

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Retail Open Bonus	Ford Credit Bonus	other Bonus	Bonus Certs \$250 ea	Con-quest BONUS	Ford Credit Low Apr	SMC Disc	Total Off	Sale Price
2017	C-Max Energi FCTP	FG352	\$28,380	\$1,000	\$2,000					0/0/0/0/2.9	\$5,000	8,000.00	\$20,380.00
2017	Fiesta FCTP	FF769	\$17,975	\$2,500						0/0/0/1.9/2.9	1000+1000	4,500.00	\$13,475.00
2017	Focus RS	FF682	\$42,130								\$4,200	4,200.00	\$37,930.00
2017	Mustang SHELBY	FF796	\$61,675								\$1,700	1,700.00	\$59,975.00
2017	Escape FCTP	FG227	\$29,675								\$7,000	7,000.00	\$22,675.00
2017	Edge	FF159	\$34,760	\$1,500	\$1,000	\$1,000		\$500	\$1,000	0/0/0/1.9/2.9	\$2,800	7,800.00	\$26,960.00
2017	Explorer 3.5	FF836	\$42,230	\$2,500	\$500	\$500		\$500	\$1,000	0/0/0/1.9/2.9	\$2,500	7,500.00	\$34,730.00
2017	Explorer 2.3	FF862	\$44,815	\$2,500	\$500	\$500	300 eco	\$500	\$1,000	0/0/0/1.9/2.9	\$2,700	8,000.00	\$36,815.00
2017	F150 XLT OUTLAW FCTP	FE863	\$63,597								\$13,600	13,600.00	\$49,997.00
2017	F250 GAS	FG83	\$45,584	\$1,000		\$1,250	\$750			1.9/2.9/3.9/5.9/6.9	\$4,000	7,000.00	\$38,584.00
2017	F250 DIESEL	FG150	\$61,129	\$1,000	\$750	\$1,250	\$750			1.9/2.9/3.9/5.9/6.9	\$5,200	8,200.00	\$52,929.00
2018	Fiesta	FG318	\$17,700	\$1,500						0/0/0/1.9/2.9	\$1,000	2,500.00	\$15,200.00
2018	Focus	FG337	\$21,900	\$4,000						0/0/0/1.9/2.9	\$1,200	5,200.00	\$16,700.00
2018	Focus FCTP	FG104	\$21,505	\$4,000						0/0/0/1.9/2.9	1000+1200	6,200.00	\$15,305.00
2018	Fusion	FG238	\$25,250	\$2,000				500		0/0/0/0/2.9	\$1,800	4,300.00	\$20,950.00
2018	Fusion FCTP	FG59	\$24,655	\$2,000				500		0/0/0/0/2.9	1500+1700	5,700.00	\$18,955.00
2018	Fusion - Energi FCTP	FG188	\$35,150	\$1,500	\$1,250	\$750		500		0/0/0/0/2.9	3500+1700	9,200.00	\$25,950.00
2018	Taurus	FG251	\$33,700	\$3,000	\$1,000	\$1,500				0/9/1.9/3.9/4.9	\$2,000	7,500.00	\$26,200.00
2018	Flex	FF996	\$42,380	\$1,500	\$1,000	\$500			\$1,000	0/0/9/2.9/3.9	\$2,000	6,000.00	\$36,380.00
2018	Ecosport	FG307	\$23,060	\$500				250	\$1,000	0/0/9/2.9/3.9	\$1,350	3,100.00	\$19,960.00
2018	Escape	FG299	\$25,230	\$1,000	\$1,000			500	\$1,000	0/0/0/1.9/2.9	\$1,500	5,000.00	\$20,230.00
2018	Escape FCTP	FF978	\$28,335	\$1,000	\$1,000			500	\$1,000	0/0/0/1.9/2.9	1500+1500	6,500.00	\$21,835.00
2018	Edge	FG428	\$32,595	\$1,000	\$1,000			500	\$1,000	0/0/0/1.9/2.9	\$2,100	5,600.00	\$26,995.00
2018	Explorer	FG417	\$35,415	\$1,500		\$500		500	\$1,000	0/0/0/1.9/2.9	\$2,500	6,000.00	\$29,715.00
2018	Explorer FCTP	FG71	\$45,970	\$1,500		\$500		500	\$1,000	0/0/0/1.9/2.9	1500+3000	8,000.00	\$37,970.00
2018	Expedition	FG300	\$58,225	\$500		\$1,000			\$1,000	2.9/3.9/4.9/6.9/7.9	\$3,000	5,000.00	\$52,725.00
2018	F150 XL REG/SC	FF949	\$31,669	\$250	\$500	\$750	\$1,500			.9/1.9/2.9/4.9/5.9	\$2,000	5,000.00	\$26,669.00
2018	F150 XLT-302A	7356	\$43,139	\$1,500	\$1,500	\$750	\$500	\$750		.9/1.9/2.9/4.9/5.9	\$4,000	9,000.00	\$34,139.00
2018	F150 XLT 302A 2.7	FF886	\$47,734	\$1,500	\$1,500	\$750	\$500	\$750	300eco	.9/1.9/2.9/4.9/5.9	\$3,950	9,250.00	\$38,484.00
2018	F150 XLT 300A/301A	FG182	\$53,109	\$1,500	\$1,500	\$750	\$500			.9/1.9/2.9/4.9/5.9	\$4,000	8,250.00	\$44,859.00
2018	F150 XLT 300A/301A 2.7	FF987	\$45,129	\$1,500	\$1,500	\$750	\$500	300ceo		.9/1.9/2.9/4.9/5.9	\$3,950	8,500.00	\$36,629.00
2018	F150 LRT/PLAT/ KR	FG338	\$58,359	\$250	\$500	\$750				.9/1.9/2.9/4.9/5.9	\$4,500	6,000.00	\$52,359.00
2018	F250/F350	FG342	\$58,764	\$500		\$500				2.9/3.9/4.9/6.9/7.9	\$4,000	5,000.00	\$53,764.00

*****SEE A MANAGER FOR SMC DISCOUNT ON DEALER TRADES FOR SALES PRICES AND DISCOUNTS**