

REVISED:08/09/18 Ford Programs for **AUGUST**

<u>Year</u>	<u>Vehicle</u>	<u>Stock #</u>	<u>List Price</u>	<u>Retail Customer Cash</u>	<u>Retail Open Bonus</u>	<u>Ford Credit Bonus</u>	<u>Retail/Lease Bonus</u>	<u>Conquest Bonus</u>	<u>2.7 ECO BONUS</u>	<u>Ford Credit Low Apr</u>	<u>FCTP/ SMC Disc</u>	<u>Total Off</u>	<u>Sale Price</u>
2019	Flex	FG698	\$43,495	\$2,000						0/.9/1.9/3.9/4.9	\$2,500	4,500.00	\$38,995.00
2018	Fiesta	FG778	\$16,560	\$2,500						0/0/0/1.9/2.9	\$1,100	3,600.00	\$12,960.00
2018	Fiesta FCTP	FG318	\$17,700	\$2,500						0/0/0/1.9/2.9	1000+1100	4,600.00	\$13,100.00
2018	Focus	FG554	\$21,505	\$4,000						0/0/0/1.9/2.9	\$1,300	5,300.00	\$16,205.00
2018	Focus FCTP	FG104	\$21,505	\$4,000						0/0/0/1.9/2.9	1000+1300	6,300.00	\$15,205.00
2018	Focus ST	FG642	\$27,350	\$3,500						0/0/0/1.9/2.9	\$1,500	5,000.00	\$22,350.00
2018	Fusion	FG527	\$25,745	\$2,000			\$1,000			0/0/0/0/2.9	\$1,500	4,500.00	\$21,245.00
2018	Fusion FCTP	FG329	\$25,250	\$2,000			\$1,000			0/0/0/0/2.9	1500+1500	6,000.00	\$19,250.00
2018	Fusion - Energi FCTP	FG188	\$35,150	\$1,500		\$750	\$1,250			0/0/0/0/2.9	1500+3500	8,500.00	\$26,650.00
2018	Taurus	5306	\$36,170	\$3,500		\$2,500				0/.9/1.9/3.9/4.9	\$2,500	8,500.00	\$27,670.00
2018	Ecosport	FG677	\$25,880	\$500	\$1,000		\$500	\$750		0/0/0/1.9/2.9	\$750	3,500.00	\$22,380.00
2018	Ecosport- FCTP	FG305	\$25,980	\$500	\$1,000		\$500	\$750		0/0/.9/2.9/3.9	1500+750	5,000.00	\$20,980.00
2018	Escape	FG512	\$28,430	\$2,500			\$500	\$750		0/0/0/0/2.9	\$1,750	5,500.00	\$22,930.00
2018	Escape FCTP	FG776	\$25,320	\$2,500			\$500	\$750		0/0/0/0/2.9	1500+1750	7,000.00	\$18,320.00
2018	Edge	FG862	\$30,890	\$3,000			\$500	\$500		0/0/0/0/2.9	\$2,000	6,000.00	\$24,890.00
2018	Explorer	1944	\$36,435	\$2,500			\$500	\$500		0/0/0/0/2.9	\$2,000	5,500.00	\$30,935.00
2018	Explorer FCTP												
2018	Expedition XLT 200,201	FG414	\$59,415	\$1,500		\$1,250				.9/1.9/2.9/4.9/5.9	\$2,250	5,000.00	\$54,415.00
2018	F150 3.0 Diesel	FG829	\$65,360								\$4,500	4,500.00	\$60,860.00
2018	F150 XL REG	FF949	\$31,669	\$1,000		\$1,000	\$1,500			0/0/0/2.9/3.9	\$1,500	5,000.00	\$26,669.00
2018	F150 XL SC/CRW 2.7	FG860	\$45,069	\$1,000		\$1,000	\$1,500		\$300	0/0/0/2.9/3.9	\$3,200	7,100.00	\$37,969.00
2018	F150 XLT	FG835	\$47,599	\$2,250		\$1,000	\$1,500			0/0/0/2.9/3.9	\$3,750	8,500.00	\$39,219.00
2018	F-150 CRW XLT 2.7-FCTP	FG142	\$50,539	\$2,250		\$1,000	\$1,500		\$300	0/0/0/2.9/3.9	2000+3950	10,700.00	\$39,839.00
2018	F150 XLT 2.7	FG777	\$48,899	\$2,250		\$1,000	\$1,500		\$300	0/0/0/2.9/3.9	\$3,950	9,000.00	\$39,899.00
2018	F150 LRT/PLAT/ KR	FG220	\$63,174	\$1,000		\$1,000				0/0/0/2.9/3.9	\$4,500	6,500.00	\$56,674.00
2018	F250/F350	FG753	\$45,689			\$500				1.9/2.9/3.9/5.9/6.9	\$3,500	4,000.00	\$41,689.00