

REVISED:05/19/18 **Ford Programs for MAY**

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Ford Credit Bonus	Retail Bonus CASH	VIN other Bonus	Memorial Day Bonus	Pkg Bonus	Conquest BONUS	Ford Credit Low Apr	FCTP/ SMC Disc	Total Off	Sale Price
2017	Fiesta FCTP this one	FF58	\$19,275	\$2,500				\$500			0/0/0/1.9/2.9	1000+1500	5,500.00	\$13,775.00
2017	Mustang SHELBY this one	FF796	\$61,675					\$500				\$2,700	3,200.00	\$58,475.00
2018	Fiesta	FG318	\$17,700	\$2,500				\$500			0/0/0/1.9/2.9	\$500	3,500.00	\$14,200.00
2018	Focus	FG625	\$19,210	\$4,000							0/0/0/1.9/2.9	\$1,300	5,300.00	\$13,910.00
2018	Focus FCTP	FG104	\$21,505	\$4,000							0/0/0/1.9/2.9	1000+1300	6,300.00	\$15,205.00
2018	Focus ST	FG642	\$27,350	\$3,500							0/0/0/1.9/2.9	\$1,500	5,000.00	\$22,350.00
2018	Fusion	FG627	\$24,370	\$2,000				\$1,000			0/0/0/0/2.9	\$1,500	4,500.00	\$19,870.00
2018	Fusion FCTP	FG444	\$25,250	\$2,000				\$1,000			0/0/0/0/2.9	1500+1500	6,000.00	\$19,250.00
2018	Fusion - Energi FCTP	FG360	\$34,850	\$1,500	\$750	\$1,250		\$1,000			0/0/0/0/2.9	3500+1500	9,500.00	\$25,350.00
2018	Fusion Hybrid	FG412	\$33,580	\$1,000	\$500	\$2,000		\$1,000			0/0/0/0/2.9	\$2,100	6,600.00	\$26,980.00
2018	Taurus	FG251	\$33,700	\$3,000	\$2,500			\$500			0/1.9/1.9/3.9/4.9	\$2,300	8,300.00	\$25,400.00
2018	Flex	FF990	\$42,380	\$1,500	\$500	\$1,000		\$500		\$750	0/0/1.9/2.9/3.9	\$2,250	6,500.00	\$35,880.00
2018	Ecosport	FG305	\$25,980	\$1,000		\$500		\$500		\$750	0/0/1.9/2.9/3.9	\$1,250	4,000.00	\$21,980.00
2018	Ecosport- FCTP	FG193	\$26,380	\$1,000		\$500		\$500		\$750	0/0/1.9/2.9/3.9	1000+1250	5,000.00	\$21,380.00
2018	Escape	FG174	\$25,825	\$1,500		\$1,000	1000vin	\$500		\$750	0/0/0/1.9/2.9	\$1,600	6,350.00	\$19,475.00
2018	Escape FCTP	FG333	\$28,335	\$1,500		\$1,000	1000vin	\$500		\$750	0/0/0/1.9/2.9	1500+1600	7,850.00	\$20,485.00
2018	Edge	FG556	\$30,695	\$1,500	\$500	\$1,000		\$500		\$750	0/0/0/1.9/2.9	\$1,750	6,000.00	\$24,695.00
2018	Explorer	FG417	\$35,715	\$1,500	\$1,000			\$500		\$750	0/0/0/1.9/2.9	\$2,250	6,000.00	\$29,715.00
2018	Explorer FCTP	FG71	\$45,970	\$1,500	\$1,000		1500vin	\$500		\$750	0/0/0/1.9/2.9	1500+2250	9,000.00	\$36,970.00
2018	Expedition XLT	FG414	\$59,415	\$1,500	\$1,250			\$500		\$750	0.9/1.9/2.9/4.9/5.9	\$3,500	7,500.00	\$51,915.00
2018	Expedition PLAT	FG506	\$81,910	\$500				\$500		\$750	2.9/3.9/4.9/6.9/7.9	\$3,500	5,250.00	\$76,660.00
2018	F150 XL REG	FF949	\$31,669	\$500	\$750	\$750	\$1,500	\$500			0.9/1.9/2.9/4.9/5.9	\$1,500	5,500.00	\$26,169.00
2018	F150 XL SC/CRW 2.7	FG630	\$44,658	\$500	\$750	\$750	\$1,500	\$500	1,000	300 eco	0.9/1.9/2.9/4.9/5.9	\$3,200	8,500.00	\$36,158.00
2018	F150 XLT	FG452	\$43,139	\$1,750	\$750	\$750	\$1,500	\$500			0.9/1.9/2.9/4.9/5.9	\$3,750	9,000.00	\$34,139.00
2018	F150 XLT 2.7	FG415	\$48,274	\$1,750	\$750	\$750	\$1,500	\$500		300 eco	0.9/1.9/2.9/4.9/5.9	\$3,950	9,500.00	\$38,774.00
2018	F150 LRT/PLAT/ KR	FG338	\$58,359	\$500	\$750	\$750		\$500			0.9/1.9/2.9/4.9/5.9	\$4,500	7,000.00	\$51,359.00
2018	F250/F350	FG364	\$48,624	\$500	\$500			\$500			2.9/3.9/4.9/6.9/7.9	\$4,000	5,500.00	\$52,764.00

*****SEE A MANAGER FOR SMC DISCOUNT ON DEALER TRADES FOR SALES PRICES AND DISCOUNTS**