

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Retail Open Bonus	Ford Credit Retail Bonus Cash	F-150 Bonus	BONUS SPEC Customer Cash	Stand Alone Low Apr	SMC Disc	Total Off	Sale Price
2015	Fiesta	FC181	\$17,995	750		250			.9/1.9/2.9/4.9	599.02	1,599.92	\$16,395.08
2015	Focus	FD328	\$21,210	750	750	1000			.9/1.9/2.9/4.9	1,161.65	2,911.65	\$17,548.35
2015	Taurus	2015	\$28,315	4000		750			.9/1.9/2.9/4.9	1,860.11	6,610.11	\$21,704.89
2015	C-Max Energi	FC601	\$34,275			3000			.9/1.9/2.9/4.9	1,988.48	4,988.48	\$29,286.52
2015	Edge	FD329	\$34,275	250	500	250			.9/1.9/2.9/4.9	1,888.09	2,388.09	\$31,386.91
2015	Escape	FD165	\$26,140	1500	500	500			.9/1.9/2.9/4.9	1,442.44	3,442.44	\$22,197.56
2015	Expedition	FC912	\$66,675	1250		250			.9/1.9/2.9/4.9	3,869.01	5,369.01	\$61,305.99
2015	Flex	FD493	\$40,415	500		500			.9/1.9/2.9/4.9	2,572.84	3,572.84	\$36,842.16
2015	F-150 XL	FD489	\$35,404	500	1000	750	1500		.9/1.9/2.9/4.9	2,702.72	6,452.72	\$28,951.28
2015	F-150 XL 2.7	FD573	\$39,819	500	1000	750	1500	300 ECO	.9/1.9/2.9/4.9	30,561.10	7,111.10	\$32,707.90
2015	F-150 XLT 2.7	9671	\$43,505	500	1000	750	1500	1000+300	.9/1.9/2.9/4.9	3,483.12	8,533.12	\$34,971.88
2015	F-150 XLT	FD502	\$39,184	500	1000	750	1500	1000	.9/1.9/2.9/4.9	3,583.08	8,333.08	\$30,850.92
2015	F-150 Lariat	FB346	\$54,619	500	1000	750			.9/1.9/2.9/4.9	5,085.04	7,335.04	\$47,283.96
2015	F-150 Lariat 2.7	FD143	\$50,484	500	1000	750		300	.9/1.9/2.9/4.9	4,653.17	7,203.17	\$43,280.83
2015	F-150 KR/PLAT	FD234	\$64,015		1000				.9/1.9/2.9/4.9	5,712.76	6,712.75	\$57,302.27
2015	F-250 CREW XLT	FC642	\$57,309	2750		750			.9/1.9/2.9/4.9	4,943.08	8,443.08	\$48,865.92
2015	F-250 CRW LARIAT	FC783	\$69,775	2750		750			.9/1.9/2.9/4.9	5,538.75	9,038.75	\$60,736.25
2015	ONLY this F-350 SC	FC852	\$53,324	2750		750			.9/1.9/2.9/4.9	4,737.18	10,237.18	\$43,086.82
2015	Transit Connect	FC625	\$30,825	1500		250			.9/1.9/2.9/4.9	2,107.43	3,857.43	\$26,967.57
2016	C-Max Hybrid	FD439	\$32,335	250		250			1.9/2.9/3.9/5.9	1,979.58	2,479.58	\$29,855.42
2016	Focus	FD413	\$21,065	250		250			1.9/2.9/3.9/5.9	1,247.72	1,747.72	\$19,317.28
2016	Fusion	3739	\$24,560	1500	750	750			.9/1.9/2.9/4.9	1,411.57	4,411.57	\$20,148.43
2016	Fusion Hybrid	FD198	\$26,840	1000		500			.9/1.9/2.9/4.9	1,511.40	3,011.40	\$23,828.60
2016	Fusion Energi	FD480	\$37,765	750		500			.9/1.9/2.9/4.9	2,574.04	3,824.04	\$33,940.96
2016	Escape	FD335	\$24,240	750	500	500			.9/1.9/2.9/4.9	1,099.15	2,349.15	\$21,390.85
2016	Explorer	FD482	\$34,575	250		250			.9/1.9/2.9/4.9	1,621.21	2,121.21	\$32,453.79
2016	Expedition	FD204	\$68,340	1000		250			1.9/2.9/3.9/5.9	3,843.10	5,093.10	\$63,246.90
2016	F-150 Reg Cab		\$0						1.9/2.9/3.9/5.9	0.00	0.00	
2016	F-150 SC/CC	FD557	\$52,860	500					1.9/2.9/3.9/5.9	6,209.74	6,709.74	\$46,150.26
2016	F250 Reg	FD204	\$39,029	2250		750			.9/1.9/2.9/4.9	2,955.87	5,955.87	\$33,073.13
2016	F250 SC/CC	7524	\$42,804	2250		750			.9/1.9/2.9/4.9	3,141.23	6,141.23	\$36,662.77
2016	Mustang	FD278	\$34,375			250			1.9/2.9/3.9/5.9	2,285.09	2,535.09	\$31,839.91

SALE PRICES & DISCOUNTS FOR IN-STOCK UNITS ONLY --- SEE A MANAGER FOR SMC DISCOUNT ON DEALER TRADES