

Revised 07/10/15		Ford Programs for JULY 2015					"SUMMER SALES EVENT"						
				Retail Customer	Retail Open	Ford Credit Retail Bonus	F-150 Special	Open Bonus	Stand Alone				
Year	Vehicle	Stock #	List Price	Cash	Bonus Cash	Cash	Bonus	Cash	Low Apr	SMC Disc	Total Off	Sale Price	
2014	Transit Connect Wag	FB499	\$27,955	2500				500	0/0/0/0	2000	5000	\$22,955	
2015	Fiesta	FC181	\$17,995	1000					0/0/0/0	1000	2000	\$15,995	
2015	Focus	FC650	\$20,860	1000	250	750			0/0/0/0	2000	4000	\$16,860	
2015	Fusion	FC832	\$24,755	1750	250	750		500 (2 Cert)	0/0/0/0	1600	4850	\$19,905	
2015	Fusion AWD	FC755	\$32,425	1750	250	750		750 (3 Cert)	0/0/0/0	2000	5500	\$26,925	
2015	Mustang	FC835	\$39,950	500					1.9/2.9/3.9/5.9	2500	3000	\$36,950	
2015	Taurus	FD22	\$32,140	3000		2000			0/0/0/1.9	2500	\$7,500	\$24,640	
2015	C-Max Hybrid	FC529	\$25,975	1500		1000			0/0/0/1.9	1500	4000	\$21,975	
2015	C-Max Energi	FC601	\$34,275			3000			0/0/0/1.9	2300	5300	\$28,975	
2015	Edge	FD80	\$36,800	1000					0.9/1.9/2.9/4.9	2000	3000	\$33,800	
2015	Escape	FC931	\$24,240	1500	250	750			0/0/0/0	1750	4250	\$19,990	
2015	Explorer	FC36	\$42,430	1500					0/0/0/0	2500	4000	\$38,430	
2015	Expedition	FC912	\$66,675	1500		500			0/0/0/0	4000	6000	\$60,675	
2015	F-150 Reg Cab	FC496	\$36,644		1500	750		1000	1.9/2.9/3.9/5.9	2500	5750	\$30,894	
2015	F-150 XL SC	FC903	\$42,714	500	1500	750		1000	1.9/2.9/3.9/5.9	3250	7000	\$35,714	
2015	F-150 XLT 2.7	FC853	\$44,049	500	1500	750	1000	1000 + 300	1.9/2.9/3.9/5.9	3000	8,050	\$35,999	
2015	F-150 XLT	2522	\$43,944	500	1500	750	1000	1000	1.9/2.9/3.9/5.9	3250	8000	\$35,944	
2015	F-150 Lariat	FC592	\$51,759	500		750		1000	1.9/2.9/3.9/5.9	3750	6000	\$45,759	
2015	F-150 KR/PLAT	6582	\$62,819					1000	1.9/2.9/3.9/5.9	4000	5000	\$57,819	
2015	F-250	FC794	\$42,974	2500		1500			.9/1.9/2.9/4.9	3000	7000	\$35,974	
2015	Transit Connect	FC448	\$30,825	1500					.9/1.9/2.9/4.9	1500	3000	\$27,825	
2016	Fusion	FD21	\$25,440	500	750			250 (1 Cert)	0/0/0/1.9	1500	3000	\$22,440	
2016	Fusion Hybrid	FD37	\$29,325	500					0/0.9/1.9/3.9	2000	2500	\$26,825	
2016	Escape	FD34	\$24,240	500		500			0/0.9/1.9/3.9	1500	2500	\$21,740	
2016	Explorer	FC999	\$35,140	500					1.9/2.9/3.9/5.9	2000	2500	\$32,640	
2016	F250 Reg	FD2	\$39,029	1000					1.9/2.9/3.9/5.9	2500	3500	\$35,529	
2016	F250 SC/CC	FC959	\$43,449	1000					1.9/2.9/3.9/5.9	3000	4000	\$39,449	