

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Retail Open Bonus	****Trade Assist	Ford Credit Bonus	F-150 Bonus	BONUS SPEC Customer Cash	Stand Alone Low Apr	SMC Disc	Total Off	Sale Price
2015	Fiesta	FC181	\$17,995	\$1,200						0/0/0/1.9	\$1,000.00	2,200.00	\$15,795.00
2015	C-Max Energi	FC601	\$34,275				\$3,000			0/0/0/1.9	\$2,500.00	5,500.00	\$28,775.00
2015	Focus	FC753	\$23,050	\$3,000		\$2,000				0/0/0/1.9	\$2,000.00	5,000.00	\$19,050.00
2015	Taurus	FD610	\$28,315	\$4,350			\$400			0/0/0/1.9	\$2,250.00	7,000.00	\$21,315.00
2015	Edge	FD729	\$29,575	\$1,450						0/9/1.9/3.9	\$2,050.00	3,500.00	\$26,075.00
2015	F-150 XL	FD662	\$35,394	\$2,250	\$1,500					0.9/1.9/2.9/4.9	\$3,750.00	7,500.00	\$27,894.00
2015	F-150 XL 2.7	FD873	\$39,819	\$2,250	\$1,500				\$300 ECO	0.9/1.9/2.9/4.9	\$3,450.00	7,500.00	\$32,319.00
2015	F-150 XLT 2.7	FD555	\$43,844	\$2,250	\$1,500			\$1,000 XLT	\$300 ECO	0.9/1.9/2.9/4.9	\$3,950.00	9,000.00	\$34,844.00
2015	F-150 XLT	FD502	\$39,184	\$2,250	\$1,500			\$1,000 XLT		0.9/1.9/2.9/4.9	\$3,750.00	8,500.00	\$30,684.00
2015	F-150 Lariat	FD346	\$54,619	\$2,250						0.9/1.9/2.9/4.9	\$4,250.00	6,500.00	\$48,119.00
2015	F-150 Lariat 2.7	FD143	\$50,484	\$2,250					\$300 ECO	0.9/1.9/2.9/4.9	\$3,950.00	6,500.00	\$43,984.00
2015	F-150 KR/PLAT	FD234	\$64,015	\$1,000						0.9/1.9/2.9/4.9	\$5,500.00	6,500.00	\$57,515.00
2015	Transit Connect	FC625	\$30,825	\$2,450						0/0/0/1.9	\$2,550.00	5,000.00	\$25,825.00
2016	Fiesta	FD756	\$16,445	\$1,000						0/09/0.9/1.9	\$750.00	1,750.00	\$14,695.00
2016	C-Max Hybrid	FD654	\$32,335				\$500			0.9/1.9/2.9/4.9	\$2,000.00	2,500.00	\$29,835.00
2016	Focus	FD834	\$20,680	\$500						0/0/0/1.9	\$1,250.00	1,750.00	\$18,930.00
2016	Fusion	FD809	\$23,765	\$1,500		\$2,000				0/0/0/1.9	\$1,500.00	3,500.00	\$20,265.00
2016	Fusion Hybrid	FD198	\$26,840	\$1,250			\$700			0/0/0/1.9	\$2,050.00	4,000.00	\$22,840.00
2016	Fusion Energi	FD480	\$37,765	\$1,000			\$450			0/0/0/1.9	\$2,550.00	4,000.00	\$33,765.00
2016	Mustang	FD707	\$28,750	\$500						0.9/1.9/2.9/4.9	\$1,750.00	2,000.00	\$26,750.00
2016	Taurus	FD797	\$28,370	\$500						0.9/1.9/2.9/4.9	\$1,500.00	2,000.00	\$26,370.00
2016	Escape	FD335	\$24,240	\$1,250		\$2,000				0/0/0/1.9	\$1,750.00	3,750.00	\$20,490.00
2016	Explorer	FD686	\$37,725	\$950						0.9/1.9/2.9/4.9	\$2,550.00	3,500.00	\$34,225.00
2016	Expedition	FD860	\$51,215	\$1,450						0/0/0.9/2.9	\$2,550.00	4,000.00	\$47,215.00
2016	F-150 Reg Cab	FD698	\$29,004	\$500						1.9/2.9/3.9/5.9	\$2,100.00	2,600.00	\$27,404.00
2016	F-150 SC/CC	FD726	\$39,159	\$1,000						1.9/2.9/3.9/5.9	\$3,500.00	4,500.00	\$35,659.00
2016	F250 Reg	FD2	\$39,029	\$2,500			\$700			0.9/1.9/2.9/4.9	\$3,000.00	6,200.00	\$32,829.00
2016	F250 SC/CC	FC983	\$46,429	\$2,500			\$700			0.9/1.9/2.9/4.9	\$4,000.00	7,200.00	\$39,229.00

\*\*\*SEE A MANAGER FOR SMC DISCOUNT ON DEALER TRADES FOR SALES PRICES AND DISCOUNTS

\*\*\*\*\$2,000 Trade Assist with 0% And SMC Discount ONLY. Must Trade 95 or Newer Vehicle