

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Retail Open Bonus	Ford Credit Retail Bonus Cash	F-150 Bonus	BONUS SPEC Customer Cash	Stand Alone Low Apr	72 MOS Special	SMC Disc	Total Off
2014	Transit Connect SW	FB501	\$32,690	2500		500			0/0/0/0	0% +500	3000	6000
2015	Fiesta	FC181	\$17,995	1000					0/0/0/1.9	0%	1000	2000
2015	Focus	FD180	\$20,805	1000		750			0/0/0/0	0% + 750	2250	4000
2015	Mustang	FC316	\$40,295	500					0.9/1.9/2.9/4.9		3500	4000
2015	Taurus	FD202	\$41,565	3000		2000			0/0/0/1.9	0%	2600	7600
2015	C-Max Energi	FC601	\$34,275			3000			0/0/0/1.9	0%	2500	5500
2015	Edge	FD224	\$40,140	1000					.9/1.9/2.9/4.9		2200	3200
2015	Escape	FD165	\$26,140	1500		750			0/0/0/0	0% + 750	2000	4250
2015	Expedition	FC912	\$66,675	1500		500			0/0/0/1.9	0%	3700	5700
2015	Flex	3444	\$41,815	500		500			0.9/1.9/2.9/4.9		2000	3000
2015	F-150 XL	FD183	\$43,064	500	1000	750	1500		0.9/1.9/2.9/4.9	0%	3750	7500
2015	F-150 XL 2.7	FD289	\$39,674	500	1000	750	1500	300 ECO	0.9/1.9/2.9/4.9	0%	3450	7500
2015	F-150 XLT 2.7	FD258	\$44,854	500	1000	750	1500	1000+300 ECO	0.9/1.9/2.9/4.9	0%	3950	9000
2015	F-150 XLT	FC974	\$44,624	500	1000	750	1500	1000 XLT	0.9/1.9/2.9/4.9	0%	3750	8500
2015	F-150 Lariat	FD205	\$54,379	500	1000	750			0.9/1.9/2.9/4.9	0%	4250	6500
2015	F-150 Lariat 2.7	FD143	\$50,484	500	1000	750		300 ECO	0.9/1.9/2.9/4.9	0%	3950	6500
2015	F-150 KR/PLAT	7087	\$63,564		1000				0.9/1.9/2.9/4.9	0%	5500	6500
2015	F-250 REG	FC883	\$38,789	2500		1500			0.9/1.9/2.9/4.9	0%	3000	7000
2015	F-250 CREW XLT	FC642	\$57,309	2500		1500			0.9/1.9/2.9/4.9	0%	6000	10000
2015	F-250 CRW LARIAT	FC783	\$70,014	2500		1500			0.9/1.9/2.9/4.9	0%	6100	10100
2015	ONLY this F-350 SC	FC852	\$53,324	2500		1500		2000	0.9/1.9/2.9/4.9	0%	4500	10500
2015	Transit Connect	FC335	\$26,495	1500					0.9/1.9/2.9/4.9		2000	3500
2016	Fusion	FD311	\$23,790	1000		1000		500	0/0/0/1.9	0%	1500	4000
2016	Fusion Hybrid	FD198	\$26,840	500					0/0.9/1.9/3.9	0%	1500	2000
2016	Fusion Energi	0FD201	\$39,865	750					0/0.9/1.9/3.9	0%	2250	3000
2016	Escape	FD33	\$24,240	1000		500			0/0/0/1.9		1750	3250
2016	Explorer	FD284	\$35,615	500		500			1.9/2.9/3.9/4.9		2500	3500
2016	Expedition	FD300	\$50,875	500					1.9/2.9/3.9/5.9		2500	3000
2016	F250 Reg	FD2	\$39,029	1000					1.9/2.9/3.9/5.9		2500	3500
2016	F250 SC/CC	FC959	\$43,449	1000					1.9/2.9/3.9/5.9		3000	4000
2016	Mustang	8352	\$29,670.00	500					1.9/2.9/3.9/5.9		1500	2000

SALE PRICES & DISCOUNTS FOR IN-STOCK VEHICLES ONLY - SEE A MANAGER FOR SPECIFIC DISCOUNT ON DEALER TRADES

<b><u>Sale Price</u></b>
\$26,690
\$15,995
\$16,805
\$36,295
\$33,965
\$28,775
\$36,940
\$21,890
\$60,975
\$38,815
\$35,564
\$32,174
\$35,854
\$36,124
\$47,879
\$43,984
\$57,064
\$31,789
\$47,309
\$59,914
\$42,824
\$22,995
\$19,790
\$24,840
\$36,865
\$20,990
\$32,115
\$47,875
\$35,529
\$39,449
\$27,670