

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Retail Bonus Cash	Ford Credit Bonus	BONUS & FAST CASH	Bonus Cash	*OWNER Loyalty	Ford Credit Low Apr	SMC Disc	Total Off
2016	Fiesta	FE929	\$19,265	\$500	\$1,750			\$500	\$750	0/0/0/0/2.9	\$1,000.00	4,500.00
2016	Taurus	FE958	\$32,405	\$3,750		\$1,000		\$500	\$750	0/0/.9/2.9/3.9	\$1,500.00	7,500.00
2016	Edge	FE621	\$39,570	\$2,000	\$750	\$1,000		\$500	\$750	0/0/0/0/2.9	\$2,000.00	7,000.00
2016	F150 SC/CRW XL/XLT	FE792	\$46,009	\$1,750	\$1,000	\$500	\$1,500	\$500	\$750	0/0/0/1.9/2.9	\$3,500.00	9,500.00
2016	F150 SC/CRW XL/XLT 2.7	FE629	\$42,969	\$1,750	\$1,000	\$500	1500+300	\$500	\$750	0/0/0/1.9/2.9	\$3,700.00	10,000.00
2016	F-150 SC/CRW LRT	FD784	\$58,104	\$500	\$1,500	\$500		\$500	\$750	0/0/0/1.9/2.9	\$4,500.00	8,250.00
2017	Fiesta	FF37	\$17,245	\$250				\$500	\$750	0/0/.9/2.9/3.9	\$1,000.00	2,500.00
2017	Focus	FE959	\$18,035	\$500	\$500		500 FC	\$500	\$750	0/0/0/1.9/2.9	\$1,000.00	3,750.00
2017	Fusion	FE578	\$23,380	\$250		\$500		\$500	\$750	0/0/0/0/2.9	\$1,500.00	3,500.00
2017	Mustang	FE926	\$31,485	\$1,500				\$500	\$750	0/.9/1.9/3.9/4.9	\$1,750.00	4,500.00
2017	Flex	FF13	\$42,640	\$500				\$500	\$750	0/.9/1.9/3.9/4.9	\$2,000.00	3,750.00
2017	Escape S/SE	FE858	\$24,880	\$3,000				\$500	\$750	0/0/0/.9/2.9	\$1,750.00	6,000.00
2017	Escape Titanium	FE495	\$36,065	\$3,000				\$500	\$750	0/0/0/.9/2.9	\$2,250.00	6,500.00
2017	Edge	FF17	\$31,920	\$1,350	500			\$500	\$750	0/0/0/1.9/2.9	\$1,400.00	4,500.00
2017	Explorer Base/XLT	FF42	\$35,335	\$1,500				\$500	\$750	0/0/0/.9/2.9	\$2,250.00	5,000.00
2017	Explorer LTD/SPORT/PLAT	FF205	\$49,445	\$1,500				\$500	\$750	0/0/0/.9/2.9	\$2,750.00	5,500.00
2017	Expedition	FE944	\$70,651	\$2,000	\$2,750	\$750		\$500	\$750	0/0/0/1.9/2.9	\$4,000.00	10,750.00
2017	F150 RC - this one only	FF196	\$30,919	\$1,500	\$1,500	\$500	500 FC	\$500	\$750	.9/1.9/2.9/4.9/5.9	\$1,750.00	7,000.00
2017	F150 XL-XLT 2.7	FF171	\$43,789	\$1,500	\$1,500	\$500	\$300	\$500	\$750	.9/1.9/2.9/4.9/5.9	\$3,450.00	8,500.00
2017	F150 XL-XLT	FE841	\$44,264	\$1,500	\$1,500	\$500		\$500	\$750	.9/1.9/2.9/4.9/5.9	\$3,750.00	8,500.00
2017	F150 LRT-KR-PLAT	FF75	\$54,374	\$250		\$500		\$500	\$750	.9/1.9/2.9/4.9/5.9	\$4,000.00	6,000.00
2017	F250 REG	FE925	\$42,614	\$500	500			\$500	\$750	2.9/3.9/4.9/6.9/7.9	\$2,500.00	4,750.00
2017	F250 SC/CRW	FE846	\$44,799	\$500	500			\$500	\$750	2.9/3.9/4.9/6.9/7.9	\$3,750.00	6,000.00

OWNER LOYALTY QUALIFIES WITH HOUSEHOLD OWNERSHIP OF A 95 OR NEWER FORD OR MERCURY

\*\*\*SEE A MANAGER FOR SMC DISCOUNT ON DEALER TRADES FOR SALES PRICES AND DISCOUNTS

***Sale Price***

**\$14,765.00**

**\$24,905.00**

**\$32,570.00**

**\$36,509.00**

**\$32,969.00**

**\$49,854.00**

**\$14,745.00**

**\$14,285.00**

**\$19,880.00**

**\$26,985.00**

**\$38,890.00**

**\$18,880.00**

**\$29,565.00**

**\$27,420.00**

**\$30,335.00**

**\$43,945.00**

**\$59,901.00**

**\$23,919.00**

**\$35,289.00**

**\$35,764.00**

**\$48,374.00**

**\$37,864.00**

**\$38,799.00**

