000-Mile/Year Lease

## \$219 Per Mo.

36 Mos. \$2999 Due at Signing

### HIGHLANDER



**BUILT IN THE USA<sup>4</sup>**

any remaining new 2019 HIGHLANDER (Excludes Hybrid)

## \$2500 CUSTOMER CASH<sup>1</sup>

\$1500 CUSTOMER CASH on 2019 HIGHLANDER HYBRID

-or-

## 0.9% for 60 Mos.<sup>6</sup>

APR Financing

1.9% APR Financing on 2019 HIGHLANDER HYBRID<sup>7</sup>

-or- Lease a remaining new **2019 HIGHLANDER LE**  
6-Speed AT ECT-i 4-Door L4 FWD SUV Gas Model #6942  
\$279/mo. 3-Year 10,000-Mile/Year Lease

## \$279 Per Mo.

36 Mos. \$2999 Due at Signing

Ask about the

## \$500 COLLEGE GRAD REBATE PROGRAM<sup>13,11</sup>

THAT'S OVER & ABOVE ALL OTHER INCENTIVES!



### ToyotaCare

Every New Toyota Comes With ToyotaCare.<sup>14</sup>

Toyota's No Cost Maintenance Plan.

### TUNDRA



**BUILT IN THE USA<sup>4</sup>**

any new 2020 TUNDRA (Excludes TRD Pro)

## \$2000 CUSTOMER CASH<sup>1</sup>

-or-

## 1.9% for 60 Mos.<sup>7</sup>

APR Financing

### COROLLA



**BUILT IN THE USA<sup>4</sup>**

any new 2020 COROLLA (Excludes Hybrid)

## \$1250 CUSTOMER CASH<sup>1</sup>

\$750 CUSTOMER CASH on 2020 COROLLA HYBRID & HATCHBACK

-or-

## 1.9% for 60 Mos.<sup>7</sup>

APR Financing

2.9% APR Financing on 2020 COROLLA HYBRID<sup>9</sup>

### CAMRY



**BUILT IN THE USA<sup>4</sup>**

any new 2020 CAMRY (Includes Hybrid & TRD)

## \$1250 CUSTOMER CASH<sup>1</sup>

-or-

## 2.9% for 60 Mos.<sup>9</sup>

APR Financing

### 4RUNNER



any remaining new 2019 4RUNNER (Excludes TRD Pro)

## \$1250 CUSTOMER CASH<sup>1</sup>

any new 2020 4RUNNER (Excludes TRD Pro)

## \$500 CUSTOMER CASH<sup>1</sup>

-or- Lease a new **2020 COROLLA LE**  
CVT-i 4-Door Sedan Gas Model #1852  
\$169/mo. 3-Year 10,000-Mile/Year Lease

## \$169 Per Mo.

39 Mos. \$2999 Due at Signing

-or- Lease a new **2020 CAMRY LE**  
8-Speed AT ECT-i 4-Door Sedan Gas Model #2532  
\$239/mo. 3-Year 10,000-Mile/Year Lease

## \$239 Per Mo.

39 Mos. \$2999 Due at Signing

<b>BIG CUSTOMER CASH</b>	<b>\$4000</b> CUSTOMER CASH '19 SEQUOIA	<b>\$2500</b> CUSTOMER CASH '19 PRIUS LIFTBACK	<b>\$2250</b> CUSTOMER CASH '19 C-HR	<b>\$1750</b> CUSTOMER CASH '20 SIENNA '19 CAMRY GAS	<b>\$1500</b> CUSTOMER CASH '20 AVALON Includes Hybrid & TRD	<b>\$1000</b> CUSTOMER CASH '20 YARIS HATCHBACK
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1. Customer Cash direct from Toyota Motor Sales, U.S.A., Inc. 2. 2020 RAV4 Gas Models only. Customers financing through Toyota Financial Services using standard rates qualify for the \$1,000 TFS Standard Rate Retail Cash, subject to approved credit. 3. New 2020 RAV4 LE FWD Model #430. Lease based on net cap cost of \$23,912. Lease end purchase option \$17,705. 4. Toyota vehicles and components are built using U.S. and globally sourced parts. 5. New 2020 Tacoma SR 4x4 Double Cab Model #7594. Lease based on net cap cost of \$29,775. Lease end purchase option \$25,589. 6. New 2019 Highlander (excludes hybrid). 0.9% APR financing for 36 months with \$28.16 per \$1,000 borrowed OR 0.9% APR financing for 48 months with \$21.22 per \$1,000 borrowed OR 0.9% APR for 60 months with \$17.05 per \$1,000 borrowed OR 1.9% APR financing for 72 months with \$14.71 per \$1,000 borrowed. 7. New 2019 Highlander Hybrid, new 2020 Tundra & new 2020 Corolla 1.9% APR financing for 36 months with \$28.60 per \$1,000 borrowed OR 1.9% APR for 48 months with \$21.65 per \$1,000 borrowed OR 1.9% APR for 60 months with \$17.48 per \$1,000 borrowed OR 2.9% APR for 72 months with \$15.15 for Tundra & 3.9% APR for 72 months with \$15.60 for Highlander Hybrid and Corolla per \$1,000 borrowed. 8. New 2019 Highlander LE L4 FWD Model #6942. Lease based on net cap cost of \$28,683. Lease end purchase option \$19,260. 9. New 2020 Corolla Hybrid & new 2020 Camry (includes Hybrid & TRD Pro) 2.9% APR financing for 36 months with \$29.04 per \$1,000 borrowed OR 2.9% APR for 48 months with \$22.09 per \$1,000 borrowed OR 2.9% APR for 60 months with \$17.92 per \$1,000 borrowed OR 3.9% APR for 72 months with \$15.61 per \$1,000 borrowed. 10. New 2020 Corolla LE Model #1852. Lease based on net cap cost of \$17,641. 3000 Toyota Financial Services Lease Subvention Cash included in lease deal. Lease end purchase option \$12,327. 11. New 2020 Camry LE Model #2532. Lease based on net cap cost of \$22,277. Lease end purchase option \$13,809. 12. Qualified military personnel and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales U.S.A., Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock. The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 13. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 14. ToyotaCare covers normal factory scheduled service for 2 years or 25,000 miles, whichever comes first. 24-hour roadside assistance is also included for 2 years and unlimited miles. See Toyota dealers for details and exclusions. Valid only in the continental U.S. and Alaska. \* NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier 1 PLUS customers ONLY. Excludes state and local taxes, tags, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 30,000 at the rate of \$0.15 per mile (low mileage lease). \$350 Disposition Fee is due at lease termination. \*\* Subject to approved credit through Toyota Financial Services Tier 1+ & 1 only. Not all customers will qualify for lowest rate - see dealer for terms and conditions. For 1, 2, 3, 5, 6, 7, 8, 9, 10, 11, 12 & 13: Must take retail delivery from new 2019 & 2020 dealer stock between 01/07/20 and 02/03/20. Customer Cash & Lease offers may not be combined. See participating dealer for complete details. Individual dealer prices and document fees may vary. Offers may vary by region. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 02/03/20.



## Let's Go Places

Visit Your Local Michigan Toyota Dealer Today!

# SIGNATURE TOYOTA

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