



Subject: Nova Scotia EV Rebate Program

N_o: 20-04-2021

Group: General Information

March 23, 2021

Model(s): KONA electric, IONIQ electric, IONIQ plug-in hybrid

Bulletin Summary:

As of April 1st, 2021, the Province of Nova Scotia will be offering an EV rebate applied at point-of-purchase. If a purchase is made between February 24 and March 31, 2021, the customer can submit a form to apply for the rebate. Eligible vehicles will be the same as those registered under the Federal iZEV program.

As of April 1st, 2021, provincial incentives are applicable for consumers who purchase or lease an eligible zero-emission vehicle (ZEV) under the Electrify Nova Scotia Provincial Rebate Program. Current eligible Hyundai vehicles include KONA electric, IONIQ electric and IONIQ plug-in hybrid. Additionally, Nova Scotia will be the first province to implement incentives eligibility for used EVs.

Please find below more details about the program:

- There are four levels of incentive:
 - BEVs are eligible for an incentive of \$3,000 (KONA electric and IONIQ electric)
 - PHEVs are eligible for an incentive of \$2,000 (IONIQ plug-in hybrid)
 - Used BEVs are eligible for an incentive of \$2,000 (retail price between \$10,000 to \$55,000)
 - Used PHEVs are eligible for an incentive of \$1,000 (retail price between \$10,000 to \$55,000)
- This program can be applied with the Federal iZEV program.
- Starting April 1st, 2021, dealers can apply the rebate automatically at the point-of-sale.
- If a customer made a purchase between February 24 and March 31, 2021, they must submit a form to apply for retroactive payment.
- The incentive can be applied to eligible leased vehicles, but will be prorated based on the length of the lease.
- There is a limit on how many vehicles can be purchased or leased under the Program.
 - Individuals can get one new vehicle rebate and one used vehicle rebate under this Program in a calendar year.
 - Businesses, municipal governments, First Nations, and non-profit organizations operating fleets can get up to 10 new vehicle incentives, and 10 used vehicle incentives under this Program in a calendar year.

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Used Vehicles Criteria

Eligibility for used EVs can apply for any year, make, or model as long as below criteria is met:

1. Must be sold by a licensed dealer in Nova Scotia.
2. Must not have the Electrify Nova Scotia used vehicle rebate applied previously (one used vehicle rebate applied per vehicle).
 - a. Used vehicles that had the new vehicle rebate applied can receive the rebate for used vehicle as well.
 - i. Only one new vehicle rebate and one used vehicle rebate can be applied for the entire life of the vehicle.
 - b. The Program Administrator will track the VIN for all vehicles and determine whether a vehicle has previously applied the used vehicle rebate. Electrify Nova Scotia is still exploring ways to share the list of VINs in real-time, so dealerships can track and vet newly acquired used vehicles.
 - c. Used vehicles that received new vehicle rebates from other provinces or countries still qualify for the used vehicle rebate under this program.
3. Must have a selling price between \$10,000 and \$55,000, regardless of original MSRP.
 - a. If a vehicle was ineligible for new vehicle rebate due to MSRP being out of range, they can still qualify for the used vehicle rebate.
4. Must be inspected to evaluate the residual capacity of the battery with respect to initial capacity.
 - a. Information must be disclosed in the Bill of Sale to the consumer prior to finalizing the sale. Otherwise, dealerships will need to provide a signed *Acknowledgement of Battery Capacity Disclosure Form* when submitting claim.
 - b. There is no threshold set for acceptable capacity; it is up to the consumer to decide whether to complete the sale or not.
5. Must meet all federal and provincial motor vehicle safety standards.
6. Must be intended for use on public streets, roads, and highways.
7. Must have at least four functioning wheels and is highway capable (e.g. not a low-speed vehicle).



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Leased Vehicles

The rebate will only be applied to eligible new vehicles leased for a minimum of one year, but will be prorated based on the length of the lease. It is important to note that the Government of Nova Scotia has mandated that the new vehicles must be leased for at least one year, or they will have to repay a prorated portion of the rebate. Please see below for prorated rebate eligibility based on the length of lease:

Length of Lease	BEVs	PHEVs
48 months	\$3,000	\$2,000
36 months	\$2,250	\$1,500
24 months	\$1,500	\$1,000
12 months	\$750	\$500

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