

Sunbury Ford Lease Specials

Q4 2016

Based on 10,500 miles per year

| <u>Vehicle Line</u> | <u>MSRP (before pkg. discounts)</u> | <u>4Q PAYMENT</u> | <u>TERM</u> | <u>\$Down</u> |
|--|-------------------------------------|-------------------|-------------|---------------|
| FEATURED VEHICLES | | | | |
| 16MY FOCUS | \$20,485 | \$219 | 39 | \$219 |
| 17MY FUSION | \$25,580 | \$248 | 39 | \$248 |
| 17MY ESCAPE | \$25,995 | \$254 | 39 | \$254 |
| 17MY ESCAPE | \$27,745 | \$274 | 39 | \$274 |
| 16MY EDGE | \$34,680 | \$363 | 39 | \$363 |
| 17MY EXPLORER | \$32,105 | \$332 | 39 | \$332 |
| 16MY F150 4x4 SuperCab XLT Luxury | \$46,230 | \$349 | 24 | \$3,769 |
| 16MY F150 4x4 SuperCab XL Sport | \$39,045 | \$329 | 36 | \$329 |
| OTHER VEHICLES | | | | |
| 16MY FIESTA | \$16,550 | \$149 | 36 | \$1,899 |
| 16MY FOCUS BEV (MD-NJ-NY) | \$30,045 | \$139 | 36 | \$2,499 |
| 16MY FOCUS BEV (PA-DE-VA-WV) | \$30,045 | \$196 | 48 | \$2,499 |
| 16MY C-max HEV | \$25,045 | \$169 | 36 | \$2,499 |
| 16MY C-max PHEV | \$32,645 | \$139 | 36 | \$2,499 |
| 17MY FUSION HEV | \$28,350 | \$216 | 36 | \$2,499 |
| 17MY FUSION PHEV | \$33,995 | \$180 | 36 | \$2,499 |
| 16MY FUSION PHEV | \$34,775 | \$160 | 36 | \$2,499 |
| 17MY MUSTANG | \$27,740 | \$329 | 39 | \$1,999 |
| 16MY MUSTANG | \$26,240 | \$279 | 36 | \$1,999 |
| 16MY TAURUS | \$31,465 | \$289 | 36 | \$1,999 |
| 16MY FLEX | \$35,595 | \$329 | 36 | \$1,899 |
| 17MY EXPEDITION | \$50,345 | \$537 | 39 | \$2,499 |
| 16MY EXPEDITION | \$49,215 | \$525 | 39 | \$2,499 |
| 17MY TC Wagon | \$28,585 | \$284 | 36 | \$1,999 |

Sheet1

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|---------------|----------|-------|----|---------|
| 16MY TC Wagon | \$27,820 | \$259 | 39 | \$1,999 |
|---------------|----------|-------|----|---------|