

Sunbury Ford Programs for JANUARY

"AUTO SHOW"

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Retail Bonus Cash	Ford Credit Bonus	AUTO SHOW Bonus	OTHER Bonus Cash	*OWNER Loyalty	Ford Credit Low Apr	SMC Disc	Total Off	Sale Price
2016	Fiesta	FE928	\$17,975	\$500	\$1,750		\$500			0/0/0/0/2.9	\$ 1,250.00	4,000.00	\$13,975.00
2016	Focus	FE946	\$21,065	\$3,500			\$500			0/0/0/1.9/2.9	\$ 1,100.00	5,100.00	\$15,965.00
2016	Taurus	FE958	\$32,405	\$3,750		\$1,000	\$500			0/0/0.9/2.9/3.9	\$ 1,750.00	7,000.00	\$25,405.00
2016	Flex	FE764	\$42,520	\$1,500	\$1,000		\$500			0/0/0/1.9/2.9	\$ 2,000.00	5,000.00	\$37,520.00
2016	Edge	FE621	\$39,570	\$2,000	\$1,500	\$1,000	\$500			0/0/0/0.9/2.9	\$ 2,000.00	7,000.00	\$32,570.00
2016	F-150 Reg Cab XL	FF87	\$34,069	\$1,750	\$1,000	\$500	\$500	\$1,500	\$750	0/0/0/1.9/2.9	\$ 2,000.00	8,000.00	\$26,069.00
2016	F-150 SC/CRW XL	FE648	\$39,659	\$1,750	\$1,000	\$500	\$500	\$1,500	\$750	0/0/0/1.9/2.9	\$ 3,000.00	9,000.00	\$30,659.00
2016	F150 SC/CRW 2.7	FE629	\$42,969	\$1,750	\$1,000	\$500	\$500	1500+300	\$750	0/0/0/1.9/2.9	\$ 3,200.00	9,500.00	\$33,469.00
2016	F-150 SC/CRW XLT	FE698	\$46,814	\$1,750	\$1,000	\$500	\$500	\$1,500	\$750	0/0/0/1.9/2.9	\$ 3,500.00	9,500.00	\$37,314.00
2016	F150 SC/CRW XLT 2.7	FE116	\$44,135	\$1,750	\$1,000	\$500	\$500	1500+300	\$750	0/0/0/1.9/2.9	\$ 3,700.00	10,000.00	\$34,135.00
2016	F-150 SC/CRW LRT	FD749	\$51,334	\$1,500	\$500	\$500	\$500		\$750	0/0/0/1.9/2.9	\$ 4,250.00	8,000.00	\$43,334.00
2016	F150 SC/CRW KR/PLT	FE434	\$66,529		\$1,500	\$500	\$500		\$750	0/0/0/1.9/2.9	\$ 4,750.00	8,000.00	\$58,529.00
2017	C-Max Energi	fe975	\$28,675	\$2,000			\$500			0/0/0.9/2.9/3.9	\$ 1,500.00	4,000.00	\$24,675.00
2017	Fiesta	FF37	\$17,245	\$250			\$500			0/0/0.9/2.9/3.9	\$ 750.00	1,500.00	\$15,745.00
2017	Focus	FE959	\$18,035	\$250	\$500		\$500			0/0.9/1.9/3.9/4.9	\$ 1,000.00	2,250.00	\$15,785.00
2017	Fusion Hybrid	FE960	\$27,185	\$250	\$1,750	\$250	\$500			0/0/0/0/2.9	\$ 2,250.00	5,000.00	\$22,185.00
2017	Fusion	FE578	\$23,380	\$250		\$500	\$500			0/0/0/0/2.9	\$ 1,250.00	2,500.00	\$20,880.00
2017	Mustang	FE591	\$28,070	\$750			\$500			9/1.9/2.9/4.9/5.9	\$ 1,750.00	3,000.00	\$25,070.00
2017	Flex	FF13	\$42,640	\$500			\$500			0/0.9/1.9/3.9/4.9	\$ 2,000.00	3,000.00	\$39,640.00
2017	Escape S/SE	FE858	\$24,880	\$2,250			\$500			0/0/0/0.9/2.9	\$ 1,750.00	4,500.00	\$20,380.00
2017	Escape Titanium	FE496	\$33,140	\$2,250			\$500			0/0/0/0.9/2.9	\$ 2,250.00	5,000.00	\$28,140.00
2017	Edge	FF21	\$34,760	\$1,000			\$500			0/0.9/1.9/3.9/4.9	\$ 1,500.00	3,000.00	\$31,760.00
2017	Explorer	FF16	\$35,335	\$1,500			\$500			0/0/0/0.9/2.9	\$ 2,500.00	4,500.00	\$30,835.00
2017	Expedition	FE944	\$70,651	\$2,000	\$2,750	\$750	\$500			0/0/0/1.9/2.9	\$ 4,000.00	10,000.00	\$60,651.00
2017	F150 XL-XLT 2.7	FF17	\$43,789	\$1,250	\$1,500		\$500	\$300		1.9/2.9/3.9/5.9/6.9	\$ 3,450.00	7,000.00	\$36,789.00
2017	F150 XL-XLT	FE841	\$44,264	\$1,250	\$1,500		\$500			1.9/2.9/3.9/5.9/6.9	\$ 3,750.00	7,000.00	\$37,264.00
2017	F150 LRT-KR-PLAT	FF75	\$54,374				\$500			1.9/2.9/3.9/5.9/6.9	\$ 4,000.00	4,500.00	\$49,874.00
2017	F250 REG	FE925	\$42,614	\$500			\$500			2.9/3.9/4.9/6.9/7.9	\$ 2,000.00	3,000.00	\$39,614.00
2017	F250 SC/CRW	FE846	\$44,799	\$500			\$500			2.9/3.9/4.9/6.9/7.9	\$ 3,000.00	4,000.00	\$40,799.00

\*OWNER LOYALTY QUALIFIES WITH A TRADE OF A 95 OR NEWER FORD OR MERCURY

\*\*\*SEE A MANAGER FOR SMC DISCOUNT ON DEALER TRADES FOR SALES PRICES AND DISCOUNTS