

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Bonus Customer Cash	Ford Credit Retail Bonus Cash	F-150 Special Bonus	Retail Bonus Customer	Stand Alone Low Apr	SMC Disc	Total Off
2014	Transit Connect Wag	FB500	\$31,175	2500		500			0/0/0/0	3000	6000
2015	Fiesta	FC181	\$17,995	1000					0/0/0/0	1000	2000
2015	Focus	FC650	\$20,860	1000	250	750			0/0/0/0	2000	4000
2015	Mustang	0803	\$34,375	500					1.9/2.9/3.9/5.9	3000	3500
2015	Taurus	2343	\$28,315	3000		2000			0/0/0/0	2500	7500
2015	C-Max Hybrid	FC529	\$25,975	1500		1000			0/0/0/0	1500	4000
2015	C-Max Energi	FC601	\$34,275			3000			0/0/0/0	2300	5300
2015	Edge	1705	\$31,070	1000					.9/1.9/2.9/4.9	2100	3100
2015	Escape	8633	\$27,690	1500	250	750			0/0/0/0	1500	4000
2015	Explorer	FD8	\$44,870	1500				500 (2 Cert)	0/0/0/0	3000	5000
2015	Expedition	FC912	\$66,675	1500		500			0/0/0/0	4000	6000
2015	F-150 Reg Cab	FC496	\$36,644		1500	750		1000	.9/1.9/2.9/4.9	2750	6000
2015	F-150 XL SC	FC903	\$42,714	500	1500	750		1000	1.9/2.9/3.9/5.9	3250	7000
2015	F-150 XL SC 2.7	FD135	\$42,139	500	1500	750	1000	300 (Eco)	.9/1.9/2.9/4.9	3250	7300
2015	F-150 XLT 2.7	FC853	\$44,049	500	1500	750	1000	1000+300	.9/1.9/2.9/4.9	3450	8500
2015	F-150 XLT	FD89	\$43,944	500	1500	750	1000	1000	.9/1.9/2.9/4.9	3750	8500
2015	F-150 Lariat	9121	\$54,379	500		750	1000		.9/1.9/2.9/4.9	4000	6250
2015	F-150 Lariat 2.7	FD143	\$50,484	500		750		1000+300	.9/1.9/2.9/4.9	4000	6550
2015	F-150 KR/PLAT	FD40	\$62,819					1000	.9/1.9/2.9/4.9	5000	6000
2015	F-250	FC794	\$42,974	2500		1500			.9/1.9/2.9/4.9	3000	7000
2015	Transit Connect	FC625	\$30,825	1500					.9/1.9/2.9/4.9	2500	4000
2016	Fusion	1343	\$23,370	500	750			250 (1 Cert)	0/0/0/1.9	2000	3500
2016	Fusion Hybrid	0208	\$26,840	500				500 (2 Cert)	0/9/1.9/3.9	2000	3000
2016	Fusion Energi	0205	\$36,870	750				250 (1 Cert)	0/9/1.9/3.9	2000	3000
2016	Escape	FD33	\$24,240	500		500			0/9/1.9/3.9	1500	2500
2016	Explorer	5023	\$34,225	500				500 (2 Cert)	1.9/2.9/3.9/5.9	2500	3500
2016	Expedition	2956	\$65,205	500					1.9/2.9/3.9/5.9	3000	3500
2016	F250 Reg	FD2	\$39,029	1000					1.9/2.9/3.9/5.9	2500	3500
2016	F250 SC/CC	FC959	\$43,449	1000					1.9/2.9/3.9/5.9	3000	4000

<b>Sale Price</b>
<b>\$25,175</b>
\$15,995
\$16,860
<b>\$30,875</b>
\$20,815
\$21,975
\$28,975
<b>\$27,970</b>
<b>\$23,690</b>
<b>\$39,870</b>
\$60,675
<b>\$30,644</b>
\$35,714
\$34,839
<b>\$35,549</b>
<b>\$35,444</b>
<b>\$48,129</b>
<b>\$43,934</b>
<b>\$56,819</b>
\$35,974
<b>\$26,825</b>
<b>\$19,870</b>
<b>\$23,840</b>
<b>\$33,870</b>
\$21,740
<b>\$30,725</b>
<b>\$61,705</b>
\$35,529
\$39,449