

SunburyFord.com Programs for August

Sheet1

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Retail Bonus Cash	Bonus Cust Cash	Ford Credit Bonus	ECO BONUS Cash	Ford Credit Low Apr	Stand Alone APR	SMC Disc	Total Off	Sale Price
2015	Edge												
2015	F150 XL												
2015	F150 XL 2.7	FD135	\$42,139	\$2,250	\$1,500			300-ECO	0/0/0/1.9/2.9	0%/72	\$4,150.00	8,200.00	\$33,939.00
2016	Fiesta	FD756	\$16,445	\$1,000	\$1,000				0/0/0/0/2.9	1000+0%/72	\$1,000.00	3,000.00	\$13,445.00
2016	C-Max Hybrid	FD439	\$32,335	\$500	\$3,000				0/0/0/0/2.9	3000+0%/72	\$2,500.00	6,000.00	\$26,335.00
2016	C-Max Energi	FE481	\$33,030	\$500	\$4,500				0/0/0/0/2.9	4500+0%/72	\$2,500.00	7,500.00	\$25,530.00
2016	Focus	4958	\$19,675	\$1,000	\$1,000				0/0/0/0/2.9	1000+0%/72	\$1,700.00	3,700.00	\$15,975.00
2016	Fusion	FE11	\$32,010	\$1,450	\$1,000				0/0/0/0/2.9	1000+0%/72	\$2,650.00	5,100.00	\$26,910.00
2016	Fusion Hybrid												
2016	Fusion Energi	FE97	\$39,470	\$1,000	\$4,000				0/0/0/0/2.9	4000+0%/72	\$2,500.00	7,500.00	\$31,970.00
2016	Taurus	FE391	\$33,700	\$2,950			\$1,750		0/0/0/0/2.9	1750+0%/72	\$2,300.00	7,000.00	\$26,700.00
2016	Edge	FE381	\$34,565	\$1,000					0/0/0/0/2.9	0%/72	\$2,000.00	3,000.00	\$31,565.00
2016	Escape	FE494	\$30,880	\$1,450	\$1,000				0/0/0/0/2.9	1000+0%/72	\$2,550.00	5,000.00	\$25,880.00
2016	Explorer	FE368	\$51,470	\$950					0/0/0/0/2.9	0%/72%	\$2,550.00	3,500.00	\$47,970.00
2016	Explorer w/2.3 ECO	FE264	\$49,965	\$950				\$500 ECO	0/0/0/1.9/2.9	0%/72	\$2,550.00	4,000.00	\$45,965.00
2016	Flex	FE242	\$41,815	\$1,400					0/0/0/1.9/2.9	0%/72	\$2,600.00	4,000.00	\$37,815.00
2016	F-150 Reg Cab XL	FE467	\$30,629	\$1,000	\$500	\$1,500	\$500		0.9/1.9/2.9/4.9/5.9	0%/72	\$2,500.00	6,000.00	\$24,629.00
2016	F-150 SC/CRW XL	FE20	\$45,129	\$1,000	\$500	\$1,500	500		.9/1.9/2.9/4.9/5.9	0%/72	\$3,700.00	7,200.00	\$37,929.00
2016	F150 SC/CRW XL 2.7	FD750	\$39,259	\$1,000	\$500	\$1,500	500	\$300 ECO	.9/1.9/2.9/4.9/5.9	0%/72	\$3,500.00	7,300.00	\$31,959.00
2016	F-150 SC/CRW XLT	FD918	\$46,674	\$2,250	\$500	\$1,500	500		.9/1.9/2.9/4.9/5.9	0%/72	\$4,250.00	9,000.00	\$37,674.00
2016	F150 SC/CRW XLT 2.7	FE524	\$46,309	\$2,250	\$500	\$1,500	500	300 ECO	.9/1.9/2.9/4.9/5.9	0%/72	\$4,350.00	9,400.00	\$36,909.00
2016	F-150 SC/CRW LRT	FD749	\$51,334	\$1,000	\$1,000		500		.9/1.9/2.9/4.9/5.9	0%/72	\$4,500.00	7,000.00	\$44,334.00
2016	F150 SC/CRW KR/PLT	FE91	\$65,994	\$500	\$1,000		500		.9/1.9/2.9/4.9/5.9	0%/72	\$5,000.00	7,000.00	\$58,994.00
2016	F250 Reg	FD621	\$43,279	\$3,000			\$750		.9/1.9/2.9/4.9/5.9	0%/72	\$3,750.00	7,500.00	\$35,779.00
2016	F250 LRT/KR/PLAT	FE129	\$58,289	\$3,000	\$500		750+500		.9/1.9/2.9/4.9/5.9	0%/72	\$4,250.00	9,000.00	\$49,289.00
2016	F250 SC/CRW	FD952	\$48,404	\$3,000			\$750		.9/1.9/2.9/4.9/5.9	0%/72	\$4,250.00	8,000.00	\$40,404.00
2017	Fusion	FE441	\$23,380	\$750	\$250				0/0/0/1.9/2.9	0/60%	\$2,000.00	3,000.00	\$20,380.00
2017	Fusion Energi	FE483	\$32,380	\$1,500			\$500		0/0/0/1.9/2.9	500+0/60%	\$2,500.00	4,500.00	\$27,880.00
2017	Fusion Hybrid	FE479	\$26,445	\$750	\$2,000		\$250		0/0/0/1.9/2.9	2250+0%/60	\$2,500.00	5,500.00	\$20,945.00
2017	MUSTANG	FE448	\$36,900	\$250					.9/1.9/2.9/4.9/5.9		\$1,750.00	2,000.00	\$34,900.00
2017	Escape	FE313	\$24,880	\$1,000					0/0/0/1.9/2.9	0%/60	\$2,000.00	3,000.00	\$21,880.00
2017	Explorer	5707	\$39,785	\$750			\$250		0/0/0.9/2.9/3.9	250+0%/48	\$2,000.00	3,000.00	\$36,785.00
2017	Expedition	FE509	\$55,150	\$1,500					0/0/0.9/2.9/3.9	0%/48	\$3,700.00	5,200.00	\$49,950.00

***SEE A MANAGER FOR SMC DISCOUNT ON DEALER TRADES FOR SALES PRICES AND DISCOUNTS