

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Retail Bonus Cash	Bonus Cust Cash	Ford Credit Bonus	ECO BONUS Cash	Owner Loyalty	Ford Credit Low Apr	Stand Alone APR	SMC Disc	Total Off	Sale Price
2016	C-Max Energi	FE569	\$36,880	\$500	\$5,000					00/0/0/0/2.9	5000/0%/72	\$1,500.00	7,000.00	\$29,880.00
2016	Focus	FE775	\$21,165		CHECK	WITH	JEFF			0/0/0/1.9/2.9	1750/0%/60	\$4,500.00	4,500.00	\$16,665.00
2016	Taurus	FE721	\$32,355	\$4,250			\$1,000			0/0/1.9/2.9/3.9	1000/0%/48	\$1,750.00	7,000.00	\$25,355.00
2016	Edge	FE592	\$33,265	\$1,750	\$1,000					0/0/0/0/2.9	0%/72	\$1,550.00	4,300.00	\$28,965.00
2016	F-150 Reg Cab XL	FE595	\$37,364	\$2,250	\$1,000	\$1,500	\$500			0/9/1.9/3.9/4.9	0%/72	\$2,250.00	7,500.00	\$29,864.00
2016	F-150 SC/CRW XL	FE734	\$38,389	\$2,250	\$1,000	\$1,500	\$500			0/9/1.9/3.9/4.9	0%/72	\$3,250.00	8,500.00	\$29,889.00
2016	F150 SC/CRW XL 2.7	FD771	\$39,534	\$2,250	\$1,000	\$1,500	\$500	\$300		0/9/1.9/3.9/4.9	0%/72	\$3,450.00	9,000.00	\$30,534.00
2016	F-150 SC/CRW XLT	FE748	\$45,914	\$2,250	\$1,000	\$1,500	\$500			0/9/1.9/3.9/4.9	0%/72	\$3,750.00	9,000.00	\$36,914.00
2016	F150 SC/CRW XLT 2.7	FE685	\$44,389	\$2,250	\$1,000	\$1,500	\$500	\$300		0/9/1.9/3.9/4.9	0%/72	\$3,950.00	9,500.00	\$34,889.00
2016	F-150 SC/CRW LRT	FD749	\$51,334	\$1,000	\$1,500		\$500			0/9/1.9/3.9/4.9	0%/72	\$4,000.00	7,000.00	\$44,334.00
2016	F150 SC/CRW KR/PLT	FE121	\$65,955	\$500	\$1,500		\$500			0/9/1.9/3.9/4.9	0%/72	\$4,500.00	7,000.00	\$58,955.00
2016	F250 LRT/KR/PLAT	FE129	\$58,289	\$500	\$3,500		\$500 + \$750			0/9/2.9/3.9/4.9	0%/72	\$4,250.00	9,500.00	\$48,789.00
2017	Fusion	FE578	\$23,380	\$750					1000	0/0/0/1.9/2.9	0%/60	\$1,750.00	2,500.00	\$20,880.00
2017	Mustang	FE591	\$28,070	\$250						.9/1.9/2.9/4.9/5.9		\$1,000.00	1,250.00	\$26,820.00
2017	Escape	FE689	\$24,880	\$1,500	\$1,000					0/0/0/1.9/2.9	1000/0%/60	\$1,500.00	4,000.00	\$20,880.00
2017	Explorer	FE763	\$35,335	\$1,750	\$1,000					0/0/0.9/2.9/3.9	1000/0%/48	\$1,750.00	4,500.00	\$30,835.00
2017	Expedition	FE509	\$55,150	\$2,000	\$2,750	1000	\$500			0/0/0/1.9/2.9	4250/0%/60	\$2,750.00	9,000.00	\$46,150.00
2017	F250 CRW LRT	FE688	\$69,065	\$1,000						2.9/3.9/4.9/6.9/7.9		\$2,500.00	3,500.00	\$65,565.00

\*\*\*SEE A MANAGER FOR SMC DISCOUNT ON DEALER TRADES FOR SALES PRICES AND DISCOUNTS

\*ORANGE - REBATES WENT ^ UP ^ \*BROWN - REBATES WENT down