

South Easton Motor Sales

Frequently Asked Questions

8/31/2023

How does the First Time Buyer's Program Work?	<ul style="list-style-type: none"> → No history of negative credit → 2 most recent pay stubs are needed → \$350 minimum gross weekly pay → 20% down payment, cash or trade, of total selling price which includes sales tax and all regular fees
Do you supply vehicle history reports?	→ Yes, the Autocheck Vehicle History Report is part of every listing. Just click on the AutoCheck button.
Do you have a full service department at the dealership?	→ Yes, we have 5 full-time technicians with over 65 years experience
Do you register the vehicle and include a safety inspection sticker?	→ Yes, we do register the vehicles for our customers and we also sticker the vehicle. If a customer is trading in a vehicle using the same plates then the customer goes directly to the Inspection Station.
How long does it take to take delivery of my new vehicle?	→ The average turnaround time to take delivery of your new vehicle usually takes 4 business days.
What is your Documentation Fee?	→ Our standard Documentation Fee is \$499, one of the lowest in the industry.
Do you offer extended warranties?	→ Yes, we do offer very affordable extended service contracts for up to 5 years or additional 100,000 miles.
Do you offer loaner cars?	→ Yes, we do offer free loaner cars as they are available.
Can I take a vehicle I am interested in buying to my own mechanic for his inspection?	→ Yes, we do allow customers to take the vehicle to a local mechanic within a 15 mile radius (there are exceptions) from our location. Sullivan Tire, 2 miles north of us, does used vehicle inspections at a very fair price.
Do you have \$0 down financing?	→ Yes, we do offer \$0 down financing for qualified buyers.

Do you do out of state financing?	→ Yes, we do to all 50 states.
If I pay cash for a vehicle with a Massachusetts registration, how long does it take to receive the title?	→ The Massachusetts RMV will mail the registration to you in 6 to 8 weeks.