

Ford Programs for APRIL

"TRUCK MONTH"

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Open Bonus	**Trade Assist	Ford Credit Bonus	F-150 XLT Bonus	BONUS SPEC Customer Cash	Ford Credit Low Apr	Stand Alone APR	SMC Disc	Total Off	Sale Price
2015	Fiesta	FC181	\$17,995	\$1,000			\$250			0/0/0/1.9		\$1,000.00	2,250.00	\$15,745.00
2015	Taurus	FD610	\$28,315	\$2,950			\$1,750			0/0/0/1.9		\$2,650.00	7,350.00	\$20,965.00
2015	Edge	FD324	\$37,665	\$1,450			\$500			0/0/0/1.9		\$2,050.00	4,000.00	\$33,665.00
2015	F-150 XL	FD580	\$35,599	\$2,250	\$1,500					0/0/0/1.9		\$3,850.00	7,600.00	\$27,999.00
2015	F-150 XL 2.7	FD573	\$39,819	\$2,250	\$1,500				\$300 ECO	0/0/0/1.9		\$3,800.00	7,850.00	\$31,969.00
2015	Transit Connect	FC625	\$30,825	\$2,450	\$500					0/0/0/1.9		\$3,050.00	6,000.00	\$24,825.00
2016	Fiesta	FD756	\$16,445	\$1,000						0/0/0/1.9		\$500.00	1,500.00	\$14,945.00
2016	C-Max Hybrid	FD439	\$32,335	\$1,000			\$1,500			0/0/0/1.9		\$2,000.00	4,500.00	\$27,835.00
2016	Focus	FD984	\$19,580	\$1,000	\$1,000					0/0/0/1.9		\$1,600.00	3,600.00	\$15,980.00
2016	Fusion	FD809	\$23,765	\$1,450			\$1,000			0/0/0/1.9		\$1,550.00	4,000.00	\$19,765.00
2016	Fusion Hybrid	FD486	\$31,825	\$1,000	\$1,000		\$500			0/0/0/1.9		\$2,500.00	5,000.00	\$26,825.00
2016	Fusion Energi	FE106	\$36,350	\$1,000	\$1,000		\$500			0/0/0/1.9		\$2,000.00	4,500.00	\$31,850.00
2016	Mustang	FD735	\$29,765	\$750						0/9/1.9/3.9		\$2,250.00	3,000.00	\$26,765.00
2016	Taurus	FD822	\$32,520	\$2,450						0/9/1.9/3.9		\$2,100.00	4,550.00	\$27,970.00
2016	Edge	FE50	\$34,760	\$1,000			\$500			0/0/0/2.9		\$1,500.00	3,000.00	\$31,760.00
2016	Escape	FE114	\$24,380	\$1,450			\$1,000			0/0/0/1.9		\$2,050.00	4,500.00	\$19,880.00
2016	Explorer	FE130	\$37,695	\$1,450						0/0/0/1.9		\$2,550.00	4,000.00	\$33,695.00
2016	EXPL. W/2.3 ECO	FE92	\$45,405	\$1,450					500/2.3	0/0/0/1.9		\$2,550.00	4,500.00	\$40,905.00
2016	Expedition	FD861	\$65,470	\$1,450			\$1,000			0/0/0/1.9		\$3,050.00	5,500.00	\$59,970.00
2016	F-150 SC XL	FE20	\$45,129	\$1,000	\$1,500					0.9/1.9/2.9/4.9	0%/60	\$3,500.00	6,000.00	\$39,129.00
2016	F-150 Reg Cab XL	FD938	\$29,219	\$500	\$1,500					0.9/1.9/2.9/4.9	0%/60	\$2,000.00	4,000.00	\$25,219.00
2016	F150 SC/CRW XL 2.7	FD751	\$39,159	\$1,000	\$1,500				\$300 ECO	0.9/1.9/2.9/4.9	0%/60	\$3,450.00	6,250.00	\$32,909.00
2016	F-150 SC/CRW XLT	FD915	\$42,684	\$1,000	\$1,500			\$1,250		0.9/1.9/2.9/4.9	0%/60	\$3,500.00	7,250.00	\$35,434.00
2016	F150 SC/CRW XLT 2.7	FD916	\$45,569	\$1,000	\$1,500			\$1,250	\$300 ECO	0.9/1.9/2.9/4.9	0%/60	\$3,700.00	7,750.00	\$37,024.00
2016	F-150 SC/CRW LRT	FD749	\$51,334	\$1,000						0.9/1.9/2.9/4.9	0%/60	\$4,500.00	5,500.00	\$45,834.00
2016	F150 SC/CRW KR/PLT	FD652	\$64,270	\$500						0.9/1.9/2.9/4.9		\$4,500.00	5,000.00	\$59,270.00
2016	F250 Reg	FD2	\$39,029	\$3,000			\$750			0.9/1.9/2.9/4.9		\$3,000.00	6,750.00	\$32,279.00
2016	F250 SC/CRW	FD988	\$48,204	\$3,000			\$750			0.9/1.9/2.9/4.9		\$4,250.00	8,000.00	\$40,204.00

***SEE A MANAGER FOR SMC DISCOUNT ON DEALER TRADES FOR SALES PRICES AND DISCOUNTS

**\$2,000 Trade Assist with 0% And SMC Discount ONLY. Must Trade 95 or Newer Vehicle