

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Retail Bonus Cash	Ford Credit Bonus	BONUS & FAST CASH	ECO BONUS	*OWNER Loyalty	Ford Credit Low Apr	SMC Disc	Total Off	Sale Price
2016	Taurus	FE58	\$32,405	\$3,400		\$1,000			\$500	0/0/9/2.9/3.9	\$2,100.00	7,000.00	\$25,405.00
2016	F150 SC/CRW XL/XLT	FE698	\$46,814	\$1,650	\$1,500	\$500	\$1,500		\$500	0/0/0/1.9/2.9	\$3,850.00	9,500.00	\$37,314.00
2016	F150 SC/CRW XL/XLT 2.7	FE629	\$42,696	\$1,650	\$1,500	\$500	\$1,500	\$300	\$500	0/0/0/1.9/2.9	\$4,050.00	10,000.00	\$32,969.00
2016	F-150 SC/CRW LRT	FD784	\$58,104	\$400	\$2,000	\$500			\$500	0/0/0/1.9/2.9	\$4,800.00	8,200.00	\$49,904.00
2017	C-Max Energi	FF306	\$32,080	\$500	\$1,900				\$500	0/0/0/1.9/2.9	\$1,600.00	4,500.00	\$27,580.00
2017	Fiesta	FF37	\$17,245	\$200					\$500	0/0/0/1.9/2.9	\$600.00	1,300.00	\$15,945.00
2017	Focus	FF321	\$18,035	\$2,000	\$500	\$250			\$500	0/0/0/0/2.9	\$1,250.00	4,500.00	\$13,535.00
2017	Focus ST	FF275	\$31,630	\$2,000		\$250			\$500	0/0/0/0/2.9	\$1,750.00	4,500.00	\$27,130.00
2017	Fusion 1.5L	FE705	\$29,825	\$2,000	\$500	\$500			\$500	0/0/0/0/3.9	\$1,500.00	5,000.00	\$24,825.00
2017	Fusion 2.0/2.7L	FF221	\$32,140	\$2,000	\$500	\$1,000			\$500	0/0/0/0/3.9	\$1,500.00	5,500.00	\$26,640.00
2017	Fusion 2.5L	FF327	\$23,380	\$2,000		\$500			\$500	0/0/0/0/3.9	\$1,500.00	4,500.00	\$18,880.00
2017	Fusion SPORT	FE836	\$41,210	\$2,000	500	\$1,000			\$500	0/0/0/2.9/3.9	\$2,000.00	6,000.00	\$35,210.00
2017	Mustang	FE926	\$31,485	\$1,400		\$500			\$500	0/9/1.9/3.9/4.9	\$1,600.00	4,000.00	\$27,485.00
2017	Flex	FF13	\$42,640	\$1,350	1000				\$500	0/9/1.9/3.9/4.9	\$2,150.00	5,000.00	\$37,640.00
2017	Escape SE	FF298	\$28,280	\$3,400					\$500	0/0/0/1.9/2.9	\$2,100.00	6,000.00	\$22,280.00
2017	Escape S	FF733	\$24,880	\$3,400	500				\$500	0/0/0/1./2.9	\$2,100.00	6,500.00	\$18,380.00
2017	Escape Titanium	FF255	\$36,610	\$3,400					\$500	0/0/0/1.9/2.9	\$2,600.00	6,500.00	\$30,110.00
2017	Edge	FF171	\$31,920	\$1,350	1000				\$500	0/0/0/1.9/2.9	\$1,650.00	4,500.00	\$27,420.00
2017	Explorer Base/XLT	FF42	\$35,335	\$2,500					\$500	0/0/0/2.9/3.9	\$2,000.00	5,000.00	\$30,335.00
2017	Explorer LTD/SPORT/PLAT	FF205	\$49,445	\$2,500					\$500	0/0/0/2.9/3.9	\$2,500.00	5,500.00	\$43,945.00
2017	Expedition	FE944	\$70,651	\$1,900	\$3,250	\$750			\$500	0/0/0/1.9/2.9	\$3,600.00	10,000.00	\$60,651.00
2017	F150 RC - this one only	FF196	\$30,919	\$1,500	\$1,500	\$1,000	\$250		\$500	.9/1.9/2.9/4.9/5.9	\$1,250.00	6,000.00	\$24,919.00
2017	F150 XL-XLT 2.7	FF171	\$43,789	\$1,500	\$1,500	\$1,000	\$250	\$300	\$500	.9/1.9/2.9/3.9/5.9	\$3,450.00	8,500.00	\$35,289.00
2017	F150 XL-XLT	7884	\$38,974	\$1,500	\$1,500	\$1,000	\$250		\$500	.9/1.9/2.9/4.9/5.9	\$3,250.00	8,000.00	\$30,974.00
2017	F150 LRT-KR-PLAT	FF75	\$54,374	\$250	\$250	\$1,000			\$500	.9/1.9/2.9/4.9/5.9	\$4,000.00	6,000.00	\$48,374.00
2017	F250 REG	FE925	\$42,614	\$500	\$750				\$500	2.9/3.9/4.9/6.9/7.9	\$3,000.00	4,750.00	\$37,864.00
2017	F250 SC/CRW XL/XLT	FE846	\$44,799	\$500	\$750				\$500	2.9/3.9/4.9/6.9/7.9	\$3,750.00	5,500.00	\$39,299.00
2017	F250/350 LRT, KR	FF312	\$64,119	\$500					\$500	2.9/3.9/4.9/6.9/7.9	\$4,000.00	5,000.00	\$59,119.00

OWNER LOYALTY QUALIFIES WITH HOUSEHOLD OWNERSHIP OF A 95 OR NEWER FORD OR MERCURY

***SEE A MANAGER FOR SMC DISCOUNT ON DEALER TRADES FOR SALES PRICES AND DISCOUNTS