

REVISED:4/03/18 Ford Programs for APRIL

Year	Vehicle	Stock #	List Price	Retail Customer Cash	Ford Credit Bonus	Retail Bonus CASH	other Bonus	Pkg Bonus	Conquest BONUS	Ford Credit Low Apr	SMC Disc	Total Off	Sale Price
2017	C-Max Energi FCTP	FG487	\$29,755	\$500		\$2,000				0/0/0/2.9	\$5,000	7,500.00	\$22,255.00
2017	Fiesta FCTP	FF769	\$17,975	\$2,500						0/0/0/1.9/2.9	\$2,500	5,000.00	\$12,975.00
2017	Focus RS	FF682	\$42,130								\$4,200	4,200.00	\$37,930.00
2017	Mustang SHELBY	FF796	\$66,675								\$1,700	1,700.00	\$64,975.00
2017	Edge	FF551	\$40,340								\$8,500	8,500.00	\$31,840.00
2017	Explorer 3.5	FF836	\$42,230								\$8,500	8,500.00	\$33,730.00
2017	F250 GAS only	FG111	\$49,539	\$1,000	\$2,000			\$750		1.9/2.9/3.9/5.9/6.9	\$4,250	8,000.00	\$41,539.00
2017	F250 DIESEL only	FG150	\$61,129	\$1,000	\$2,000			\$750		1.9/2.9/3.9/5.9/6.9	\$5,750	9,500.00	\$51,629.00
2018	Fiesta	FG318	\$17,700	\$2,000						0/0/0/1.9/2.9	\$1,000	3,000.00	\$14,700.00
2018	Focus	FG464	\$21,505	\$4,000						0/0/0/1.9/2.9	\$1,600	5,600.00	\$15,905.00
2018	Focus FCTP	FG104	\$21,505	\$4,000						0/0/0/1.9/2.9	1000+1600	6,600.00	\$14,905.00
2018	Fusion	FG527	\$25,745	\$2,000						0/0/0/2.9	\$1,800	3,800.00	\$21,945.00
2018	Fusion FCTP	FF980	\$26,045	\$2,000						0/0/0/2.9	1500+1700	5,200.00	\$20,845.00
2018	Fusion - Energi FCTP	FF360	\$34,850	\$1,500	\$750	\$1,250				0/0/0/2.9	3500+2000	9,000.00	\$25,850.00
2018	Fusion Hybrid	FG443	\$26,950	\$1,000	\$500	\$2,000				0/0/0/2.9	\$1,500	5,000.00	\$21,950.00
2018	Taurus	FG251	\$33,700	\$3,000	\$2,500					0/9/1.9/3.9/4.9	\$2,300	7,800.00	\$25,900.00
2018	Flex	FF990	\$42,380	\$1,500	\$500	\$1,000			\$750	0/0/9/2.9/3.9	\$2,000	5,750.00	\$36,630.00
2018	Ecosport	FG307	\$23,060	\$500		\$500	ASK		\$750	0/0/9/2.9/3.9	\$1,350	3,100.00	\$19,960.00
2018	Escape	FG299	\$25,230	\$1,500		\$1,000	500-2		\$750	0/0/0/1.9/2.9	\$1,500	5,250.00	\$19,980.00
2018	Escape FCTP	FG431	\$28,335	\$1,500		\$1,000	500-2		\$750	0/0/0/1.9/2.9	1500+1500	6,750.00	\$21,585.00
2018	Edge	FF981	\$32,790	\$1,500	\$500	\$1,000	ASK		\$750	0/0/0/1.9/2.9	\$2,250	6,000.00	\$26,790.00
2018	Explorer	FG417	\$35,415	\$1,500	\$1,000		ASK		\$750	0/0/0/1.9/2.9	\$2,250	5,500.00	\$29,915.00
2018	Explorer FCTP	FG71	\$45,970	\$1,500	\$1,000		ASK		\$750	0/0/0/1.9/2.9	1500+2250	7,000.00	\$38,970.00
2018	Expedition XLT	FG414	\$59,415	\$1,500	\$1,000		ASK			2.9/3.9/4.9/6.9/7.9	\$3,000	5,500.00	\$53,915.00
2018	F150 XL REG/SC	FF949	\$31,669	\$500	\$750	\$750	\$1,500			.9/1.9/2.9/4.9/5.9	\$1,500	5,000.00	\$26,669.00
2018	F150 XLT	FG452	\$43,139	\$1,750	\$750	\$750	\$1,500			.9/1.9/2.9/4.9/5.9	\$3,750	8,500.00	\$34,639.00
2018	F150 XLT 2.7	FG415	\$48,159	\$1,750	\$750	\$750	\$1,500	300 eco		.9/1.9/2.9/4.9/5.9	\$3,950	9,000.00	\$39,159.00
2018	F150 LRT/PLAT/ KR	FG338	\$58,359	\$500	\$750	\$750				.9/1.9/2.9/4.9/5.9	\$4,500	6,500.00	\$51,859.00
2018	F250/F350	FG342	\$58,764	\$500	\$500					2.9/3.9/4.9/6.9/7.9	\$4,000	5,000.00	\$53,764.00

***SEE A MANAGER FOR SMC DISCOUNT ON DEALER TRADES FOR SALES PRICES AND DISCOUNTS